



## Prince George Visitor Highlights | 2022

2 2

Canada, British Columbia & Alberta

**2023 DATA VINTAGE** 

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# Purpose

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- As the tourism industry navigates recovery from the COVID-19 global pandemic, the British Columbia Regional Tourism Secretariat (BCRTS) continues to provide baseline research to support the industry as it moves forward
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically how and what visitors to attract
- Research commenced with the BC Market as the top priority followed by the Alberta Market
- This report focuses on visitor analysis to Prince George BC Region



# **Research Overview**

- <u>Environics Analytics</u> is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- VisitorView Canada provides insights the tourism industry needs to understand, market and grow their business with Canadian travellers
- VisitorView produces neighbourhood-level estimates of overnight Canadian visitors to Canada, the provinces and territories, or one of Canada's 85 tourism regions as defined by Destination Canada
- Estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- VisitorView is based on anonymized, consent-based mobile location data. Monthly, quarterly and annual estimate data is available starting with January 2020 to allow for analysis of historical trends

#### Methodology

- **Visitor:** A visitor is defined as someone who travels 60+km from their point of origin
- **Trips:** Are defined as the count of domestic traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination
- Nights Stayed: Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm – 8:00am the following day)



# **Research Overview**

- VisitorView can help you measure the effectiveness of your marketing strategies to Canadian Visitors, as well as understand the Canadian travel and tourism industry and the impact of the worldwide COVID-19 pandemic as it relates to Visitors, Number of Trips and Number of Overnight Stays within Canada, its provinces, territories, and tourism regions
- Using VisitorView, we can compare the number of visitors and their travel patterns in 2021, 2022, and 2022
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and the path to recovery
- VisitorView also allows us to identify the best regions and neighbourhoods in Canada to prospect for new visitors and use the PRIZM Segmentation System to optimize experience development and marketing



# Canada Insights

### Q1 2020, 2021 & 2022: Domestic Visitors by Quarter

### Prince George BC

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview								
During Q1 2020 Prince						Newfoundland	Prince Edward	Percentage
George BC saw an average						& Labrador	Island	of visitors in:
of 84,700 Domestic Visitors.	Yukon					0.1%	0%	2020
During Q1 2021 BC saw	0.5%	Northwest Ter	ritories			0.1%	0%	2021
58,700 Domestic Visitors,	0.2% 0.3%	0.1%		Nunavut		0.1%	0%	2022
and in Q1 2022, <b>90,800</b>		0.1%		0% 0%				
Domestic Visitors.		0.1%		0%	2. 7.			
- Increase of 7.2% 2022								
compared to 2020								Nova Scotia
	Briti Colun	ahia						0.1%
- Increase of 54.7% 2022	Colum	Alberta				Quebec		0.1% 0.2%
compared to 2021	775	18%	Saskatchew	an		0.3%		0.270
	779	<sup>%</sup> 19%	0.8%	Manitoba		0.4%		
	73	<sup>70</sup> 20%	1%	0.8%	Ontario	0.7%		
			2%	0.5%	2% 1.2%			New
				0.9%	1.8%		Br	unswick
Note: A Visitor is defined as								0.1%
someone who travels 60+ km from								0% 0.1%
their point of origin, counts may include Prince George BC resident								7
visitors depending on point of origin and point of destination								1

## Q2 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

### Prince George BC

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview		
During Q2 2020 Prince George BC saw an average	Newfoundland & Labrador	Prince Edward Island Percentage of visitors in:
of <b>62,300</b> Domestic Visitors.	Yukon 0%	09/
During Q2 2021 the region saw <b>77,700</b> Domestic	0.3%         Northwest Territories         0%           0.4%         Nunavut         0.1%           0.5%         0%         0%	0%         2020           0%         2021           0%         2022
Visitors, and in Q2 2022,	0.1% 0%	
130,100 Domestic Visitors.	0%	
- <u>Increase</u> of <b>109%</b> 2022		Nova Scotia
compared to 2020	British	
- <u>Increase</u> of <b>67%</b> 2022	Columbia Alberta Quebec	0% 0.1% 0.2%
compared to 2021	76% 20% 0.1%	1
	73% 2% Ontario 0.5%	
	20% 2% 1% 0.7% 2% 0.6% 0.5%	
		New Brunswick
<b>Note:</b> A Visitor is defined as someone who travels 60+ km from their point of origin, counts may include Prince George BC resident		0% 0.1% 0.1%
visitors depending on point of origin and point of destination		8

## Q3 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

### Prince George BC

Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview				
During Q3 2020 Prince		Newfoundland	Prince Edward	Percentage
George BC saw an average		& Labrador	Island	of visitors in:
of 125,300 Domestic Visitors.	Yukon	0%	0%	2020
During Q3 2021 the region	0.8% Northwest Territories	0.1%	0%	2021
saw 144,400 Domestic	0.7% Nunavut 0.7% 0%	0.1%	0%	2022
Visitors, and in Q3 2022,	0.1% 0%			
165,000 Domestic Visitors.	0.2% 0.1% 0%			
- <u>Increase</u> of <b>32%</b> 2022 compared to 2020	British			a Scotia
- Increase of 14% 2022	Columbia Alberta Quebe	-c		).1% ).1%
compared to 2021	Saskatshowan			).2%
	78% 18% 0.2%		1	
	72% 20% 2% Ontario 0.5%			
	20% 2% 0.7%			
	1.2%		New Brunsw	
	3%		Drunsw	//CK
<b>Note:</b> A Visitor is defined as someone who travels 60+ km from their point of origin, counts may include Prince George BC resident			0.1% 0% 0.2%	6
visitors depending on point of origin and point of destination				9

## Q4 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

### Prince George BC

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Overview							
During Q4 2020 Prince					Newfoundland	Prince Edward	Percentage
George BC saw an average					& Labrador	Island	of visitors in:
of 71,100 Domestic Visitors.	Yukon				0%	0%	2020
During Q4 2021 the region		est Territories			0.1%	0%	2021
saw 90,700 Domestic	0.3% 0.3%	0%	Nunavut		0.1%	0%	2022
Visitors, and in Q4 2022,		0.1%	0%				
126,600 Domestic Visitors.		0.2%	0% 0%	2.7			
			070				
- <u>Increase of 78%</u> 2022						N	ova Scotia
compared to 2020	British						
Increase of 40% 2022	Columbia	berta			Quebec		0.1% 0.1%
- <u>Increase</u> of <b>40%</b> 2022		Saskatchewa	n		Quebec		0.2%
compared to 2021	78% 1	.8%			0.3%		
	710/	.8% 1%	Manitoba	Outenia	0.4%		
	2	.2% 1%	0.5%	Ontario	0.6%		
		2%	1%	1% 2%		N	ew
			1%	2%		Brun	iswick
						C	)%
Note: A Visitor is defined as someone who travels 60+ km from						0	)%
their point of origin, counts may						0	)%
include Prince George BC resident visitors depending on point of							10
origin and point of destination							

## Yearly 2020, 2021, 2022 & 2023: Domestic Visitors

### Prince George BC

Note: All counts have been rounded to the nearest 100

Overview			
During 2020 Prince George	Net	wfoundland Prince Edward	d
BC saw an average of		k Labrador Island	Percentage of visitors in:
259,800 Domestic Visitors.	Yukon	0% 0%	2020
During 2021 the region saw	1% Northwest Territories	0.1% 0% 0.1% 0%	2021
275,100 Domestic Visitors,	1% Nunavut 0.6% 0.1%	0.170 070	2022
and in Q4 2022, <b>391,500</b>	0.1% 0%		
Domestic Visitors.	0.2% 0% 0%		
- Increase of 51% 2022			
compared to 2020			Nova Scotia
	British Columbia Alberta Oushaa		0.1%
- Increase of 42% 2022	Alberta Quebec		0.1% 0.2%
compared to 2021	75% Saskatchewan 0.3%		
	73%         21%         2%         Manitoba         0.5%           69%         23%         2%         Ontario         1%		
	2% 1% 1% 1% 2%		New
	1/0 3%		Brunswick
Note: A Visitor is defined as			0.1%
someone who travels 60+ km from their point of origin, counts may			0.1% 0.2%
include Prince George BC resident visitors depending on point of			11
origin and point of destination			

**Note:** "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

# **Canadian Visitation**

### Canadian Visitors Travelling to Prince George BC by Month

- February 2022 saw a 9%
  decrease compared to
  2020, a 51% increase
  compared to 2021
- April 2022 saw a 192% increase compared to 2020, a 65% increase compared to 2021
- August 2022 saw a 21% increase compared to 2020, a 2% increase compared to 2021







# **Canadian Visitation**

### Canadian Trips To Prince George BC By Month



- February 2022 saw a 9% decrease compared to 2020, a 47% increase compared to 2021
- April 2022 saw a 198% increase compared to 2020, a 63% increase compared to 2021
- August 2022 saw a 24% increase compared to 2020, a 3% increase compared to 2021





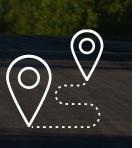
**Note:** "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

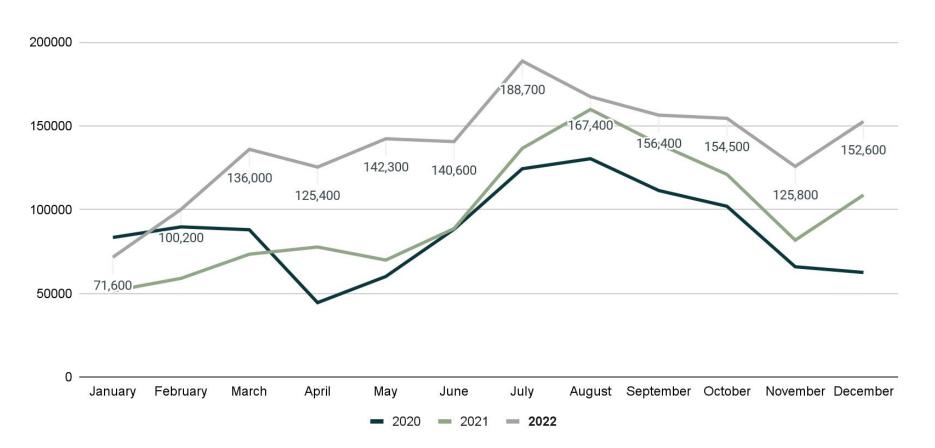
### **Note:** "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

# **Canadian Visitation**

### Canadian Overnight Stays On Prince George BC By Month

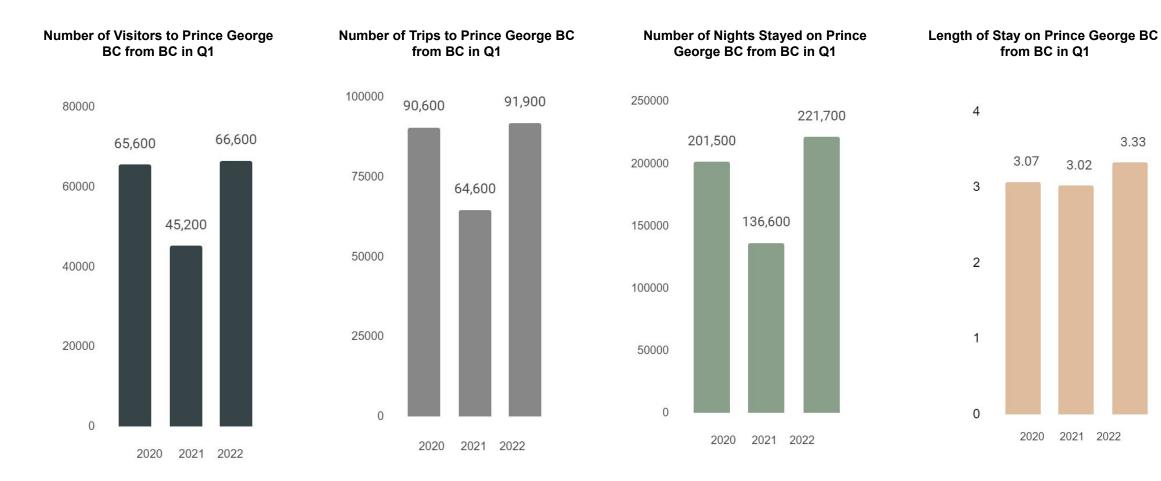
- February 2022 saw a 12% increase compared to 2020, a 70% increase compared to 2021
- April 2022 saw a 182% increase compared to 2020, a 61% increase compared to 2021
- August 2022 saw a 28% increase compared to 2020, a 5% increase compared to 2021

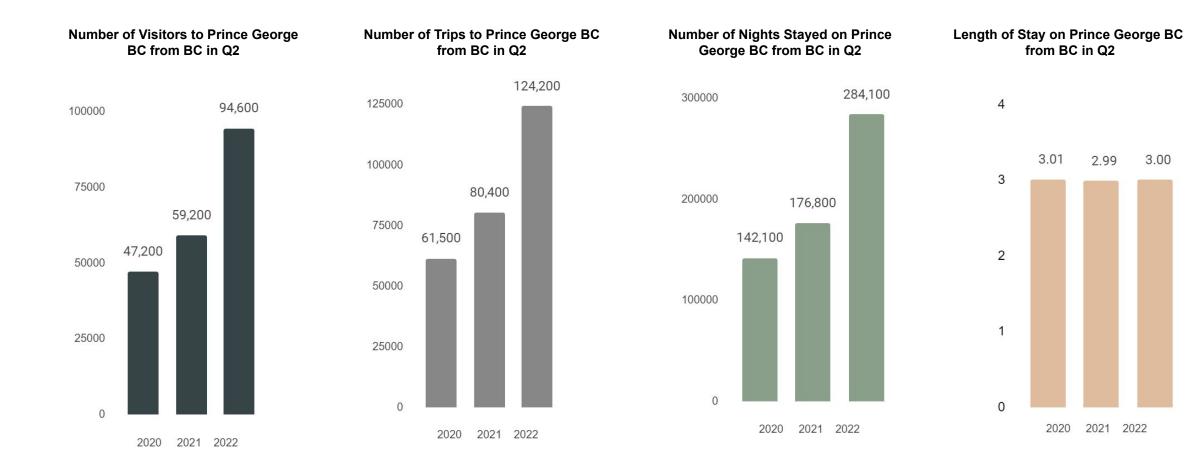


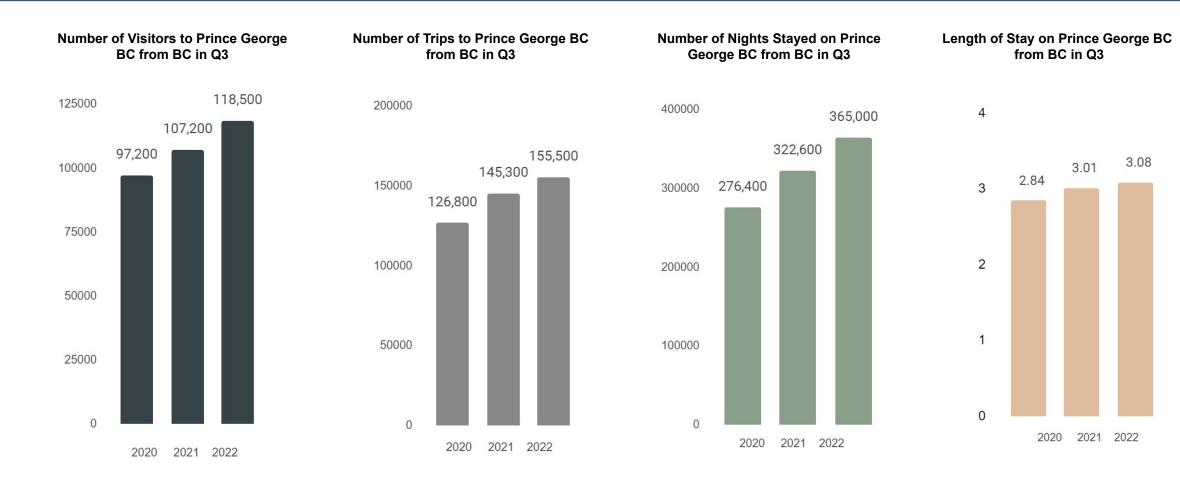


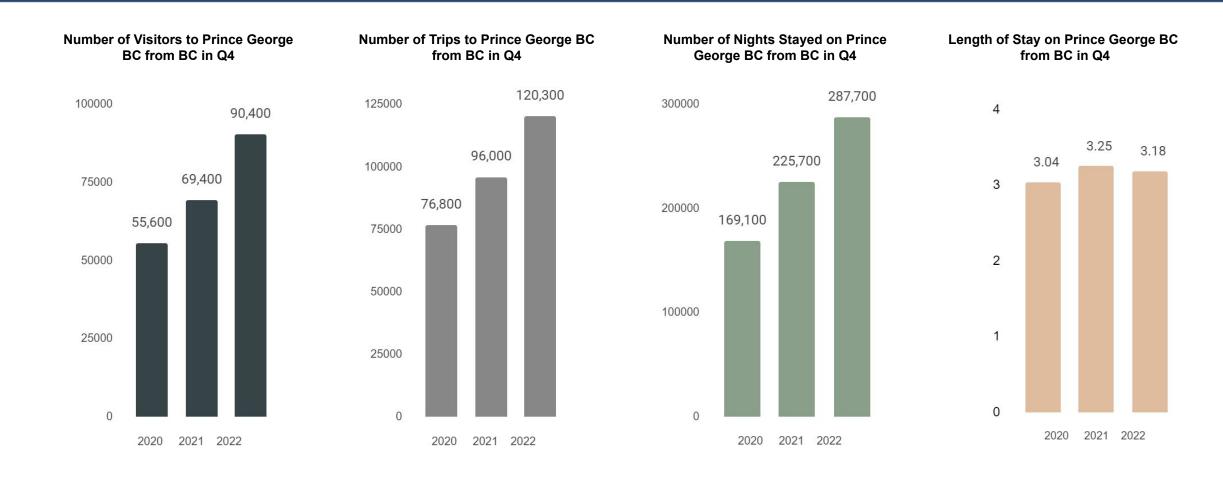


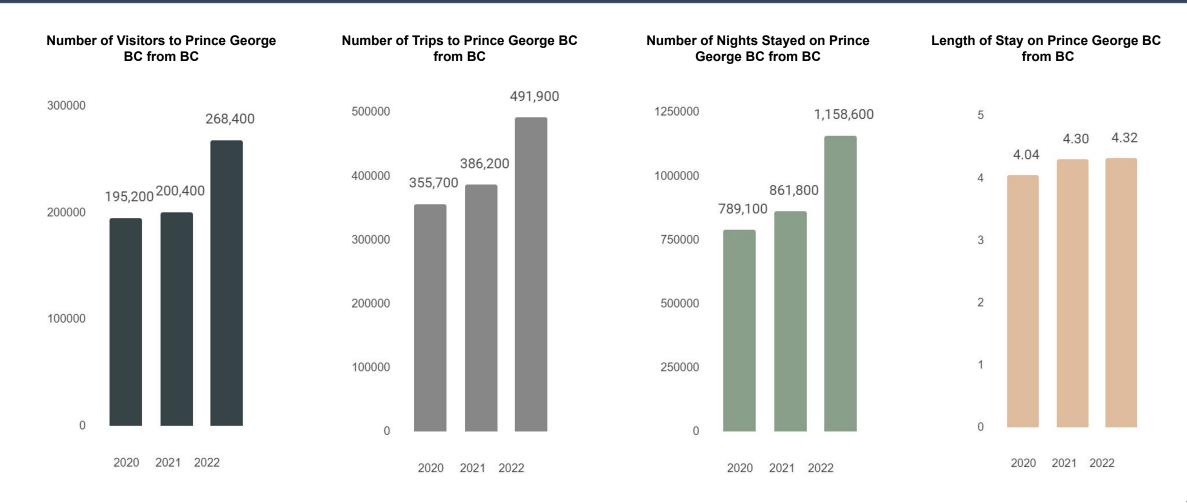
# **British Columbia Insights**











Number of Visitors To Prince George BC By Origin City

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City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Surrey	3,300	Vanderhoof	2,100	Vancouver	3,200
Vancouver	3,200	Surrey	2,100	Surrey	3,100
Vanderhoof	2,700	Fort St. John	1,800	Fort St. John	2,500
Smithers	2,300	Smithers	1,700	Vanderhoof	2,300
Fort St. John	2,200	Vancouver	1,700	Terrace	2,200
Kamloops	1,800	Terrace	1,400	Smithers	1,900
Abbotsford	1,800	Abbotsford	1,300	Kamloops	1,700
Williams Lake	1,500	Dawson Creek	1,200	Kitimat	1,600
Terrace	1,500	Kamloops	1,100	Abbotsford	1,600
Bulkley-Nechako A	1,400	Kitimat	1,100	Williams Lake	1,500

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Number of Visitors To Prince George BC By Origin City

y			L HOT A OURISM
	City	2022 Visitor Count	
	Vancouver	5,100	
	Surrey	5,000	
	Fort St. John	3,500	
	Kamloops	2,800	
	Terrace	2,800	
	Vanderhoof	2,700	
	Prince Rupert	2,400	

2,300

2,300

2,300

City	2020 Visitor Count	City	2021 Visitor Count	City	
Surrey	2,700	Surrey	2,700	Vancouver	
Vancouver	2,700	Fort St. John	2,500	Surrey	
Fort St. John	1,600	Terrace	2,400	Fort St. John	
Abbotsford	1,600	Vancouver	2,200	Kamloops	
Kamloops	1,500	Vanderhoof	2,100	Terrace	
Terrace	1,400	Prince Rupert	2,000	Vanderhoof	
Vanderhoof	1,300	Smithers	1,700	Prince Rupert	
Kelowna	1,200	Kamloops	1,700	Smithers	
Smithers	1,100	Abbotsford	1,700	Abbotsford	
Prince Rupert	1,100	Kitimat	1,600	Kitimat	

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Number of Visitors To Prince George BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Vancouver	5,200	Vancouver	5,400	Vancouver	5,400
Surrey	5,100	Surrey	5,300	Surrey	5,300
Fort St. John	3,800	Prince Rupert	4,000	Prince Rupert	4,000
Terrace	3,400	Fort St. John	3,800	Fort St. John	3,800
Prince Rupert	3,200	Terrace	3,700	Kamloops	3,700
Kamloops	2,800	Kamloops	3,200	Terrace	3,200
Vanderhoof	2,700	Vanderhoof	3,000	Abbotsford	3,000
Abbotsford	2,500	Kitimat	2,800	Kelowna	2,800
Kitimat	2,400	Abbotsford	2,600	Kitimat	2,600
Smithers	2,400	Smithers	2,600	Vanderhoof	2,600

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Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Number of Visitors To Prince George BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Surrey	2,800	Surrey	3,100	Vancouver	5,300
Vancouver	2,700	Vancouver	3,000	Surrey	5,200
Vanderhoof	2,200	Fort St. John	2,600	Vanderhoof	2,800
Fort St. John	2,000	Vanderhoof	2,400	Fort St. John	2,700
Terrace	1,900	Kamloops	2,400	Kamloops	2,600
Smithers	1,800	Terrace	2,100	Terrace	2,500
Kamloops	1,700	Smithers	2,000	Smithers	2,400
Abbotsford	1,600	Abbotsford	1,800	Abbotsford	2,200
Kitimat	1,300	Kelowna	1,600	Kelowna	2,000
Bulkley-Nechako A	1,200	Kitimat	1,500	Burnaby	1,900

Q4 = October | November | December Note: All counts have been rounded to the nearest 100



## **BC Visitors To Prince George BC By Year**

Number of Visitors To Prince George BC By Origin City

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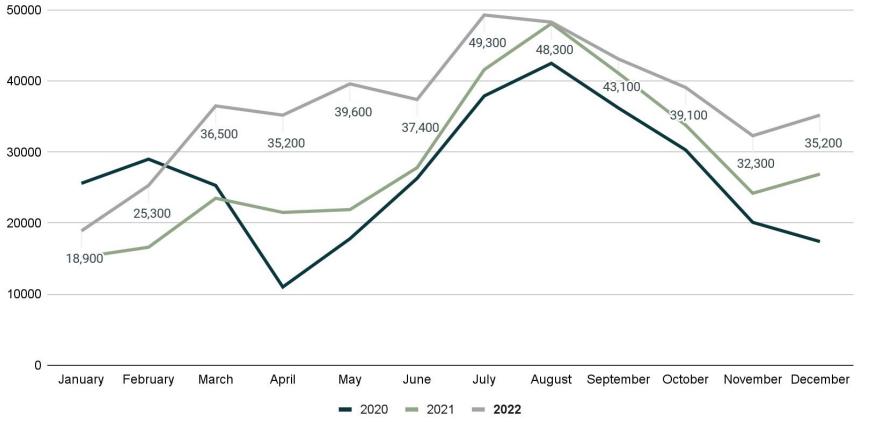
City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Vancouver	11,400	Surrey	10,200	Vancouver	17,200
Surrey	11,100	Vancouver	10,000	Surrey	16,100
Fort St. John	7,200	Fort St. John	7,900	Fort St. John	9,100
Kamloops	6,200	Kamloops	6,300	Kamloops	8,400
Terrace	5,600	Terrace	6,300	Kelowna	6,900
Abbotsford	5,400	Prince Rupert	6,100	Abbotsford	6,900
Vanderhoof	5,200	Vanderhoof	5,600	Terrace	6,700
Prince Rupert	5,000	Abbotsford	5,200	Prince Rupert	6,700
Kelowna	4,700	Kelowna	4,800	Burnaby	6,200
Smithers	4,300	Dawson Creek	4,600	Vanderhoof	5,900

# February 2022 saw a **13%** 50000

**BC Visitors Travelling To Prince George BC By Month** 

**British Columbia Visitation** 

- decrease compared to 2020, a **52%** increase compared to 2021
- April 2022 saw a **220%** increase compared to 2020, a **81%** increase compared to 2021
- July 2022 saw a 30% increase compared to 2020, a 19% increase compared to 2021



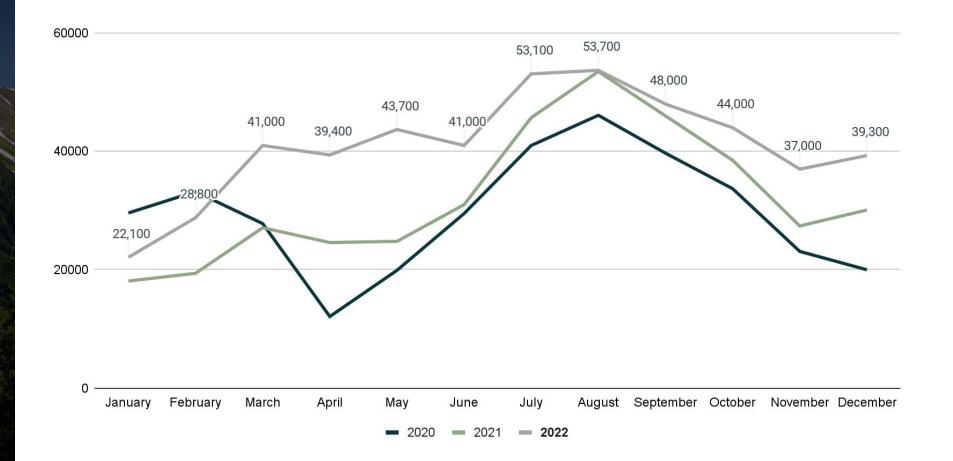
**Note:** "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

# **British Columbia Visitation**

### **BC Trips To Prince George BC By Month**

- February 2022 saw a 13% decrease compared to 2020, a 48% increase compared to 2021
- April 2022 saw a 226%
   increase compared to 2020,
   a 60% increase compared
   to 2021
- July 2022 saw a 29% increase compared to 2020, a 16% increase compared to 2021

0



**Note:** "Trips" is a count which involved spending one or more nights over the time period as part of a continuous visit to the destination. One 'visitor' can take multiple 'trips' over the time period.

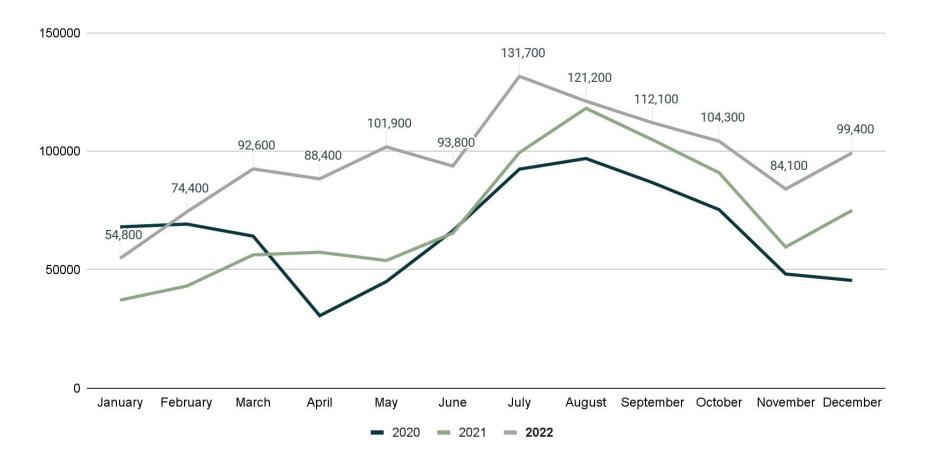
# BC Overnight Stays On Prince George BC By Month

**British Columbia Visitation** 



- February 2022 saw a 7% increase compared to 2020, a 73% increase compared to 2021
- April 2022 saw a 188% increase compared to 2020, a 54% increase compared to 2021
- July 2022 saw a 42% increase compared to 2020, a 32% increase compared to 2021

0



**Note:** "Overnight Stays" is a count of a unique night a visitor was observed in the destination over the time period

## Q1 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Prince George BC

Note: All counts have been rounded to the nearest 100

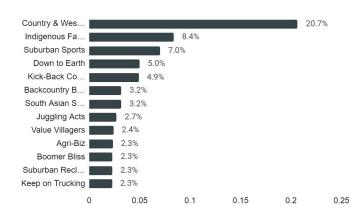
#### **Overview**

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC across the three years.

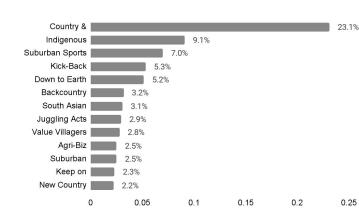
#### Authentic

Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types across all three years.

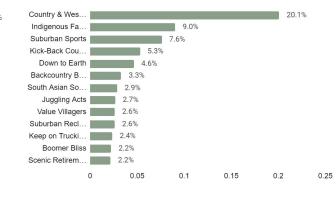
#### 2020 BC Visitors by PRIZM Segment



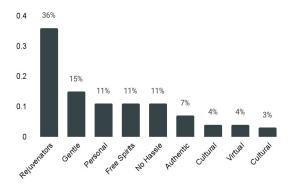
#### 2021 BC Visitors by PRIZM Segment



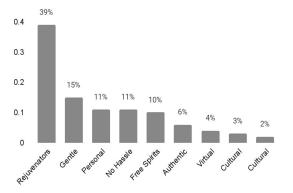
#### 2022 BC Visitors by PRIZM Segment

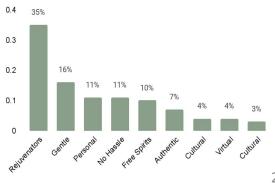






#### 2021 BC Visitors by EQ Type





## Q2 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Prince George BC

Note: All counts have been rounded to the nearest 100

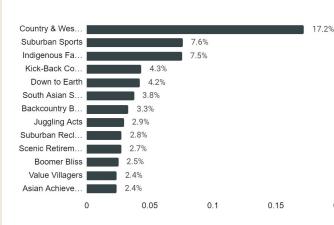
#### Overview

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC across the three years.

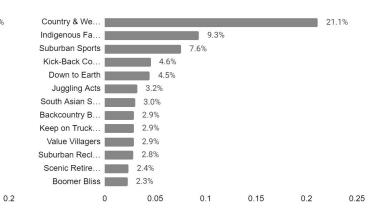
#### Authentic

Experiencers, Cultural Explorers and Cultural History Explorers were the top visiting EQ Types across all three years.

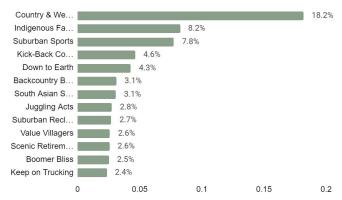
#### 2020 BC Visitors by PRIZM Segment



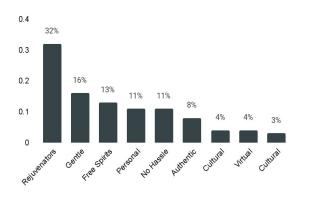
#### 2021 BC Visitors by PRIZM Segment



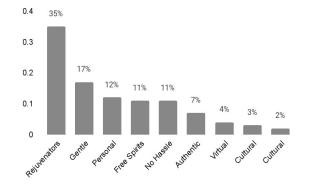
#### 2022 BC Visitors by PRIZM Segment

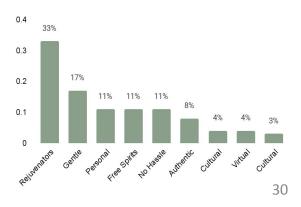


#### 2020 BC Visitors by EQ Type



#### 2021 BC Visitors by EQ Type





## Q3 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Prince George BC

Note: All counts have been rounded to the nearest 100

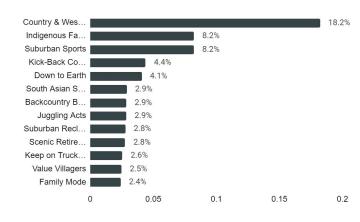
#### **Overview**

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC across the three years.

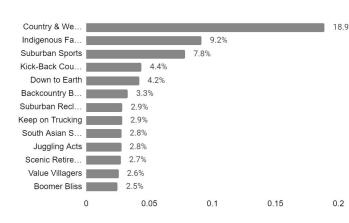
#### Authentic

Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types across all three years.

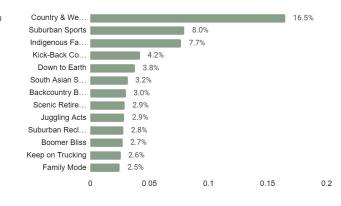
#### 2020 BC Visitors by PRIZM Segment



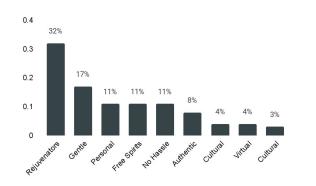
#### 2021 BC Visitors by PRIZM Segment



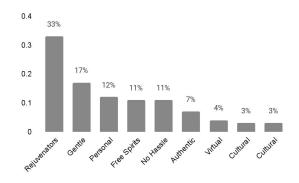
#### 2022 BC Visitors by PRIZM Segment

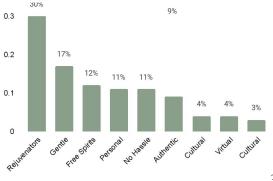


#### 2020 BC Visitors by EQ Type



#### 2021 BC Visitors by EQ Type





## Q4 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Prince George BC

Note: All counts have been rounded to the nearest 100

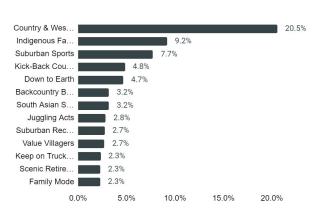
#### **Overview**

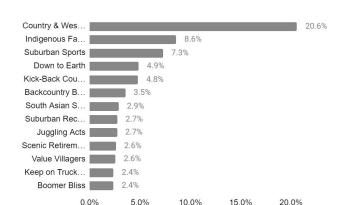
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC across the three years.

#### Authentic

Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types across all three years.

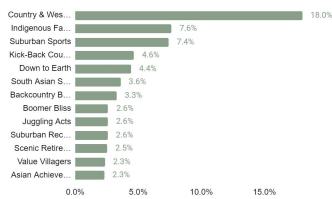
#### 2020 BC Visitors by PRIZM Segment



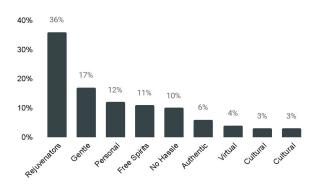


2021 BC Visitors by PRIZM Segment

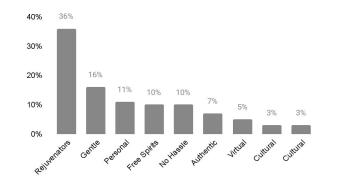
#### 2022 BC Visitors by PRIZM Segment

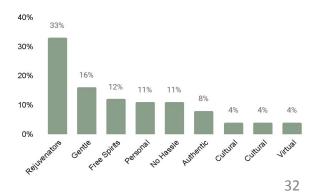


#### 2020 BC Visitors by EQ Type



#### 2021 BC Visitors by EQ Type





## Yearly 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Prince George BC

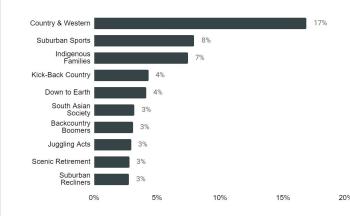
Note: All counts have been rounded to the nearest 100

#### **Overview**

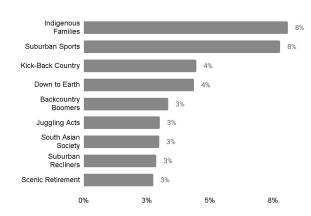
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC across the three years.

Gentle Explorers, Free Spirits and Personal History Explorers were the top visiting EQ Types across all three years.

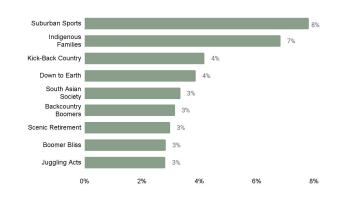
#### 2020 BC Visitors by PRIZM Segment



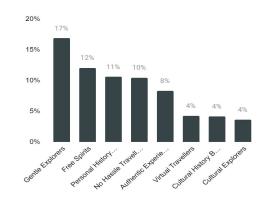
#### 2021 BC Visitors by PRIZM Segment



#### 2022 BC Visitors by PRIZM Segment

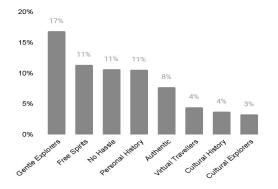


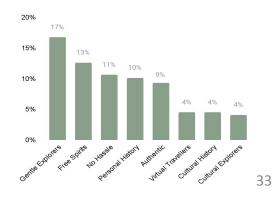
#### 2020 BC Visitors by EQ Type



#### 2021 BC Visitors by EQ Type

10%





# **BC Top PRIZM Segment Summaries**

## 2022 BC PRIZM Segment Summary

### **Country & Western**



British Columbia Regional Tourism Secretariat

Catego	General Canadian Summary			
Household	<ul> <li>Older, middle-income western homeowners</li> </ul>			
Maintaine	Mixed Education			
	Collar employment	<ul> <li>Farming and Blue-Collar employment</li> </ul>		
Children at	<ul> <li>Value outdoor experiencers, boating, comping, biking, snowmobiles and</li> </ul>			
Household	camping, hiking, snowmobiles and motorcycles			
Top Social	EQ Type: Rejuvenator			
Top Tourism /	Top BC Geographic Markets			
	Percentage of group	Census Subdivision		
Trave	2.9%	Revelstoke		
	1.8%	Prince Rupert		
Social M	1.7%	Port Hardy		
	1.7%	Golden		

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Country & Western rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 58
Children at Home	51.8% of couples do not have children living at home (Above Average)
Household Income	Below Average Household Income of \$100,396 compared to BC at \$118,490
Top Social Values	Attraction to Nature, Need for Escape, Traditional Family
Top Tourism Activities	Home shows, Film festivals, Beer, food & wine festivals.
Travel	Above Average interest for travelling within Canada (Above Average for Victoria, Whistler, Vancouver, Toronto, Other Alberta, Banff, Montreal, Manitoba), they spent an average of \$1,721 (Average) on their last vacation
Social Media	83.7% currently use Facebook (Average), 29.3% use Instagram (Below Average), 20.8% use Twitter (Below Average) and 66.9% use YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

## 2022 BC PRIZM Segment Summary

### Suburban Sports

**General Canadian Summary** 



Regional Tourism Secretariat

	Category	Highlights
th lege	Household Count	Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 1st, making up 122,725 households, or 6% of the total Households in British Columbia (2,030,007)
iege	Maintainer Age	Median Household Maintainer Age is 52
	Children at Home	47% of couples have children living at home (Above Average)
s fairly	Household Income	Above Average Household Income of \$132,401 compared to BC at \$118,490
	Top Social Values	Need for Escape, Racial Fusion, Emotional Control
	Top Tourism Activities	Cycling, Swimming, Camping, Beer, food & wine festivals, Fishing & hunting, Curling, Adventure sports, Snowboarding
group	Travel	Average interest for travelling within Canada (Above Average for Vancouver, Toronto, Calgary, Banff, Montreal, Ottawa), Suburban Sports from British Columbia spent an average of \$1,636 (Average) on their last vacation
	Social Media	81% currently use Facebook (Average), 39% use Instagram (Average), 24% use Twitter (Average) and 71% use YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Middle-aged couples and families (with children of all ages at home)
Moderate Education (high school/colleg degree)

- Blue-collar positions in service sector (natural resources, Trades)
- Value community involvement and companies that treat their employees fairly
- EQ Type: Gentle Explorer

Top BC Geographic Markets				
Census Subdivision	Percentage of gro			
Abbotsford	8.4%			
Langley	6.7%			
Surrey	6.6%			
Maple Ridge	6.5%			

# **Indigenous Families**

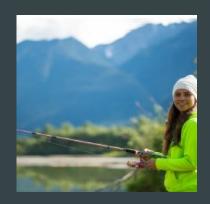
**General Canadian Summary** 



Category Highlights Of the 67 PRIZM Clusters identified in Canada, Indigenous Household Count Families rank 28th, making up 27,550 households, or 1.4% of the total Households in British Columbia (2,030,007) **Maintainer Age** Median Household Maintainer Age is 56 39% of couples do not have children living at home (Below Children at Home Average) Below Average Household Income of \$88,076 compared to BC Household Income at \$118,490 **Top Social Values** Attraction to Nature, Search for Roots, Need for Escape **Top Tourism Activities** Cycling, Hiking/Backpacking, Camping Above Average interest for travelling within Canada (Above Average for Victoria, Vancouver, Toronto, Other Alberta, Travel Montreal, Banff, Manitoba) they spent an average of \$1,633 (Average) on their last vacation 84% currently use Facebook (Average), 34% use Instagram Social Media (Below Average), 22% use Twitter (Below Average) and 68% use

YouTube (Average)







Younger and middle-aged First Nations, Inuit and Métis families. Nearly 95% of
residents are of Indigenous origin

- Mixed Education (Grade 9/High School)
- Positions in health care, education and the trades
- Value volunteering within their communities and outdoor activities such as hiking, skiing and boating
- EQ Type: Personal History Explorers

Top BC Geogr	aphic Markets
Census Subdivision	Percentage of grou
Prince Rupert	4.8%
Terrace	4.6%
Prince George	3.7%
Williams Lake	2.4%

# **Kick-Back Country**

bcrts British Columbia

Regional Tourism Secretariat

General Canadian Summary		
<ul> <li>Middle-aged families and older couples with children ages 5-24 at home</li> </ul>		
<ul> <li>Mixed Education (high school/college degree/University Degree)</li> </ul>		
<ul> <li>Entry level positions in service sector (Mining, Construction, Trades and Transportation)</li> </ul>		
<ul> <li>Value outdoor adventure/healthy lifestyle and purchasing from small businesses</li> </ul>		
EQ Type: Rejuvenator		
Top BC Geographic Markets		
Census Subdivision	Percentage of group	
Langley	9.9%	
Abbotsford	4.4%	
Prince George	4.0%	
Chilliwack	3.9%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Kick-Back Country rank 21st, making up 35,955 households, or 1.8% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 57
Children at Home	48% of couples do not have children living at home (Above Average)
Household Income	Average Household Income of \$144,254 compared to BC at \$118,490
Top Social Values	Attraction to Nature, Emotional Control, Need for Escape
Top Tourism Activities	Camping, Hiking/Backpacking, Cycling, Adventure sports, Fishing & hunting, Inline skating, Beer, food & wine festivals
Travel	Above Average interest for travelling within Canada (Above Average for Vancouver, Toronto, Calgary, Banff, Other Alberta, Montreal, Quebec City), they spent an average of \$1,737 (Average) on their last vacation
Social Media	81% currently use Facebook (Average), 35% use Instagram (Average), 21% use Twitter (Below Average) and 69% use YouTube (Average)







## **Down to Earth**

**General Canadian Summary** 

bcrts British Columbia

British Columbia Regional Tourism Secretariat

<ul> <li>Older, middle-income, rural couples and families</li> </ul>		
Mixed Education		
<ul> <li>Blue-collar and Service Sector Positions in agriculture, construction and the trades</li> </ul>		
<ul> <li>Enjoy outdoorsy activities such as hunting, fishing and gardening as well as crafting and home improvement</li> </ul>		
• EQ Type: Rejuvenator		
Top BC Geographic Markets		
Census Subdivision	Percentage of group	
Columbia-Shuswap C	5.2%	
Cowichan Valley B	3.8%	
Comox Valley C	3.7%	
Nanaimo F	3.0%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Down to Earth rank 20th, making up 39,023 households, or 1.9% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 59
Children at Home	54% of couples do not have children living at home (Above Average)
Household Income	54% of couples do not have children living at home (Above Average)
Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy
Top Tourism Activities	Cycling, Hiking/Backpacking, Camping
Travel	Above Average interest for travelling within Canada (Above Average for Victoria, Vancouver, Whistler, Toronto, Other Alberta, Banff, Montreal, Quebec City), Down to Earth from British Columbia spent an average of \$1,809 (Average) on their last vacation
Social Media	81% currently use Facebook (Average), 30% use Instagram (Below Average), 19% use Twitter (Below Average) and 68% use YouTube (Average)







# **BC Top EQ Segment Summaries**

## **Rejuvenators**

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General Cana	dian Summary	Category	Highlights
Mature singles and empty nesters; have lower levels of educational attainment and earn below average incomes		Household Count	Of the 9 EQ Traveller Types identified in Canada, Rejuvenators rank 3rd, making up 297,620 households, or 14.7% of the total Households in British Columbia (2,030,007).
Rejuvenators are family-oriented people who travel with others to escape from the stresses of everyday		Maintainer Age	Median Household Maintainer Age is 60
life, be pampered, and indulge themselves They are busy, family-oriented Canadians/Americans seeking a relaxing escape, typically within Canada and the US They enjoy sharing travel with others (friends or family) and prefer it to be a time for understated indulgence and relaxation, away from their burdens and responsibilities at home		Children at Home	54% of couples do not have children living at home (Above Average).
		Household Income	Average Household Income of \$109,643 compared to BC at \$118,490.
		Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy.
Top Geographic Markets		Top Tourism Activities	Hiking & backpacking, Camping, Cycling.
Census Subdivision	Percentage of group		Above Average interest for travelling within Canada, (Above
Nanaimo	2.5%	Travel	Average for Victoria, Vancouver, Toronto, Other Alberta, Banff, Montreal, Quebec City). Rejuvenators from British Columbia
Chilliwack	2.2%		spent an average of \$1,762 (Average) on their last vacation.
Vernon	2.1%	Social Media	81% currently use Facebook (Average), 31% use Instagram (Below Average), 21% use Twitter (Below Average) and 68% use
North Cowichan	2.0%		YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Census Subdivision	Percentage of group
Nanaimo	2.5%
Chilliwack	2.2%
Vernon	2.1%
North Cowichan	2.0%

# **Gentle Explorers**

• Middle-class families with children at he

• Gentle Explorers are primarily defined b reluctance to venture far beyond the co

• They travel 'on condition', demanding t most comfortable environments for the

• They are apprehensive travellers who p and true over discovering new destinati

• They prefer creature comforts and the s

• Travel is an opportunity to act more vivi

spontaneously than when at home

they must do so

**Census Subdivision** 

Abbotsford

Kelowna

**Prince George** 

Nanaimo

travel

of 4+ persons at home; below average

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General Canadian Summary		Category	Highlights
ass families with children at home; higher rates sons at home; below average rates of travel plorers are primarily defined by their		Household Count	Of the 9 EQ Traveller Types identified in Canada, Gentle Explorers rank 2nd, making up 314,399 households, or 15.5% of the total Households in British Columbia (2,030,007).
	beyond the comfort of home demanding the very best and	Maintainer Age	Median Household Maintainer Age is 54
fortable environments for themselves when t do so		Children at Home	43% of couples do not have children living at home (Average)
apprehensive travellers who prefer the tried over discovering new destinations and cultures er creature comforts and the security of group		Household Income	Below Average Household Income of \$102,911 compared to BC at \$118,490
n opportunity to act more vividly and ously than when at home		Top Social Values	Racial Fusion, Need for Escape, Emotional Control
Top Geographic Markets		Top Tourism Activities	Swimming, Camping, Cycling.
ubdivision	Percentage of group		Above Average interest for travelling within Canada. (Above
tsford	6.2%	Travel	Average for; Vancouver, Toronto, Banff, Other Alberta, Montreal, Ottawa) Gentle Explorers from British Columbia spent an average of \$1,623 (Average) on their last vacation.
wna	5.9%		
George	5.8%	Social Media	82% currently use Facebook (Average), 38% use Instagram (Average), 23% use Twitter (Below Average) and 70% use
aimo	5.8%		YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

# **Free Spirits**

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Catego	dian Summary	General Cana	
Household	Ethnically diverse, well educated families that earn moderate incomes; living in urban and suburban areas		
Maintaine	ial and open-minded. Their Is to their outlook on travel. urous, they indulge in high-end ed with others	enthusiasm for life extend	
Children at	nentalist, committed travellers		
Household	when they travel so they can onistic activities		
Top Social	Enjoy the best they can afford in terms of accommodations and restaurants		
Top Tourism	Top Geographic Markets		
	Percentage of group	Census Subdivision	
Trave	27.5%	Surrey	
	14.8%	Richmond	
Social M	11.2%	Burnaby	
	9.0%	Vancouver	

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Free Spirits rank 1st, making up 320,690 households, or 15.8% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 52
Children at Home	56% of couples do not have children living at home (Average).
Household Income	Average Household Income of \$126,494 compared to BC at \$118,490
Top Social Values	Traditional Family, Global Consciousness, Multiculturalism
Top Tourism Activities	Hiking & backpacking, Swimming, Camping.
Travel	Below Average interest for travelling within Canada, Free Spirits from British Columbia spent an average of \$1,623 (Average) on their last vacation
Social Media	76% currently use Facebook (Average), 42% use Instagram (Average), 29% use Twitter (Above Average) and 74% use YouTube (Average)







## **Personal History Explorers**

Category Highlights Of the 9 EQ Traveller Types identified in Canada, Personal Household Count History Explorers rank 7th, making up 149,785 households, or 7.4% of the total Households in British Columbia (2,030,007) **Maintainer Age** Median Household Maintainer Age is 55 Children at Home 46% of couples have children living at home (Above Average). Average Household Income of \$107,432 compared to BC at Household Income \$118,490 **Top Social Values** Traditional Family, Ecological Fatalism, Consumptivity **Top Tourism Activities** Hiking & backpacking, Camping, Swimming. Average interest for travelling within Canada, Personal History Explorers from British Columbia spent an average of \$1,664 Travel (Average) on their last vacation 76% currently use Facebook (Average), 40% use Instagram Social Media (Average), 28% use Twitter (Above Average) and 72% use

YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

·	rural areas; lower levels of educational attainment and earning below-average incomes
•	As travellers, Personal History Explorers are primarily defined by their desire to connect to their own cultural roots, and do so by travelling in comfort, style and security

**General Canadian Summary** 

Diverse families living in both urban and

- They are a more culturally diverse group
- Social p iers when

#### Census Su 50.3% Vancouver Burnaby 9.0%

3.7% Surrey West Vancouver 1.9%

people who enjoy being with others ravelling and favour group travel				
Top Geograp	ohic Markets			
ubdivision	Percentage of group			

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Secretariat

## **No Hassle Travellers**



Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, No Hassle Traveller rank 8th, making up 119,355 households, or 5.9% of the total Households in British Columbia (2,030,007).
Maintainer Age	Median Household Maintainer Age is 54
Children at Home	45% of couples have children living at home (Average).
Household Income	Average Household Income of \$127,156 compared to BC at \$118,490.
Top Social Values	Emotional Control, Need for Escape, Legacy.
Top Tourism Activities	Hiking & backpacking, Camping, Swimming.
Travel	Above Average interest for travelling within Canada (Above Average for; Vancouver, Toronto, Other Alberta, Banff, Montreal, Ottawa). No Hassle Travellers from British Columbia spent an average of \$1,656 (Average) on their last vacation.
Social Media	82% currently use Facebook (Average), 37% use Instagram (Average), 23% use Twitter (Below Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Mature singles and couples, without children at
home, who are in or nearing retirement

**General Canadian Summary** 

- No-Hassle Travellers are cautious, dutiful and reserved people who seek secure group travel that allows them to escape from the duties and obligations of everyday life
- Average Canadians/Americans leading busy lives, understated and cautious with spending money
- Favour nature and worry-free vacations, but also enjoy the cultural highlights of their destinations
- Prefer quiet weekend getaways close by

Top Geographic Markets					
Census Subdivision	Percentage of group				
Surrey	7.7%				
Kamloops	5.6%				

5.3%

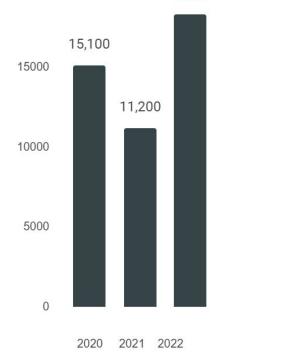
4.8%

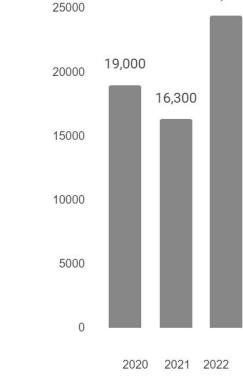
Maple Ridge

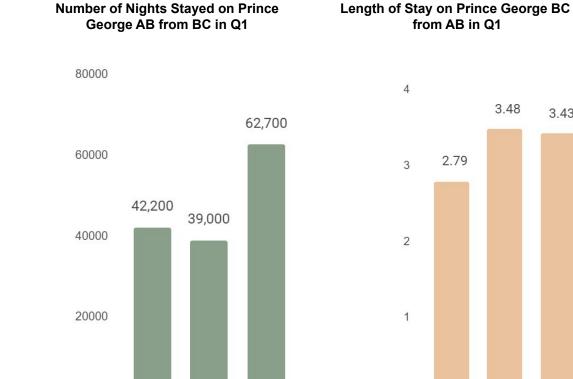
Kelowna

# Alberta Insights

#### Number of Visitors to Prince George Number of Trips to Prince George BC BC from AB in Q1 from AB in Q1 24,400 20000 18,300



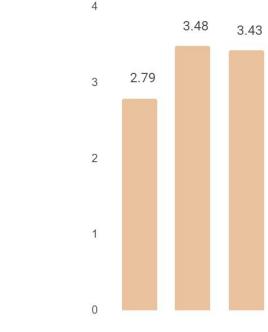




2021 2022

2020

0



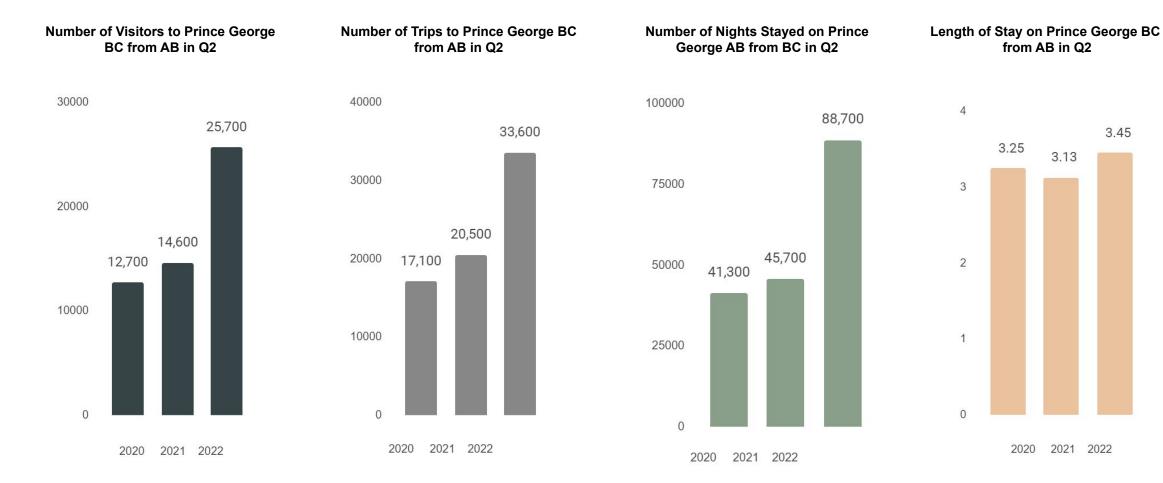
2021 2022 2020

# Prince George BC Visitation

### Alberta Residents Travelling To Prince George BC By Quarter

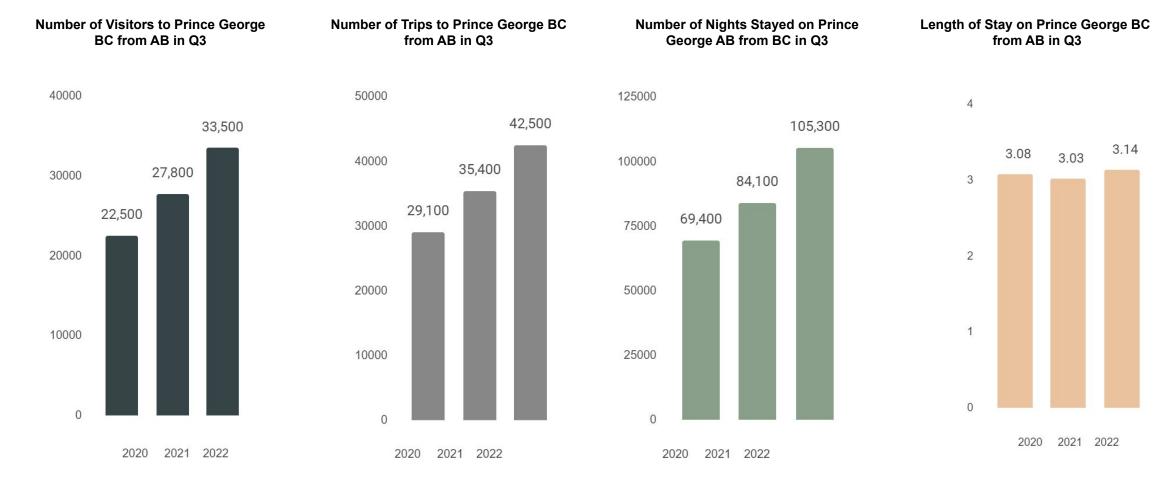
Q1 = January | February | March Note: All counts have been rounded to the nearest 100

#### Alberta Residents Travelling To Prince George BC By Quarter



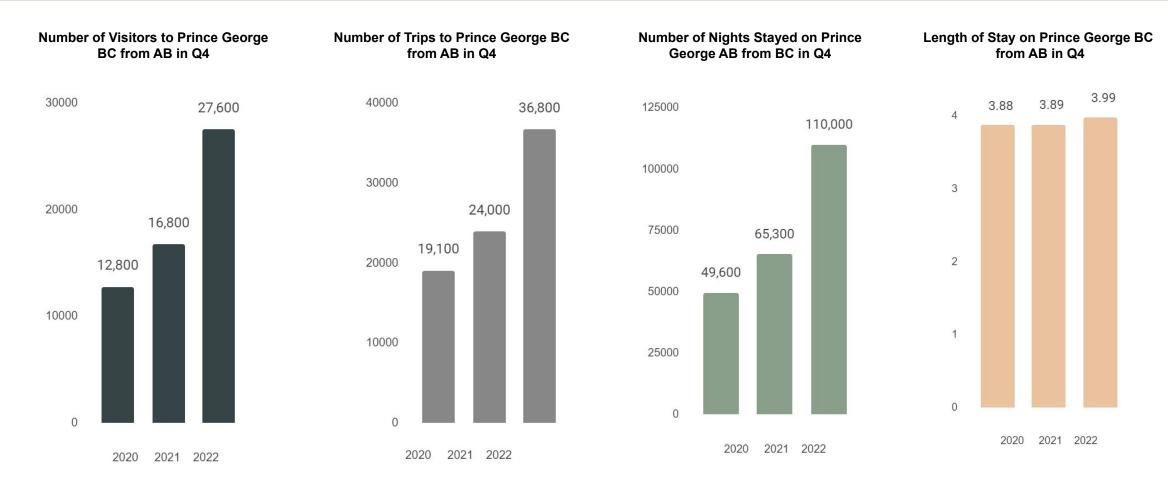
Q2 = April | May | June Note: All counts have been rounded to the nearest 100

#### Alberta Residents Travelling To Prince George BC By Quarter



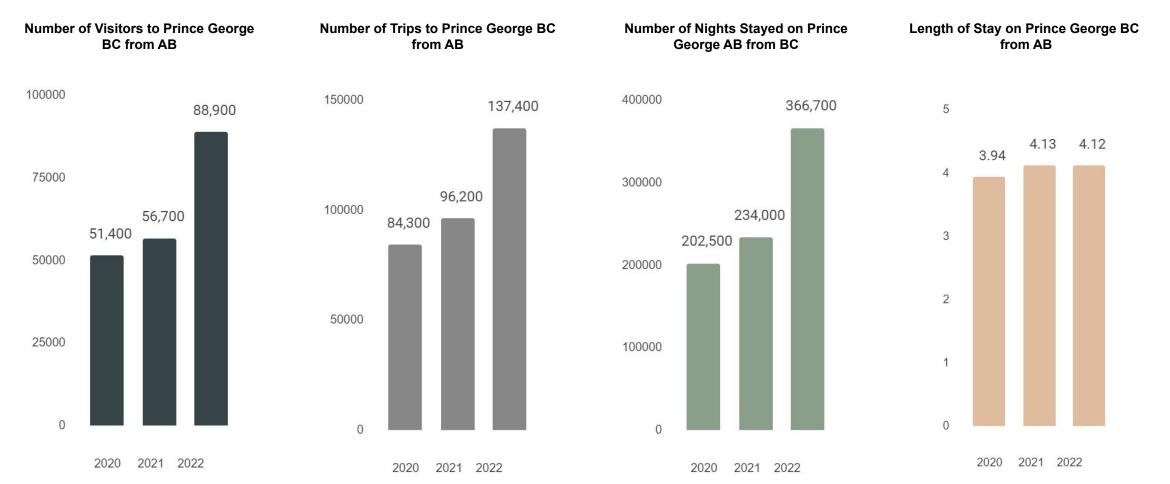
Q3 = July | August | September Note: All counts have been rounded to the nearest 100

#### Alberta Residents Travelling To Prince George BC By Quarter



Q4 = October | November | December Note: All counts have been rounded to the nearest 100

#### Alberta Residents Travelling To Prince George BC By Year





Alberta Visitors To Prince George BC By Quarter – Q1

Number of Visitors To Prince George BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Calgary	18,400	Edmonton	8,800	Edmonton	10,700
Edmonton	16,400	Grande Prairie	7,600	Calgary	8,800
Grande Prairie	8,800	Calgary	5,900	Grande Prairie	7,200
Red Deer	2,600	Red Deer	2,300	Red Deer	2,200
Strathcona County	1,800	Grande Prairie County No. 1	1,700	Grande Prairie County No. 1	1,600
Grande Prairie County No. 1	1,600	Strathcona County	1,100	Strathcona County	1,300
Airdrie	1,300	Peace River	1,100	Peace River	1,000
St. Albert	1,200	Mackenzie County	700	Mackenzie County	900
Peace River	1,100	St. Albert	600	St. Albert	800
Lethbridge	900	Medicine Hat	600	Airdrie	600



Alberta Visitors To Prince George BC By Quarter – Q2

Number of Visitors To Prince George BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Edmonton	9,600	Grande Prairie	9,700	Edmonton	13,100
Grande Prairie	8,300	Edmonton	9,500	Calgary	11,100
Calgary	7,200	Calgary	7,400	Grande Prairie	8,900
Red Deer	1,700	Red Deer	2,300	Red Deer	2,700
Grande Prairie County No. 1	1,500	Grande Prairie County No. 1	2,000	Grande Prairie County No. 1	1,900
Strathcona County	1,000	Peace River	1,100	Strathcona County	1,500
Peace River	1,000	Strathcona County	1,100	Peace River	1,100
Mackenzie County	700	Mackenzie County	1,000	St. Albert	1,000
St. Albert	600	High Level	600	Mackenzie County	900
Airdrie	500	St. Albert	600	Airdrie	800





City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Grande Prairie	15,300	Edmonton	17,600	Edmonton	17,600
Edmonton	14,300	Grande Prairie	16,300	Calgary	16,300
Calgary	10,600	Calgary	14,200	Grande Prairie	14,200
rande Prairie County No. 1	2,900	Grande Prairie County No. 1	3,600	Red Deer	3,600
Red Deer	2,600	Red Deer	3,300	Grande Prairie County No. 1	3,300
Peace River	1,800	Peace River	2,200	Strathcona County	2,200
Strathcona County	1,700	Strathcona County	2,100	Peace River	2,100
Mackenzie County	1,500	Mackenzie County	1,900	Mackenzie County	1,900
St. Albert	1,000	St. Albert	1,200	St. Albert	1,200
Sexsmith	900	Sexsmith	1,200	Airdrie	1,200

Q3 = July | August | September Note: All counts have been rounded to the nearest 100



Alberta Visitors To Prince George BC By Quarter – Q4

Number of Visitors To Prince George BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Edmonton	8,700	Edmonton	11,900	Edmonton	18,100
Grande Prairie	7,100	Calgary	8,300	Calgary	14,900
Calgary	6,300	Grande Prairie	7,700	Grande Prairie	9,400
Red Deer	2,000	Red Deer	2,500	Red Deer	3,500
Grande Prairie County No. 1	1,300	Grande Prairie County No. 1	1,500	Grande Prairie County No. 1	1,900
Strathcona County	1,100	Strathcona County	1,200	Strathcona County	1,900
Peace River	900	Peace River	900	St. Albert	1,200
St. Albert	700	St. Albert	800	Peace River	1,200
Mackenzie County	600	Medicine Hat	800	Airdrie	1,200
Airdrie	600	Mackenzie County	700	Medicine Hat	1,000

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

# Alberta Visitors To Prince George BC By Year

Number of Visitors To Prince George BC By Origin City

RITISAY COLUMB RUTISAY COLUMB HLNON NOURISM
- ORI-

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Edmonton	13,600	Edmonton	15,400	Edmonton	22,200
Calgary	13,300	Calgary	13,000	Calgary	22,100
Grande Prairie	2,600	Grande Prairie	3,000	Grande Prairie	4,000
Strathcona County	1,300	Strathcona County	1,500	Strathcona County	2,300
Red Deer	1,100	Red Deer	1,200	Red Deer	2,100
St. Albert	800	St. Albert	1,100	Airdrie	1,700
Airdrie	800	Airdrie	1,100	St. Albert	1,400
Spruce Grove	600	Grande Prairie County No. 1	600	Lethbridge	1,300
Wood Buffalo	500	Spruce Grove	600	Wood Buffalo	1,200
Lethbridge	500	Leduc	600	Spruce Grove	1,000

# January 2022 saw a **7%** 15000

Alberta Visitors Travelling To Prince George BC By Month

**Alberta Visitation** 

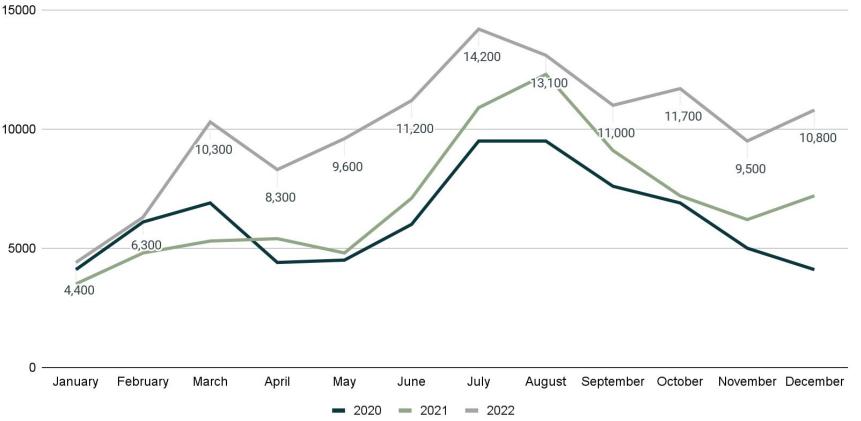
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#### increase compared to 2020, a **25% inc**rease compared to 2021

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- April 2022 saw a **89%** increase compared to 2020, a **53%** increase compared to 2021
- September 2022 saw a 45% increase compared to 2020, a 21% increase compared to 2021



**Note:** "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

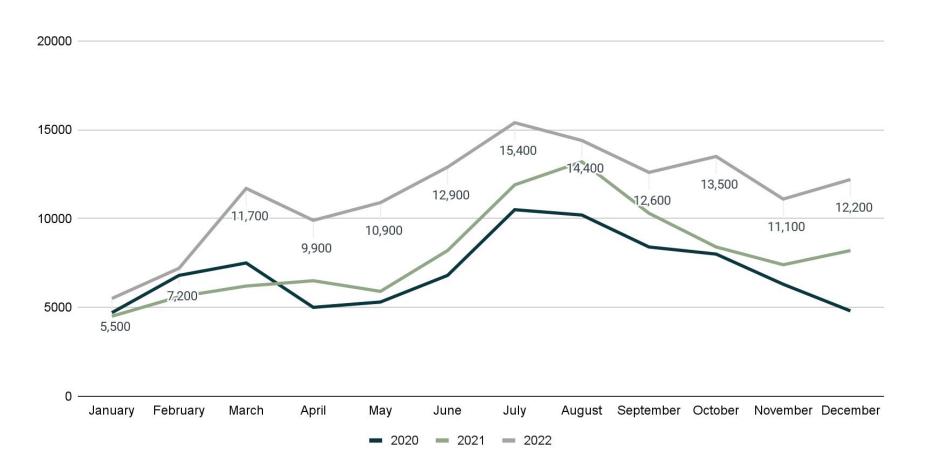
# **Alberta Visitation**

## Alberta Trips To Prince George BC By Month



- January 2022 saw a 16% increase compared to 2020, a 22% increase compared to 2021
- April 2022 saw a **97%** increase compared to 2020, a **52%** increase compared to 2021
- September 2022 saw a 51% increase compared to 2020, a 23% increase compared to 2021

0



**Note:** "Trips" is a count which involved spending one or more nights over the time period as part of a continuous visit to the destination. One 'visitor' can take multiple 'trips' over the time period.

## January 2022 saw a **16%** 40000

Alberta Overnight Stays On Prince George BC By Month

increase compared to 2020, a 8% increase compared to 2021

•

0

- April 2022 saw a 134% increase compared to 2020, a 68=9% increase compared to 2021
- September 2022 saw a 75% increase compared to 2020, a **36%** increase compared to 2021

#### 38,900 38,200 33,400 33,300 30000 33,100 31.000 28,300 27,000 20000 9.800 10000 11,800

May

2020

June

**—** 2021

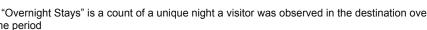
July

= 2022

Note: "Overnight Stays" is a count of a unique night a visitor was observed in the destination over the time period

February

January



March

April



40,000

31,800

November December

August September October

# **Alberta Visitation**

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# Q1 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Prince George BC

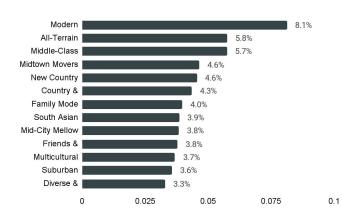
Note: All counts have been rounded to the nearest 100

#### **Overview**

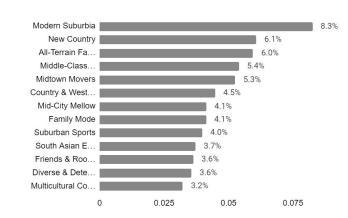
Of the 67 PRIZM Segments identified in Canada, Modern Suburbia, All-Terrain Families and Middle-Class Mosaic were the top visitors from AB across the three years.

Rejuvenators, Free Spirits and Authentic Experiencers were the top visiting EQ Types across all three years.

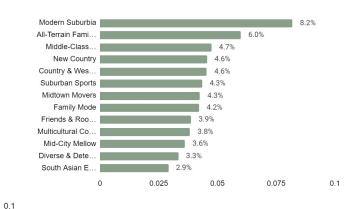
#### 2020 AB Visitors by PRIZM Segment



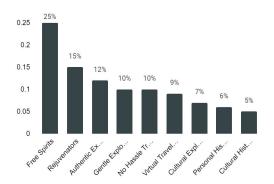
#### 2021 AB Visitors by PRIZM Segment



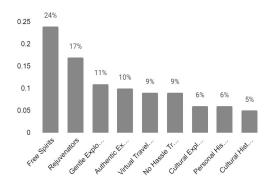
#### 2022 AB Visitors by PRIZM Segment

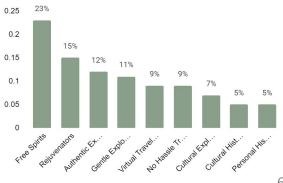


#### 2020 AB Visitors by EQ Type



#### 2021 AB Visitors by EQ Type





# Q2 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Prince George BC

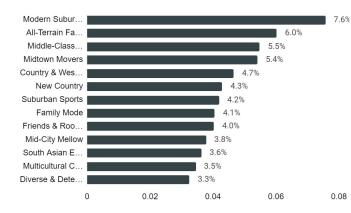
Note: All counts have been rounded to the nearest 100

#### **Overview**

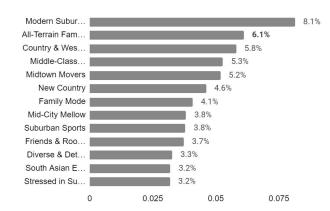
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Modern Suburbia, Middle-Class Mosaic and New Country were the top visitors from AB across the three years.

Rejuvenators, Gentle Explorers and Free Spirits were the top visiting EQ Types across all three years.

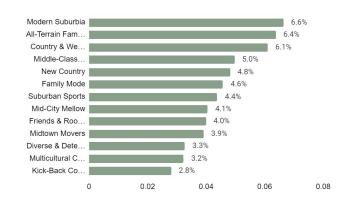
#### 2020 AB Visitors by PRIZM Segment



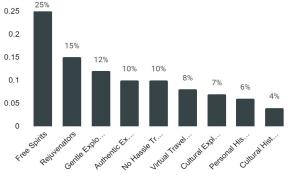
#### 2021 AB Visitors by PRIZM Segment



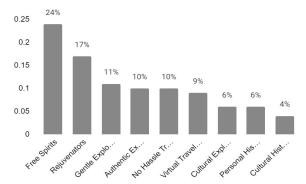
#### 2022 AB Visitors by PRIZM Segment





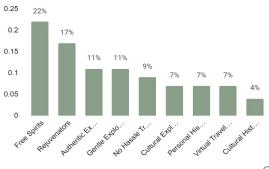


#### 2021 AB Visitors by EQ Type



#### 2022 AB Visitors by EQ Type

0.1



# Q3 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Prince George BC

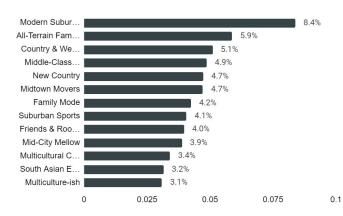
Note: All counts have been rounded to the nearest 100

#### **Overview**

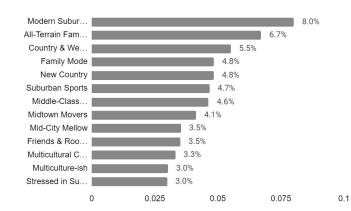
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Country & Western and Modern Suburbia were the top visitors from AB across the three years.

Rejuvenators, Gentle Explorers and Free Spirits were the top visiting EQ Types across all three years.

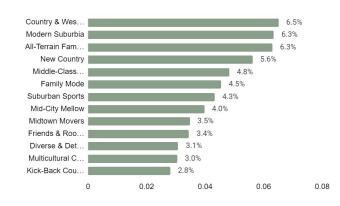
#### 2020 AB Visitors by PRIZM Segment



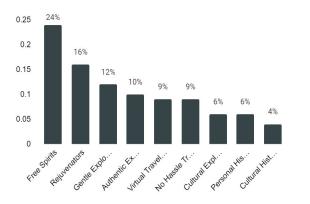
#### 2021 AB Visitors by PRIZM Segment



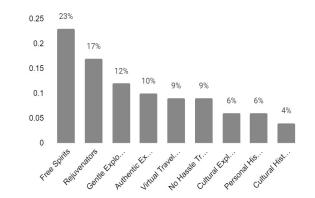
#### 2022 AB Visitors by PRIZM Segment

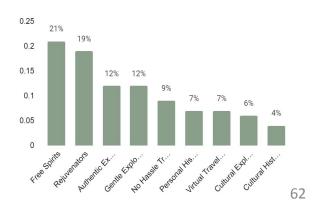


#### 2020 AB Visitors by EQ Type



#### 2021 AB Visitors by EQ Type





# Q4 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type **Prince George BC**

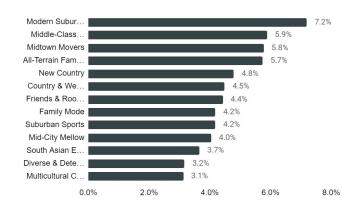
Note: All counts have been rounded to the nearest 100

#### **Overview**

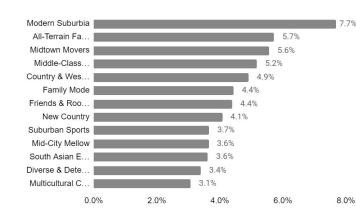
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Modern Suburbia and Middle-Class Mosaic were the top visitors from AB across the three years.

Rejuvenators, Gentle **Explorers and Free** Spirits were the top visiting EQ Types across all three years.

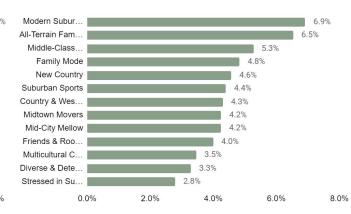
#### 2020 AB Visitors by PRIZM Segment

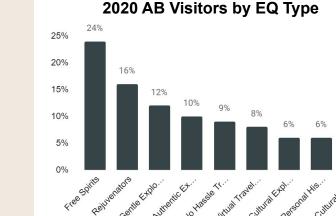


#### 2021 AB Visitors by PRIZM Segment



#### 2022 AB Visitors by PRIZM Segment

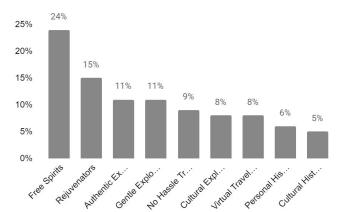


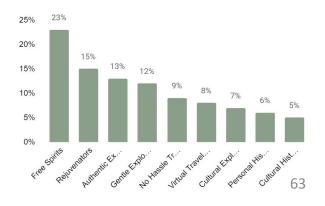


utrentic Et.

No Hassle This Indult Travel

#### 2021 AB Visitors by EQ Type





# Yearly 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Prince George BC

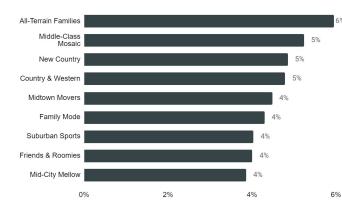
Note: All counts have been rounded to the nearest 100

#### **Overview**

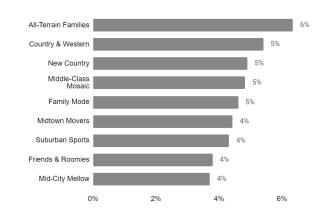
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, New Country and Middle-Class Mosaic were the top visitors from AB across the three years.

Rejuvenators, Gentle Explorers and Authentic Experiencers were the top visiting EQ Types across all three years.

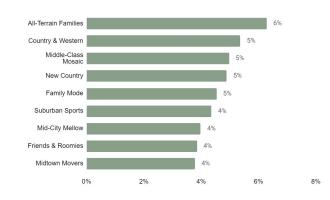
#### 2020 AB Visitors by PRIZM Segment



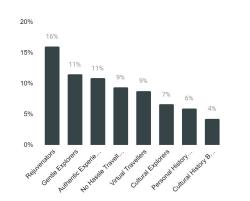
#### 2021 AB Visitors by PRIZM Segment



#### 2022 AB Visitors by PRIZM Segment

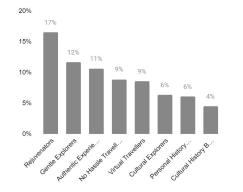


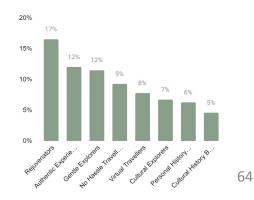
#### 2020 AB Visitors by EQ Type



#### 2021 AB Visitors by EQ Type

8%





# **AB Top PRIZM Segment Summaries**

# **Modern Suburbia**



Highlights Category Of the 67 PRIZM Clusters identified in Canada, Modern Household Count Suburbia rank 1st, making up 127,141 households, or 8% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 41 Children at Home 58% of couples have children living at home (Above Average) Above Average Household Income of \$102,474 compared to Household Income Alberta at \$131,003 **Top Social Values** Pursuit of Originality, Attraction For Crowds, Multiculturalism **Top Tourism Activities** Camping, Cycling, Hiking & backpacking. Average interest for travelling within Canada (Above Average for: Banff, Calgary, Toronto, Jasper), Modern Suburbia from Travel Alberta spent an average of \$1,529 (Average) on their last vacation. 77% currently use Facebook (Average), 47% use Instagram Social Media (Above Average), 32% use Twitter (Above Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

•	Younger and	Middle-Aged, diver
	families with	n younger children

**General Canadian Summary** 

- Highly Educated (University/College Degree)
- Mixed levels of employment
- Value trying new and exciting products and aesthetics over functionality
- EQ Type: Virtual Traveller

Top Geographic Markets					
Census Subdivision	Percentage of group				
Edmonton	50.1%				
Calgary	42.7%				
Wood Buffalo	2.5%				
Airdrie	1.3%				

# **All-Terrain Families**

**General Canadian Summary** 



Highlights Category Of the 67 PRIZM Clusters identified in Canada, All-Terrain Household Count Families rank 2nd, making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 43 Children at Home 53.2% of couple have children living at home (Above Average) Above Average Household Income of \$144,192 compared to Household Income Alberta at \$131,003 **Top Social Values** Brand Genuineness, Ecological Fatalism, Need for Escape **Top Tourism Activities** RV shows, Theme parks, waterparks & water Above Average interest for travelling within Canada (Above Average for: Banff, Calgary, Jasper, Victoria, Toronto), All-Terrain Travel Families from Alberta spent an average of \$1,463 (Average) on their last vacation. 77% currently use Facebook (Average), 42% use Instagram Social Media (Above Average), 27% use Twitter (Average) and 71% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

	Younger and Middle-Aged couples and families with children under the age of 15
	Moderate Education (high school/college degree/Trades)
	Blue-collar positions in Mining, Oil and Gas Industries

- Value hard work, and the thrill of purchasing, are often impulse shoppers who do not spend a great deal of time researching products before buying them
- EQ Type: Free Spirit

Spruce Grove

Top Geographic Markets		
Percentage of group		
13.9%		
8.2%		
6.6%		

6.4%

# **Country & Western**



British Columbia Regional Tourism Secretariat

Cat	General Canadian Summary	
Househ	<ul> <li>Older, middle-income western homeowners</li> </ul>	
Mainta		Mixed Education
Childrer	<ul> <li>Farming and Blue-Collar employment</li> <li>Value outdoor experiencers, boating, camping, hiking, snowmobiles and</li> </ul>	
Househo		motorcycles
Top Soc	EQ Type: Rejuvenator	
Top Touris	Top Geographic Markets	
	Percentage of group	Census Subdivision
Tr	4.3%	Grande Prairie County No. 1
	3.2%	Yellowhead County
Socia	3.0%	Mackenzie County
50Cla	2.5%	Crowsnest Pass
	2.370	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Country & Western rank 6th, making up 63,337 households, or 3.9% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 55
Children at Home	43% of couples DO NOT have children living at home (Above Average)
Household Income	Below Average Household Income of \$105,436 compared to Alberta at \$131,003
Top Social Values	Attraction to Nature, Traditional Family, Brand Apathy
Top Tourism Activities	Sportsman & outdoor shows, Historical sites, ATV & snowmobiling.
Travel	Below Average interest for travelling within Canada, Country & Western from Alberta spent an average of \$1,663 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 26% use Instagram (Below Average), 16% use Twitter (Below Average) and 63% use YouTube (Average).







# **New Country**

General Canadian Summary

bcrts **British Columbia** Regional Tourism Secretariat

General Canadian Summary		
<ul> <li>One of the wealthiest rural segments with maintainers between the ages of 45-64 years old</li> </ul>		
	ked Education (H gree/University	nigh school/college Degree)
		ment in the fields of g and Manufacturing
pur		nvolvement and nall businesses rather ations
• EQ	Type: Rejuvena	tor
Top Geographic Markets		
Census Sul	bdivision	Percentage of group
Mountain Vi	ew County	4.4%
Wetaskiwin Co	ounty No. 10	3.6%
Parkland	County	3.5%
Lac Ste. Anr	ne County	3.0%

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, New Country rank 5th, making up 71,319 households, or 4.3% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 56 (Above Average)
Children at Home	46.4% of couples do not have children living at home (Above Average)
Household Income	Below Average Household Income of \$110,284 compared to Alberta at \$131,003.
Top Social Values	Attraction to Nature, Traditional Family, Emotional Control
Top Tourism Activities	Sportsman & outdoor shows, Historical sites, ATV & snowmobiling.
Travel	Average interest for travelling within Canada (Above Average for: Saskatchewan, Other Ontario), New Country from Alberta spent an average of \$1,613 (Average) on their last vacation.
Social Media	75% currently use Facebook (Average), 25% use Instagram (Below Average), 17% use Twitter (Below Average) and 62% use YouTube (Average).







# Middle-Class Mosaic

bcrts British Columbia Regional Tourism Secretariat

Category Highlights Of the 67 PRIZM Clusters identified in Canada, Middle-Class Household Count Mosaic rank 4th, making up 79,778 households, or 4.9% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 52 Children at Home 47% of couples have children living at home (Above Average) Below Average Household Income of \$100,320 compared to Household Income Alberta at \$131,003 **Top Social Values** Pursuit of Originality, Social Intimacy, Social Learning **Top Tourism Activities** Camping, Cycling, Hiking & backpacking. Average interest for travelling within Canada Middle-Class Travel Mosaic from Alberta spent an average of \$1,561 (Average) on their last vacation. 78% currently use Facebook (Average), 37% use Instagram Social Media (Average), 26% use Twitter (Average) and 72% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

General Canadian Summary
 More than a third of the population

are visible minorities

- Moderate Education (Grade 9/High School/College)
- Blue-collar and Service Sector Positions in manufacturing, transportation and trades
- Enjoy a mellow urban lifestyle doing yoga and reading entertainment and science magazines
- EQ Type: No Hassle Traveller

# Top Geographic MarketsCensus SubdivisionPercentage of groupCalgary54.5%Edmonton44.3%Wood Buffalo0.3%Brooks0.3%

# Alberta Top EQ Segment Summaries

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POINTERS, AND LADAR THEY CATHORS INCOMENT IN REFUGIE, THEY CATHORS INTO AND TO SHARE THEY CATHOR WITH A COMMUNIC FEAST, THE FEM WITHOUTS THE BITS IN COMPLETE

# **Free Spirits**



Cate	General Canadian Summary			
Househo		Ethnically diverse, well educated families that earn moderate incomes; living in urban and suburban areas		
Maintai	ls to their outlook on travel.	Free Spirits are highly social and open-minded. Their enthusiasm for life extends to their outlook on travel. Experimental and adventurous, they indulge in high-end		
Wanta		experiences that are share		
Children	nentalist, committed travellers 5. They live the travel	Tend to be young, experim looking for thrills and frills experience to the fullest		
Househol				
Top Socia	Enjoy the best they can afford in terms of accommodations and restaurants			
Top Tourisn	phic Markets	Top Geographic Markets		
	Percentage of group	Census Subdivision		
Tra	37%	Calgary		
	26%	Edmonton		
Social	4%	Airdrie		
	4%	Grand Prairie		

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Free Spirits rank 1st, making up 316,197 households, or 19% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 46
Children at Home	54% of couples do not have children living at home (Above Average).
Household Income	Average Household Income of \$\$127,120 compared to Alberta at \$131,003.
Top Social Values	Multiculturalism, Culture Sampling, Pursuit of Originality
Top Tourism Activities	Theme parks, waterparks & waterslides, Sporting events, Video arcades & indoor amusement centres. Above average interest in Dinner theatres.
Travel	Average interest for travelling within Canada (Above Average for: Jasper, Banff, Victoria). Free Spirits from Alberta spent an average of \$1,560 (Average) on their last vacation.
Social Media	76% currently use Facebook (Average), 41% use Instagram (Average), 28% use Twitter (Average) and 70% use YouTube (Average).







## **Gentle Explorers**



Category Highlights Of the 9 EQ Traveller Types identified in Canada, Gentle Household Count Explorers rank 4th, making up 200,784 households, or 12.2% of the total Households in Alberta (1,642,696). **Maintainer Age** Median Household Maintainer Age is 50 41% of couples have children living at Children at Home home (Average). Below Average Household Income of \$107,327 compared to Household Income Alberta at \$131,003. **Top Social Values** Racial Fusion, Need for Escape, National Pride **Top Tourism Activities** Camping, Cycling, Swimming Average interest for travelling within Canada (Above Average for: Saskatchewan). Gentle Explorers from Alberta spent an Travel average of \$1,669 (Average) on their last vacation. 79% currently use Facebook (Average), 36% use Instagram Social Media (Average), 23% use Twitter (Below Average) and 69% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Middle-class families with children at home; higher rate
of 4+ persons at home; below average rates of travel

**General Canadian Summary** 

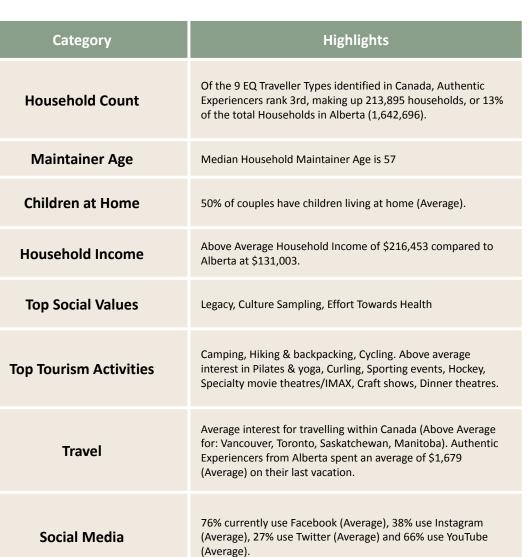
- Gentle Explorers are primarily defined by their reluctance to venture far beyond the comfort of home
- They travel 'on condition', demanding the very best and most comfortable environments for themselves when they must do so
- They are apprehensive travellers who prefer the tried and true over discovering new destinations and cultures
- They prefer creature comforts and the security of group travel
- Travel is an opportunity to act more vividly and spontaneously than when at home

#### Top Geographic Markets

Census Subdivision	Percentage of group
Edmonton	10%
Red Deer	9%
Calgary	9%
Lethbridge	9%

## **Authentic Experiencers**











Sources: Environics Analytics - Envision 2022

#### Affluent, highly educated mature singles and couples with older children; living in urban and suburban neighbourhoods Authentic Experiencers are typically understated

**General Canadian Summary** 

- Authentic Experiencers are typically understated travellers looking for authentic, tangible engagement with destinations they seek, with a particular interest in understanding the history of the places they visit
- Tend to be older, highly educated and adventurous
- Relish experiencing all their travel destination has to offer in a reserved and non-exorbitant way
- Travel is an important part of their lives, so they are likely to go often and for a while
- Drawn to nature and are likely to seek it out far and wide

#### Top Geographic Markets

Census Subdivision	Percentage of group
Calgary	46%
Edmonton	24%
Strathcona County	5%
St. Albert	4%

## **No Hassle Travellers**



Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, No Hassle Traveller rank 5th, making up 193,954 households, or 12.8% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 52
Children at Home	49% of couples have children living at home (Average).
Household Income	Average Household Income of \$123,229 compared to Alberta at \$131,003.
Top Social Values	Need for Escape, Legacy, Racial Fusion
Top Tourism Activities	Camping, Swimming, Cycling. Above average interest in ATV & snowmobiling, Beer, food & wine festivals
Travel	Below Average interest for travelling within Canada, No Hassle Travellers from Alberta spent an average of \$1,595 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 35% use Instagram (Average), 25% use Twitter (Average) and 68% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

 Mature singles and couples, without children at home, who are in or nearing retirement

**General Canadian Summary** 

- No-Hassle Travellers are cautious, dutiful and reserved people who seek secure group travel that allows them to escape from the duties and obligations of everyday life
- Average Canadians/Americans leading busy lives, understated and cautious with spending money
- Favour nature and worry-free vacations, but also enjoy the cultural highlights of their destinations
- Prefer quiet weekend getaways close by

Top Geographic Markets	
Census Subdivision	Percentage of grou
Calgary	26%
Edmonton	20%
Strathcona County	5%
Okotoks	3%

## **Rejuvenators**

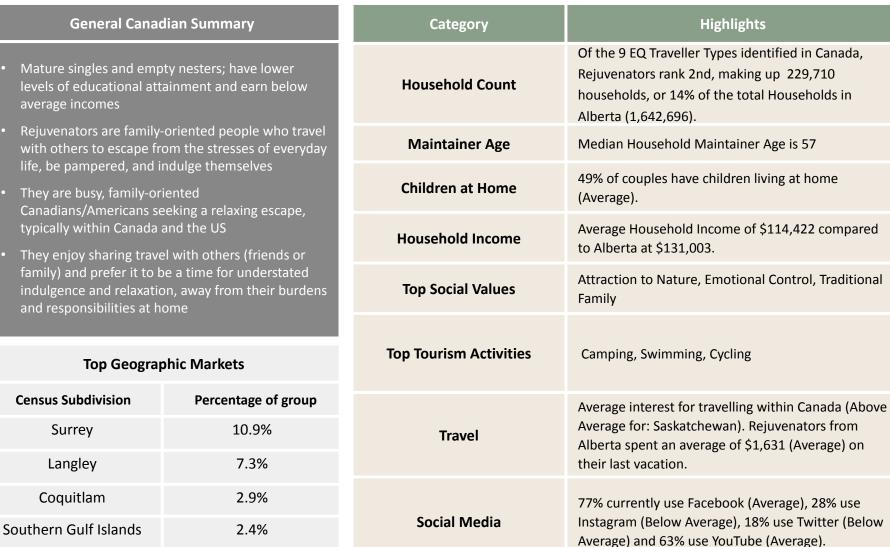
average incomes

• They are busy, family-oriented

and responsibilities at home

typically within Canada and the US

bcrts British Columbia **Regional Tourism** Secretariat









Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

#### **Top Geographic Markets**

Census Subdivision	Percentage of grou
Surrey	10.9%
Langley	7.3%
Coquitlam	2.9%
Southern Gulf Islands	2.4%

# **Contact Us**



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Phone: (778) 721-5448

symphonytourismservices.com



# SYMPHONY TOURISM SERVICES