



Northwest BC Visitor Highlights | 2022

Canada, British Columbia & Alberta

2023 DATA VINTAGE

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Purpose

RITISH COLUMBIA

- As the tourism industry navigates recovery from the COVID-19 global pandemic, the British Columbia Regional Tourism Secretariat (BCRTS) continues to provide baseline research to support the industry as it moves forward
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically how and what visitors to attract
- Research commenced with the BC Market as the top priority followed by the Alberta Market
- This report focuses on visitor analysis to Northwest BC Region



Research Overview

- Environics Analytics is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- VisitorView Canada provides insights the tourism industry needs to understand, market and grow their business with Canadian travellers
- VisitorView produces neighbourhood-level estimates of overnight Canadian visitors to Canada, the provinces and territories, or one of Canada's 85 tourism regions as defined by Destination Canada
- Estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- VisitorView is based on anonymized, consent-based mobile location data. Monthly, quarterly and annual estimate data is available starting with January 2020 to allow for analysis of historical trends

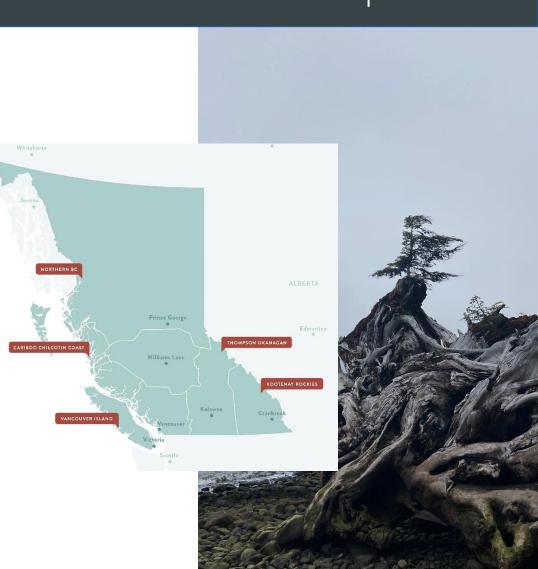
Methodology

- **Visitor:** A visitor is defined as someone who travels 60+km from their point of origin
- **Trips:** Are defined as the count of domestic traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination
- Nights Stayed: Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm – 8:00am the following day)



Research Overview

- VisitorView can help you measure the effectiveness of your marketing strategies to Canadian Visitors, as well as understand the Canadian travel and tourism industry and the impact of the worldwide COVID-19 pandemic as it relates to Visitors, Number of Trips and Number of Overnight Stays within Canada, its provinces, territories, and tourism regions
- Using VisitorView, we can compare the number of visitors and their travel patterns in 2021, 2022, and 2022
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and the path to recovery
- VisitorView also allows us to identify the best regions and neighbourhoods in Canada to prospect for new visitors and use the PRIZM Segmentation System to optimize experience development and marketing





Canada Insights

MIMMEBAG

Q1 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

Northwest BC

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview							
During Q1 2020 Northwest					Newfoundland	Prince Edward	Percentage
BC saw an average of					& Labrador	Island	of visitors in:
111,500 Domestic Visitors.	Yukon				0.3%	0%	2020
During Q1 2021 BC saw		rthwest Territories			0.3% 0.3%	0%	2021
71,500 Domestic Visitors,	3.0% 2.1%	0.2%	Nunavut		0.3%	0.1%	2022
and in Q1 2022, 110,000		0.1%	0%				
Domestic Visitors.		0.1%	0% 0%	2.1			
- Decrease of 1.3% 2022						No	ova Scotia
compared to 2020	British						0.20/
- Increase of 54% 2022	Columbia	Alberta			Quebec		0.2% 0.2%
compared to 2021		Saskatchew	van		quesce		0.2%
	73% 73%	17%			0.8%	1	
	69%	20% 1.3%	Manitoba	Ontario	0.3%		
		21% 1.4%	0.6%		1.3%		
		2.3%	0.6%	1.8% 1.4%		Ne	
			0.9%	2.8%		Bruns	wick
						0.2	.%
Note: A Visitor is defined as someone who travels 60+ km from						0.2	
their point of origin, counts may include Northwest BC resident						0.3	%
visitors depending on point of							7
origin and point of destination							

Q2 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

Northwest BC

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview									
During Q2 2020 Northwest							Newfoundla	nd Prince Edw	vard Percentage
BC saw an average of							& Labrado	r Island	of visitors in:
110,600 Domestic Visitors.	Yul	kon					0.1%	0%	2020
During Q2 2021 the region			rthwest Terri	tories			0.2% 0.3%	0%	2020
saw 128,000 Domestic		4% 9%	0.1%		Nunavut		0.5%	0.1%	2022
Visitors, and in Q2 2022,			0.1%		0% 0%				
179,500 Domestic Visitors.			0.2%		0%	2 8.			
- <u>Increase of 62%</u> 2022									Nova Scotia
compared to 2020		British							Nova Scotla
f 40% 0000		Columbia	Alberta				Ovehee		0.1% 0.1%
- <u>Increase</u> of 40% 2022	4		Alberta	Saskatchewa	un l		Quebec		0.3%
compared to 2021		73% 75%	16%				0.2%	1 A A	
		68%	17%	1.4%	Manitoba	Ontario	0.6%		
			19%	1.2% 1.8%	0.3%	0.6%	1.6%		
				1.070	0.4% 1.1%	1.3%			New Brunswick
					1.1/0	5.0%			Drunswick
Note: A Visitor is defined as									0.1% 0.1%
someone who travels 60+ km from their point of origin, counts may									0.1%
include Northwest BC resident visitors depending on point of									0
origin and point of destination									8

Q3 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

Northwest BC

Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview			
During Q3 2020 Northwest BC saw an average of		Newfoundland & Labrador	Prince Edward Island Percentage of visitors in:
	Yukon		
240,100 Domestic Visitors. During Q3 2021 the region saw 257,000 Domestic	5.0%Northwest Territories3.2%Nunavut2.4%0.1%	0.1% 0.1% 0.2%	0% 2020 0% 2021 0% 2022
Visitors, and in Q3 2022,	0.1% 0% 0.2% 0%		
274,600 Domestic Visitors.	0%		
- <u>Increase</u> of 14% 2022			Nova Scotia
compared to 2020	British		0.1%
- Increase of 7% 2022	Columbia Alberta	Quebec	0.1%
compared to 2021	76% 16% Saskatchewan 73% 18% 1.2% Manite 66% 20% 1.8% 0.5% 1.7% 0.8% 1.3%	Ontario 1.7%	0.3% New Brunswick
Note: A Visitor is defined as someone who travels 60+ km from their point of origin, counts may include Northwest BC resident visitors depending on point of origin and point of destination			0.1% 0.1% 0.2% 9

Q4 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

Northwest BC

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Overview									
During Q4 2020 Northwest							Newfoundland	Prince Edward	Dercentage
BC saw an average of							& Labrador	Island	Percentage of visitors in:
91,100 Domestic Visitors.		Yukon					0.1%	0%	2020
During Q4 2021 the region			rthwest Terri	tories			0.2% 0.3%	0% 0%	2021
saw 111,300 Domestic		1.6% 2.6%	0.0%		Nunavut		0.3%	076	2022
Visitors, and in Q4 2022,			0.1%		0% 0%				
157,800 Domestic Visitors.			0.2%		0%	2. 2			
- Increase of 73% 2022								No	va Scotia
compared to 2020								NOV	a Scotia
		British Columbia							0.2%
- <u>Increase</u> of 42% 2022	2	columbia	Alberta				Quebec		0.3% 0.4%
compared to 2021		75%	18%	Saskatchewa			0.4%		
		72% 66%	19%	1.5%	Manitoba		1.0%		
		00%	23%	1.5%	0.6%	Ontario	1.2%		
				1.9%	0.8%	1.7% 3.1%		New	
					1.0%	3.7%		Brunsw	vick
Note: A Visitor is defined as								0.1%	
someone who travels 60+ km from								0.2% 0.3%	
their point of origin, counts may include Northwest BC resident								0.37	
visitors depending on point of origin and point of destination									10

Yearly 2020, 2021, 2022 & 2023: Domestic Visitors Northwest BC

Note: All counts have been rounded to the nearest 100

Overview								
During 2020 Northwest BC						Newfoundland & Labrador	Prince Edward Island	Percentage
saw an average of 392,800	Maham							of visitors in:
Domestic Visitors. During	Yukon					0.1%	0%	2020
2021 the region saw 404,600	5%	Northwest Terri	tories			0.2%	0%	2021
Domestic Visitors, and in	3% 3%	0.1%		Nunavut		0.3%	0.1%	2022
2022, 542,200 Domestic	3 /0	0.1%		0%				
Visitors.		0.2%		0% 0%	2.7			
				0%				
- Increase of 38% 2022							No	va Scotia
compared to 2020	British							
	Columbi	_				5		0.1%
- Increase of 34% 2022	4	a Alberta				Quebec		0.2% 0.4%
compared to 2021	72%	18%	Saskatchewa	n		1%		0.470
	70%	20%	1.6%	Manitoba		1%		
	63%	22%	2%	0.6%	Ontario	2%		
			2%	1%	2%			
				1.3%	3%		Nev Bruns	
					6%			
Note: A Visitor is defined as							0.1 0.1	
someone who travels 60+ km from their point of origin, counts may							0.1	
include Northwest BC resident								
visitors depending on point of origin and point of destination								11

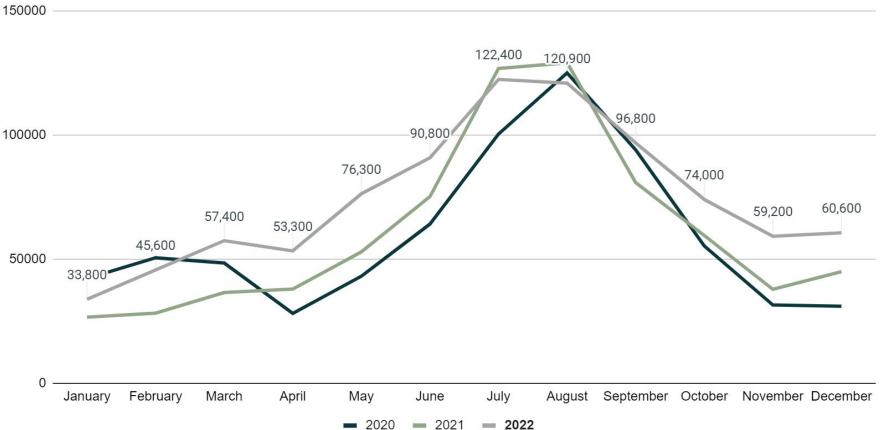
Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

Canadian Visitation

Canadian Visitors Travelling to Northwest BC by Month

- February 2022 saw a **39%** decrease compared to 2020, a **25%** increase compared to 2021
- April 2022 saw a 24% increase compared to 2020, a 17% increase compared to 2021
- August 2022 saw a 1% decrease compared to 2020, a 4% decrease compared to 2021





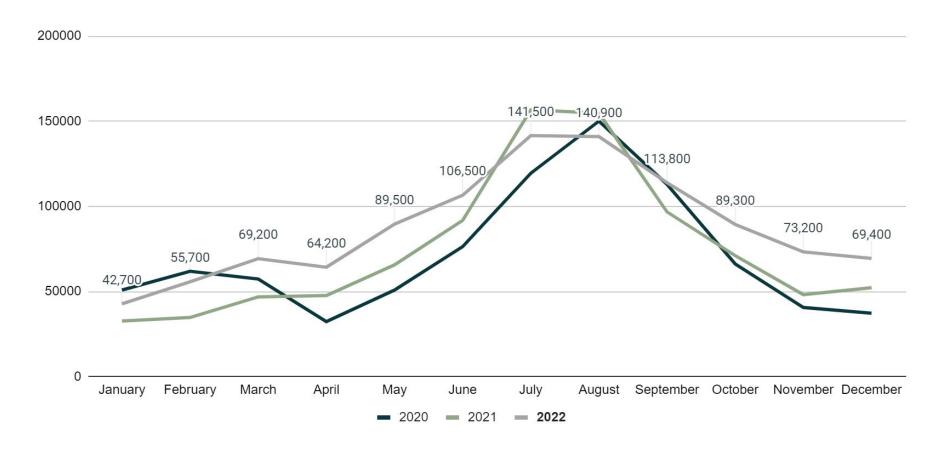


Canadian Visitation

Canadian Trips To Northwest BC By Month



- February 2022 saw a 38% decrease compared to 2020, a 16% increase compared to 2021
- April 2022 saw a 31% increase compared to 2020, a 12% increase compared to 2021
- August 2022 saw a 3% decrease compared to 2020, a 7% decrease compared to 2021





Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

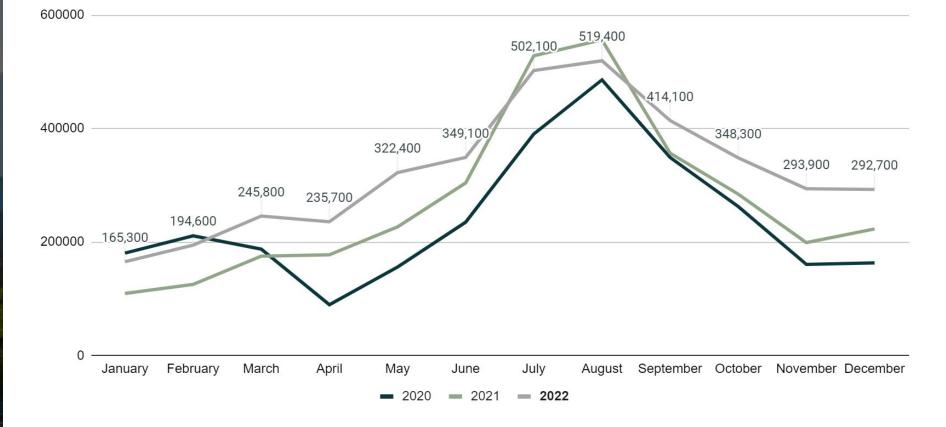
Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

Canadian Visitation

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Canadian Overnight Stays On Northwest BC By Month

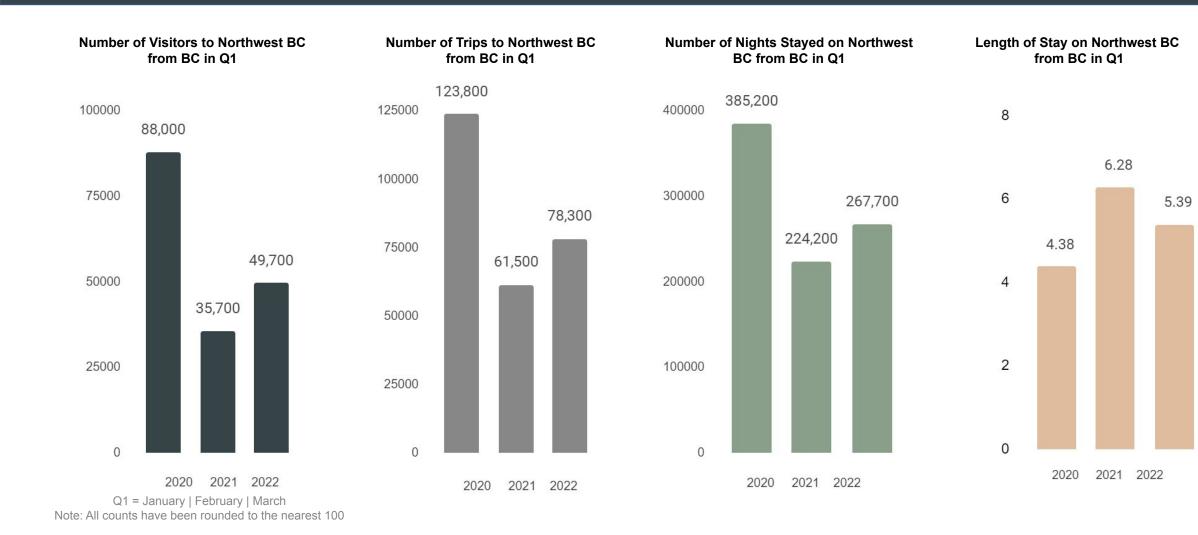
- February 2022 saw a **28%** decrease compared to 2020, a **6%** increase <u>compared to 2021</u>
- April 2022 saw a 57% increase compared to 2020, a 12% increase compared to 2021
- August 2022 saw a 3% increase compared to 2020, a 10% decrease compared to 2021





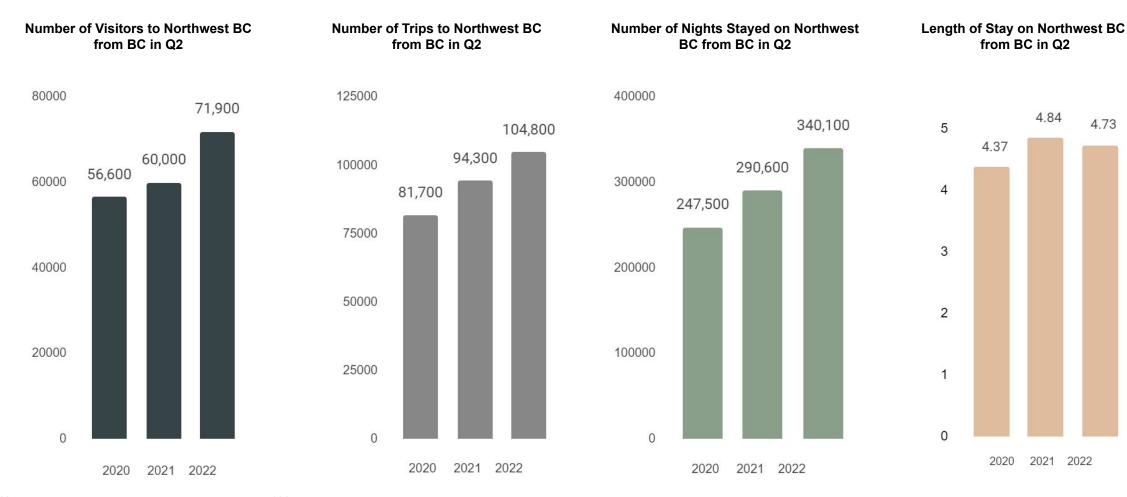
British Columbia Insights

Northwest BC Visitation



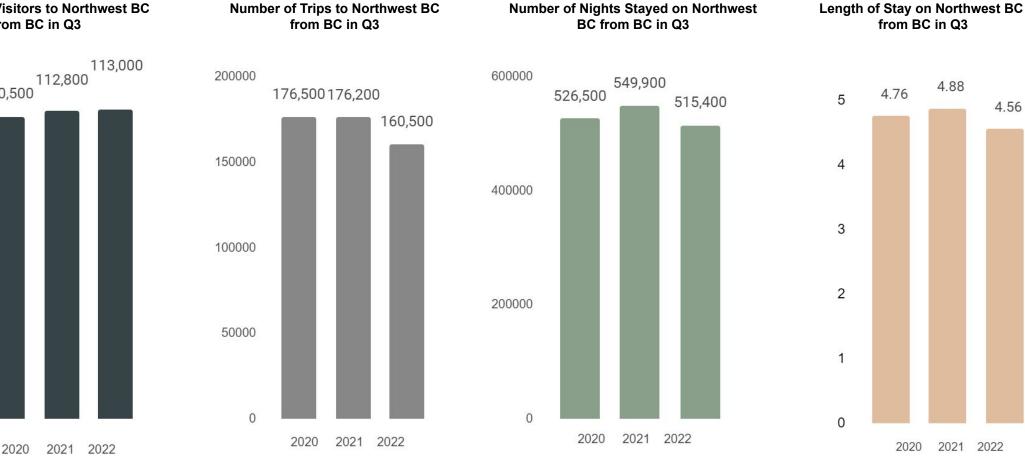


Northwest BC Visitation









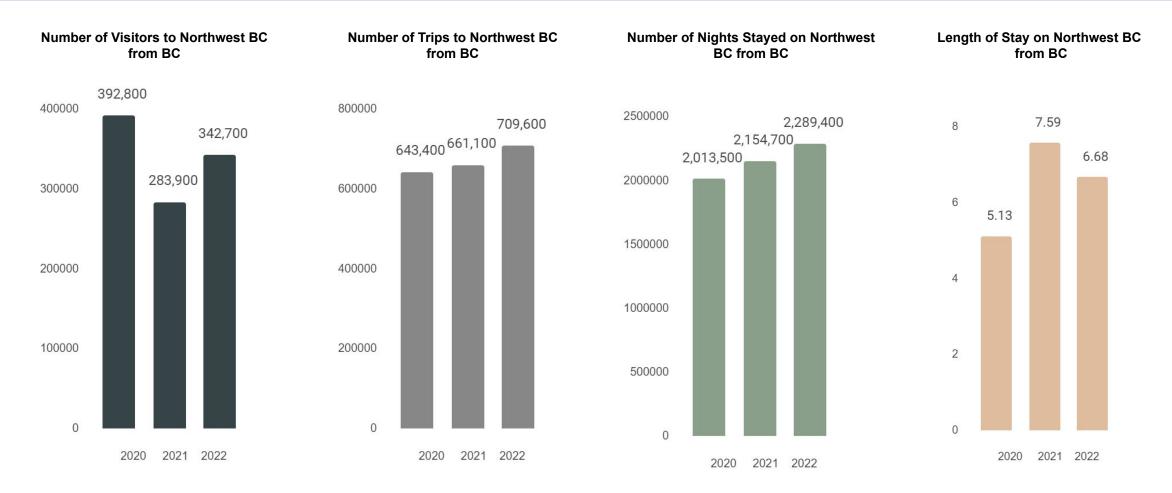








Northwest BC Visitation





Number of Visitors To Northwest BC By Origin City

COLUMBIA HLUON /OURIS

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visito Count
Prince George	9,600	Prince George	6,700	Prince George	9,000
Vancouver	4,400	Prince Rupert	2,100	Prince Rupert	3,800
Surrey	3,500	Terrace	2,000	Vancouver	3,400
Terrace	3,200	Surrey	1,900	Surrey	3,200
Prince Rupert	3,000	Vancouver	1,700	Terrace	2,500
Vanderhoof	2,200	Kitimat	1,600	Kitimat	2,200
Kitimat	2,100	Vanderhoof	1,500	Vanderhoof	1,900
Smithers	2,000	Abbotsford	1,500	Smithers	1,700
Kamloops	1,500	Smithers	1,300	Kamloops	1,700
Abbotsford	1,500	Kamloops	1,300	Abbotsford	1,600

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Number of Visitors To Northwest BC By Origin City

COLUMBIA HLUON /OURIS

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visi Count
Prince George	14,500	Prince George	17,500	Prince George	15,400
Prince Rupert	3,400	Prince Rupert	5,000	Vancouver	7,100
Vancouver	3,100	Terrace	3,500	Surrey	5,800
Terrace	3,000	Vancouver	2,800	Prince Rupert	5,200
Surrey	2,800	Vanderhoof	2,800	Terrace	3,500
Vanderhoof	2,100	Surrey	2,700	Kamloops	2,800
Abbotsford	2,000	Kitimat	2,500	Kitimat	2,700
Smithers	1,800	Smithers	2,300	Abbotsford	2,500
Kitimat	1,800	Abbotsford	1,900	Vanderhoof	2,500
Kamloops	1,600	Kamloops	1,700	Smithers	2,300

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Number of Visitors To Northwest BC By Origin City

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City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Prince George	29,000	Prince George	28,000	Prince George	28,000
Vancouver	7,600	Vancouver	8,100	Vancouver	8,100
Prince Rupert	7,100	Prince Rupert	7,200	Surrey	7,200
Surrey	6,800	Surrey	6,900	Prince Rupert	6,900
Terrace	5,600	Terrace	5,000	Kamloops	5,000
Fort St. John	4,400	Vanderhoof	4,400	Terrace	4,400
Vanderhoof	4,400	Kamloops	4,300	Burnaby	4,300
Kamloops	4,000	Fort St. John	4,300	Vanderhoof	4,300
Smithers	3,900	Kitimat	4,100	Abbotsford	4,100
Kitimat	3,800	Smithers	4,000	Kitimat	4,000

Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Number of Visitors To Northwest BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Prince George	8,200	Prince George	9,100	Prince George	11,200
Prince Rupert	3,100	Vancouver	4,300	Vancouver	6,600
Surrey	2,900	Prince Rupert	3,300	Surrey	5,500
Vancouver	2,900	Surrey	3,100	Prince Rupert	4,400
Terrace	2,600	Terrace	2,600	Terrace	3,000
Abbotsford	1,800	Kitimat	2,100	Kamloops	2,500
Kamloops	1,800	Kamloops	2,000	Abbotsford	2,300
Kitimat	1,700	Vanderhoof	1,800	Kitimat	2,300
Vanderhoof	1,700	Kelowna	1,800	Vanderhoof	2,300
Smithers	1,400	Abbotsford	1,800	Burnaby	2,200

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

BC Visitors To Northwest BC By Year

Number of Visitors To Northwest BC By Origin City

RITISH COLUMB

City	2020 Visitor Count	City	2021 Visitor Count	City	
Prince George	38,700	Prince George	39,500	Prince George	
Vancouver	14,800	Vancouver	13,600	Vancouver	
Surrey	12,900	Surrey	11,400	Surrey	
Prince Rupert	9,400	Prince Rupert	9,600	Prince Rupert	
Terrace	7,800	Terrace	7,400	Kamloops	
Kamloops	6,800	Kamloops	6,900	Burnaby	
Fort St. John	6,300	Fort St. John	6,400	Abbotsford	
Abbotsford	6,200	Abbotsford	6,100	Terrace	
Vanderhoof	6,000	Vanderhoof	6,100	Kelowna	
Kitimat	5,300	Kitimat	5,600	Richmond	

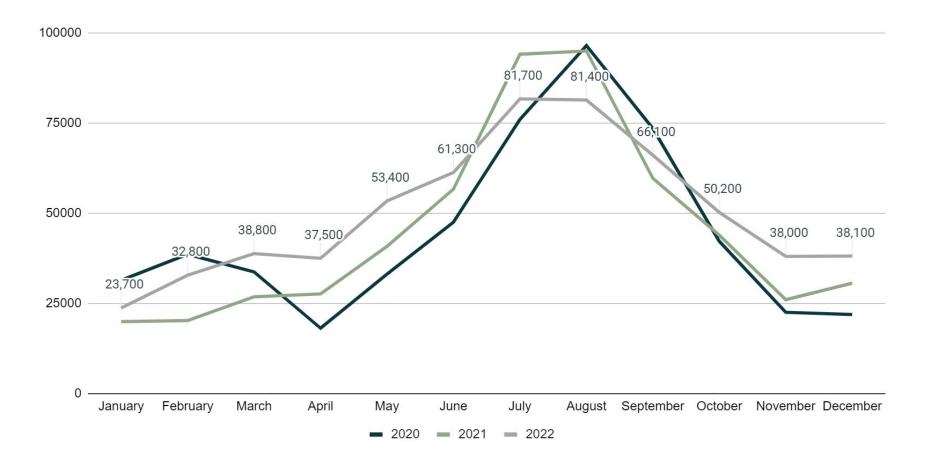


BC Visitors Travelling To Northwest BC By Month



- February 2022 saw a 15% decrease compared to 2020, a 62% increase compared to 2021
- April 2022 saw a 107%
 increase compared to 2020, a
 36% increase compared to 2021
- August 2022 saw a 16% decrease compared to 2020, a 14% decrease compared to 2021

0



Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

British Columbia Visitation

BC Trips To Northwest BC By Month

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- February 2022 saw a 15% decrease compared to 2020, a 59% increase compared to 2021
- April 2022 saw a 110% increase compared to 2020, a 29% increase compared to 2021
- August 2022 saw a 19% decrease compared to 2020, a 18% decrease compared to 2021



Note: "Trips" is a count which involved spending one or more nights over the time period as part of a continuous visit to the destination. One 'visitor' can take multiple 'trips' over the time period.





BC Overnight Stays On Northwest BC By Month



- February 2022 saw a 15% decrease compared to 2020, a 50% increase compared to 2021
- April 2022 saw a 140% increase compared to 2020, a 30% increase compared to 2021
- August 2022 saw a 12% decrease compared to 2020, a 17% decrease compared to 2021

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Note: "Overnight Stays" is a count of a unique night a visitor was observed in the destination over the time period

Q1 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northwest BC

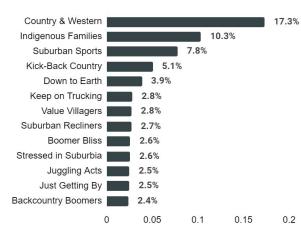
Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview

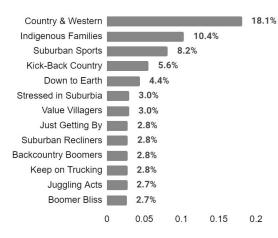
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC in Q1 across the three years.

Rejuvenators, Gentle Explorers, and Personal History Explorers were the top visiting EQ Types in Q1 across all three years.

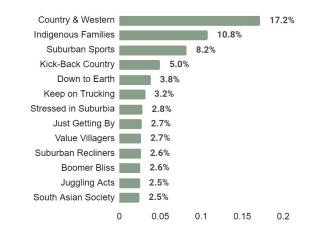
2020 BC Visitors by PRIZM Segment



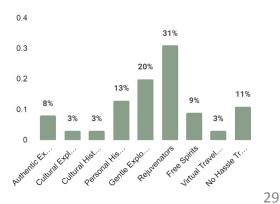
2021 BC Visitors by PRIZM Segment



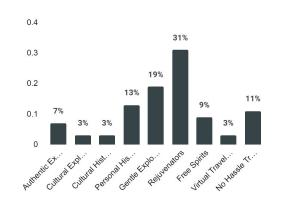
2022 BC Visitors by PRIZM Segment

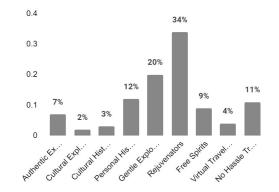


2022 BC Visitors by EQ Type



2020 BC Visitors by EQ Type





Q2 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northwest BC

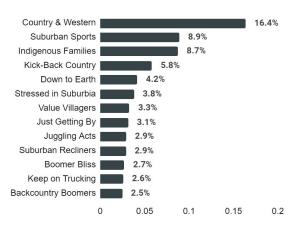
Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview

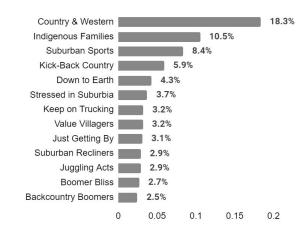
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC in Q2 across the three years.

Rejuvenators, Gentle Explorers and Personal History Explorers, were the top visiting EQ Types in Q2 across all three years.

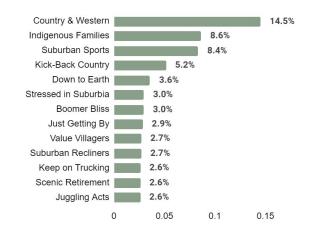
2020 BC Visitors by PRIZM Segment



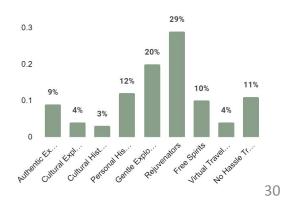
2021 BC Visitors by PRIZM Segment



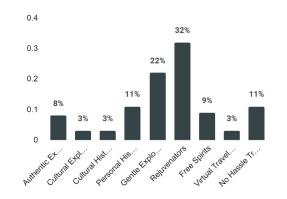
2022 BC Visitors by PRIZM Segment

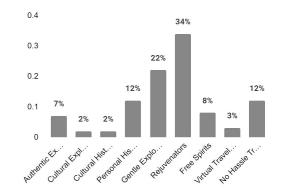


2022 BC Visitors by EQ Type



2020 BC Visitors by EQ Type





Q3 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northwest BC

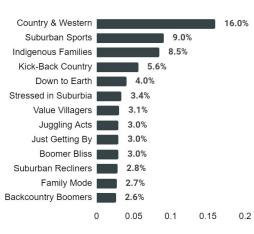
Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview

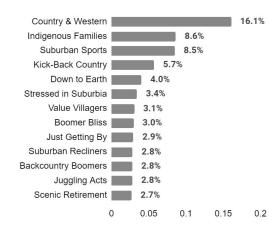
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC in Q3 across the three years.

Rejuvenators, Gentle Explorers and Personal History Explorers, were the top visiting EQ Types in Q3 across all three years.

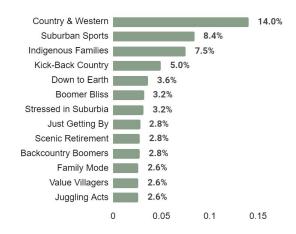
2020 BC Visitors by PRIZM Segment



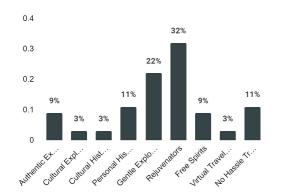
2021 BC Visitors by PRIZM Segment



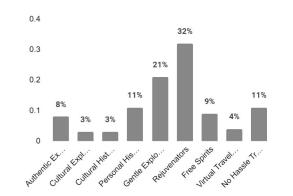
2022 BC Visitors by PRIZM Segment

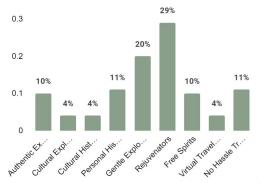


2020 BC Visitors by EQ Type



2021 BC Visitors by EQ Type





Q4 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northwest BC

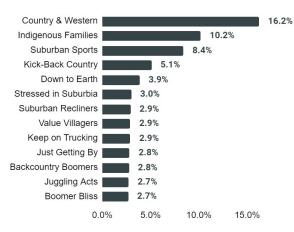
Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Overview

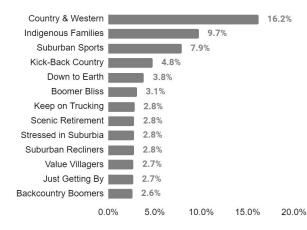
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC in Q4 across the three years.

Rejuvenators, Gentle Explorers and Personal History Explorers, were the top visiting EQ Types in Q4 across all three years.

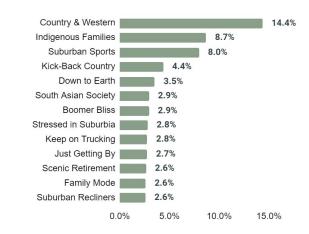
2020 BC Visitors by PRIZM Segment



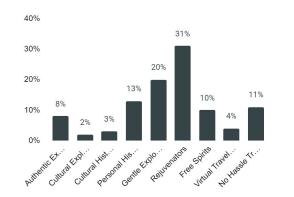
2021 BC Visitors by PRIZM Segment



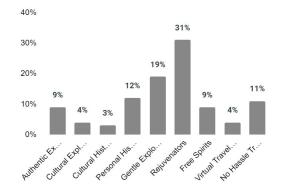
2022 BC Visitors by PRIZM Segment

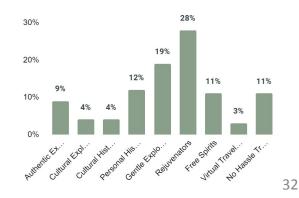


2020 BC Visitors by EQ Type



2021 BC Visitors by EQ Type





Yearly 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northwest BC

Note: All counts have been rounded to the nearest 100

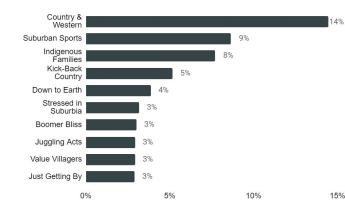
Overview

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Indigenous Families were the top visitors from BC in across the three years.

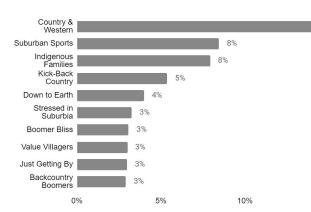
Authentic

Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types in across all three years.

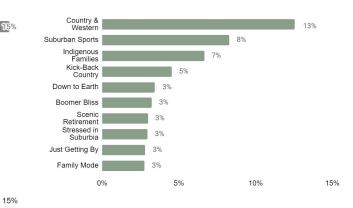
2020 BC Visitors by PRIZM Segment



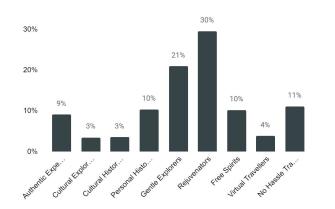
2021 BC Visitors by PRIZM Segment



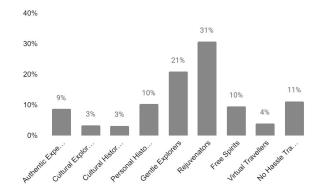
2022 BC Visitors by PRIZM Segment

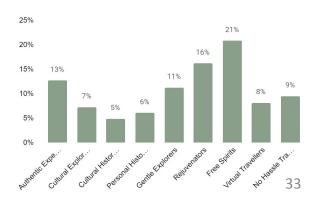


2020 BC Visitors by EQ Type



2021 BC Visitors by EQ Type





BC Top PRIZM Segment Summaries

2022 BC PRIZM Segment Summary

Country & Western



British Columbia Regional Tourism Secretariat

Catego	General Canadian Summary			
Household	 Older, middle-income western homeowners 			
Maintaine		Mixed Education		
	Collar employment	Farming and Blue-		
Children at		 Value outdoor experiencers, boating, comping, biking, snowmobiles and 		
Household	lowinobiles and	camping, hiking, snowmobiles and motorcycles		
Top Social	EQ Type: Rejuvenator			
Top Tourism /	Top BC Geographic Markets			
	Percentage of group	Census Subdivision		
Trave	2.9%	Revelstoke		
	1.8%	Prince Rupert		
Social M	1.7%	Port Hardy		
	1.7%	Golden		

Category	Highlights		
Household Count	Of the 67 PRIZM Clusters identified in Canada, Country & Western rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007)		
Maintainer Age	Median Household Maintainer Age is 58		
Children at Home	51.8% of couples do not have children living at home (Above Average)		
Household Income	Below Average Household Income of \$100,396 compared to BC at \$118,490		
Top Social Values	Attraction to Nature, Need for Escape, Traditional Family		
Top Tourism Activities	Home shows, Film festivals, Beer, food & wine festivals.		
Travel	Above Average interest for travelling within Canada (Above Average for Victoria, Whistler, Vancouver, Toronto, Other Alberta, Banff, Montreal, Manitoba), they spent an average of \$1,721 (Average) on their last vacation		
Social Media	83.7% currently use Facebook (Average), 29.3% use Instagram (Below Average), 20.8% use Twitter (Below Average) and 66.9% use YouTube (Average)		







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

2022 BC PRIZM Segment Summary

Indigenous Families

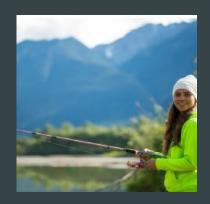
General Canadian Summary



Category Highlights Of the 67 PRIZM Clusters identified in Canada, Indigenous Household Count Families rank 28th, making up 27,550 households, or 1.4% of the total Households in British Columbia (2,030,007) **Maintainer Age** Median Household Maintainer Age is 56 39% of couples do not have children living at home (Below Children at Home Average) Below Average Household Income of \$88,076 compared to BC Household Income at \$118,490 **Top Social Values** Attraction to Nature, Search for Roots, Need for Escape **Top Tourism Activities** Cycling, Hiking/Backpacking, Camping Above Average interest for travelling within Canada (Above Average for Victoria, Vancouver, Toronto, Other Alberta, Travel Montreal, Banff, Manitoba) they spent an average of \$1,633 (Average) on their last vacation 84% currently use Facebook (Average), 34% use Instagram Social Media (Below Average), 22% use Twitter (Below Average) and 68% use

YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Younger and middle-aged First Nations Inuit and Métis families. Nearly 95% of
residents are of Indigenous origin

- Mixed Education (Grade 9/High School)
- Positions in health care, education and the trades
- Value volunteering within their communities and outdoor activities such as hiking, skiing and boating
- EQ Type: Personal History Explorers

Top BC Geographic Markets				
Census Subdivision	Percentage of grou			
Prince Rupert	4.8%			
Terrace	4.6%			
Prince George	3.7%			
Williams Lake	2.4%			

Suburban Sports

• EQ Type: Gentle Explorer



Secretariat

General Cana	dian Summary	Category	Highlights
Middle-aged couples and families (with children of all ages at home)		Household Count	Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 1st, making up 122,725 households, or 6% of the total Households in British Columbia (2,030,007)
degree)	n (high school/college	Maintainer Age	Median Household Maintainer Age is 52
Blue-collar positions in service sector (natural resources, Trades)		Children at Home	47% of couples have children living at home (Above Average)
Value community involvement and companies that treat their employees fairly		Household Income	Above Average Household Income of \$132,401 compared to BC at \$118,490
EQ Type: Gentle Explorer		Top Social Values	Need for Escape, Racial Fusion, Emotional Control
Top BC Geographic Markets		Top Tourism Activities	Cycling, Swimming, Camping, Beer, food & wine festivals, Fishing & hunting, Curling, Adventure sports, Snowboarding
Census Subdivision	Percentage of group		Average interest for travelling within Canada (Above Average
Abbotsford	8.4%	Travel	for Vancouver, Toronto, Calgary, Banff, Montreal, Ottawa), Suburban Sports from British Columbia spent an average of \$1,636 (Average) on their last vacation
Langley	6.7%		
Surrey	6.6%	Social Media	81% currently use Facebook (Average), 39% use Instagram (Average), 24% use Twitter (Average) and 71% use YouTube
Maple Ridge	6.5%		(Average)







Kick-Back Country

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Regional Tourism Secretariat

General Canadian Summary		
 Middle-aged familie with children ages 5 		
 Mixed Education (hi degree/University D 		
 Entry level positions in service sector (Mining, Construction, Trades and Transportation) 		
 Value outdoor adventure/healthy lifestyle and purchasing from small businesses 		
• EQ Type: Rejuvenato	br	
Top BC Geographic Markets		
Census Subdivision	Percentage of group	
Langley	9.9%	
Abbotsford	4.4%	
Prince George	4.0%	
Chilliwack	3.9%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Kick-Back Country rank 21st, making up 35,955 households, or 1.8% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 57
Children at Home	48% of couples do not have children living at home (Above Average)
Household Income	Average Household Income of \$144,254 compared to BC at \$118,490
Top Social Values	Attraction to Nature, Emotional Control, Need for Escape
Top Tourism Activities	Camping, Hiking/Backpacking, Cycling, Adventure sports, Fishing & hunting, Inline skating, Beer, food & wine festivals
Travel	Above Average interest for travelling within Canada (Above Average for Vancouver, Toronto, Calgary, Banff, Other Alberta, Montreal, Quebec City), they spent an average of \$1,737 (Average) on their last vacation
Social Media	81% currently use Facebook (Average), 35% use Instagram (Average), 21% use Twitter (Below Average) and 69% use YouTube (Average)







Down to Earth

General Canadian Summary

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British Columbia Regional Tourism Secretariat

 Older, middle-incom families 	e, rural couples and	
Mixed Education		
 Blue-collar and Service Sector Positions in agriculture, construction and the trades 		
 Enjoy outdoorsy activities such as hunting, fishing and gardening as well as crafting and home improvement 		
• EQ Type: Rejuvenato	r _i	
Top BC Geographic Markets		
Census Subdivision	Percentage of group	
Columbia-Shuswap C	5.2%	
Cowichan Valley B	3.8%	
Comox Valley C	3.7%	
Nanaimo F	3.0%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Down to Earth rank 20th, making up 39,023 households, or 1.9% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 59
Children at Home	54% of couples do not have children living at home (Above Average)
Household Income	54% of couples do not have children living at home (Above Average)
Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy
Top Tourism Activities	Cycling, Hiking/Backpacking, Camping
Travel	Above Average interest for travelling within Canada (Above Average for Victoria, Vancouver, Whistler, Toronto, Other Alberta, Banff, Montreal, Quebec City), Down to Earth from British Columbia spent an average of \$1,809 (Average) on their last vacation
Social Media	81% currently use Facebook (Average), 30% use Instagram (Below Average), 19% use Twitter (Below Average) and 68% use YouTube (Average)







BC Top EQ Segment Summaries

X-14 April 1

No Hassle Travellers



Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, No Hassle Traveller rank 8th, making up 119,355 households, or 5.9% of the total Households in British Columbia (2,030,007).
Maintainer Age	Median Household Maintainer Age is 54
Children at Home	45% of couples have children living at home (Average).
Household Income	Average Household Income of \$127,156 compared to BC at \$118,490.
Top Social Values	Emotional Control, Need for Escape, Legacy.
Top Tourism Activities	Hiking & backpacking, Camping, Swimming.
Travel	Above Average interest for travelling within Canada (Above Average for; Vancouver, Toronto, Other Alberta, Banff, Montreal, Ottawa). No Hassle Travellers from British Columbia spent an average of \$1,656 (Average) on their last vacation.
Social Media	82% currently use Facebook (Average), 37% use Instagram (Average), 23% use Twitter (Below Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Mature singles and couples, without children at
home, who are in or nearing retirement

General Canadian Summary

- No-Hassle Travellers are cautious, dutiful and reserved people who seek secure group travel that allows them to escape from the duties and obligations of everyday life
- Average Canadians/Americans leading busy lives, understated and cautious with spending money
- Favour nature and worry-free vacations, but also enjoy the cultural highlights of their destinations
- Prefer quiet weekend getaways close by

Top Geographic Markets		
Census Subdivision	Percentage of group	
Surrey	7.7%	
Kamloops	5.6%	
Maple Ridge	5.3%	
Kelowna	4.8%	

Rejuvenators

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General Canac	lian Summary	Category	Highlights
 Mature singles and emp levels of educational atta average incomes 	ty nesters; have lower ainment and earn below	Household Count	Of the 9 EQ Traveller Types identified in Canada, Rejuvenators rank 3rd, making up 297,620 households, or 14.7% of the total Households in British Columbia (2,030,007).
 Rejuvenators are family-oriented people who travel with others to escape from the stresses of everyday 		Maintainer Age	Median Household Maintainer Age is 60
life, be pampered, and indulge themselvesThey are busy, family-oriented		Children at Home	54% of couples do not have children living at home (Above Average).
Canadians/Americans seeking a relaxing escape, typically within Canada and the US		Household Income	Average Household Income of \$109,643 compared to BC at \$118,490.
 They enjoy sharing travel with others (friends or family) and prefer it to be a time for understated indulgence and relaxation, away from their burdens and responsibilities at home 		Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy.
Top Geographic Markets		Top Tourism Activities	Hiking & backpacking, Camping, Cycling.
Census Subdivision	Percentage of group		Above Average interest for travelling within Canada, (Above
Nanaimo	2.5%	Travel	Average for Victoria, Vancouver, Toronto, Other Alberta, Banff, Montreal, Quebec City). Rejuvenators from British Columbia
Chilliwack	2.2%		spent an average of \$1,762 (Average) on their last vacation.
Vernon	2.1%	Social Media	81% currently use Facebook (Average), 31% use Instagram (Below Average), 21% use Twitter (Below Average) and 68% use YouTube (Average).
North Cowichan	2.0%		iourube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Top Geographic Ma

Census Subdivision	Percentage of group
Nanaimo	2.5%
Chilliwack	2.2%
Vernon	2.1%
North Cowichan	2.0%

Gentle Explorers

General Canadian Summary

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Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Gentle Explorers rank 2nd, making up 314,399 households, or 15.5% of the total Households in British Columbia (2,030,007).
Maintainer Age	Median Household Maintainer Age is 54
Children at Home	43% of couples do not have children living at home (Average)
Household Income	Below Average Household Income of \$102,911 compared to BC at \$118,490
Top Social Values	Racial Fusion, Need for Escape, Emotional Control
Top Tourism Activities	Swimming, Camping, Cycling.
Travel	Above Average interest for travelling within Canada. (Above Average for; Vancouver, Toronto, Banff, Other Alberta, Montreal, Ottawa) Gentle Explorers from British Columbia spent an average of \$1,623 (Average) on their last vacation.
Social Media	82% currently use Facebook (Average), 38% use Instagram (Average), 23% use Twitter (Below Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Middle-class families with children at home; higher rat of 4+ persons at home; below average rates of travel

- Gentle Explorers are primarily defined by their reluctance to venture far beyond the comfort of home
- They travel 'on condition', demanding the very best and most comfortable environments for themselves when they must do so
- They are apprehensive travellers who prefer the tried and true over discovering new destinations and cultures
- They prefer creature comforts and the security of group travel
- Travel is an opportunity to act more vividly and spontaneously than when at home

Top Geographic Markets

Census Subdivision	Percentage of group
Abbotsford	6.2%
Kelowna	5.9%
Prince George	5.8%
Nanaimo	5.8%

Personal History Explorers

Category Highlights Of the 9 EQ Traveller Types identified in Canada, Personal Household Count History Explorers rank 7th, making up 149,785 households, or 7.4% of the total Households in British Columbia (2,030,007) **Maintainer Age** Median Household Maintainer Age is 55 Children at Home 46% of couples have children living at home (Above Average). Average Household Income of \$107,432 compared to BC at Household Income \$118,490 **Top Social Values** Traditional Family, Ecological Fatalism, Consumptivity **Top Tourism Activities** Hiking & backpacking, Camping, Swimming. Average interest for travelling within Canada, Personal History Explorers from British Columbia spent an average of \$1,664 Travel (Average) on their last vacation 76% currently use Facebook (Average), 40% use Instagram Social Media (Average), 28% use Twitter (Above Average) and 72% use

YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

·	rural areas; lower levels of educational attainment and earning below-average incomes
•	As travellers, Personal History Explorers are primarily defined by their desire to connect to their own cultural roots, and do so by travelling in comfort, style and security

General Canadian Summary

Diverse families living in both urban and

- They are a more culturally diverse group
- Social p iers when

Census Su 50.3% Vancouver Burnaby 9.0%

3.7% Surrey West Vancouver 1.9%

people who enjoy being with others ravelling and favour group travel			
Top Geograp	ohic Markets		
ubdivision	Percentage of group		

bcrts British Columbia **Regional Tourism**

Secretariat

Free Spirits

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Catego	General Canadian Summary					
Household	Ethnically diverse, well educated families that earn moderate incomes; living in urban and suburban areas					
Maintaine	al and open-minded. Their Is to their outlook on travel. Irous, they indulge in high-end ed with others	enthusiasm for life extend				
Children at	nentalist, committed travellers					
Household	when they travel so they can onistic activities					
Top Social	ford in terms of	Enjoy the best they can afford in terms of accommodations and restaurants				
Top Tourism /	phic Markets	Top Geogra				
	Percentage of group	Census Subdivision				
Trave	27.5%	Surrey				
	14.8%	Richmond				
Social M	11.2%	Burnaby				
Social M	9.0%	Vancouver				

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Free Spirits rank 1st, making up 320,690 households, or 15.8% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 52
Children at Home	56% of couples do not have children living at home (Average).
Household Income	Average Household Income of \$126,494 compared to BC at \$118,490
Top Social Values	Traditional Family, Global Consciousness, Multiculturalism
Top Tourism Activities	Hiking & backpacking, Swimming, Camping.
Travel	Below Average interest for travelling within Canada, Free Spirits from British Columbia spent an average of \$1,623 (Average) on their last vacation
Social Media	76% currently use Facebook (Average), 42% use Instagram (Average), 29% use Twitter (Above Average) and 74% use YouTube (Average)

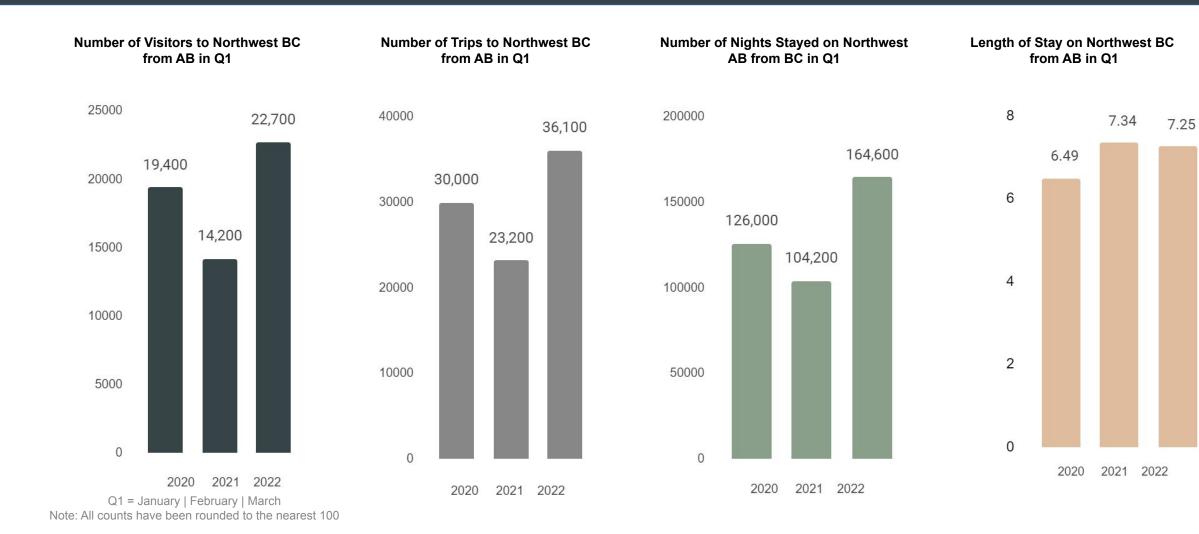






Alberta Insights

Alberta Residents Travelling To Northwest BC By Quarter



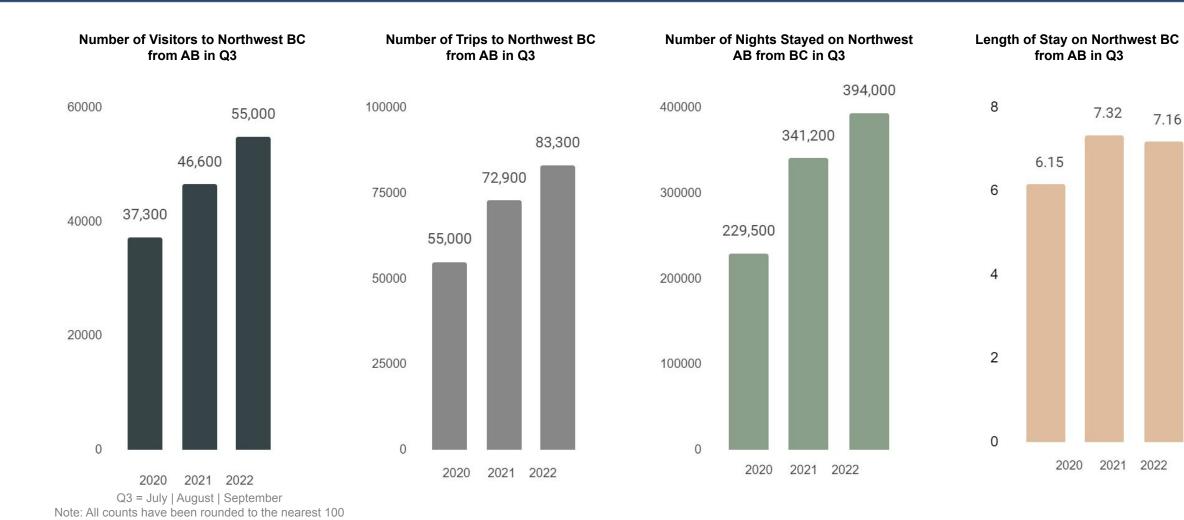


Alberta Residents Travelling To Northwest BC By Quarter



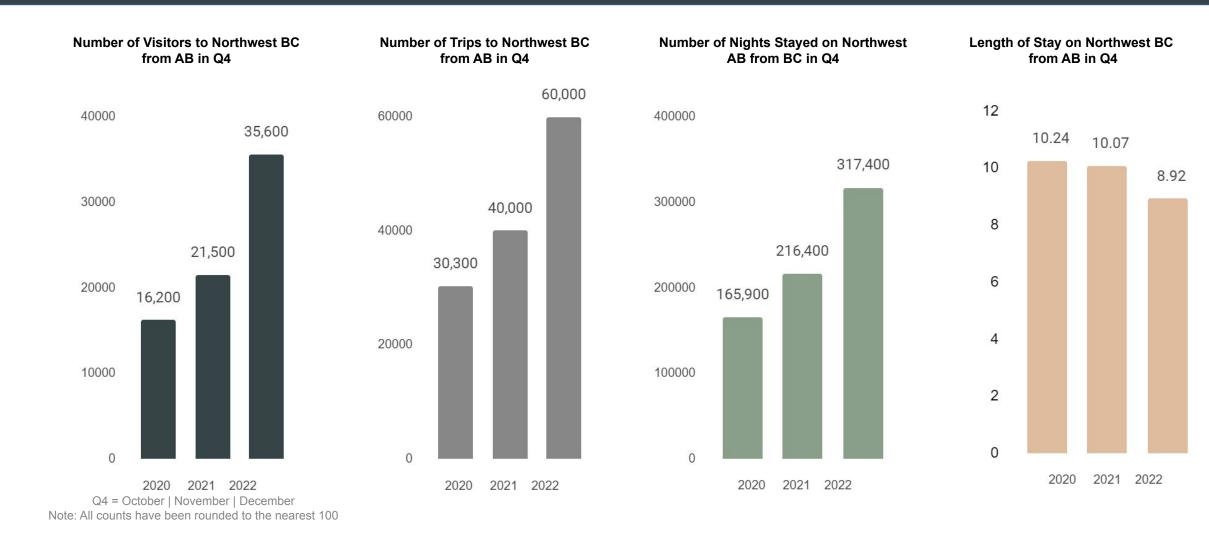
Note: All counts have been rounded to the nearest 100

Alberta Residents Travelling To Northwest BC By Quarter



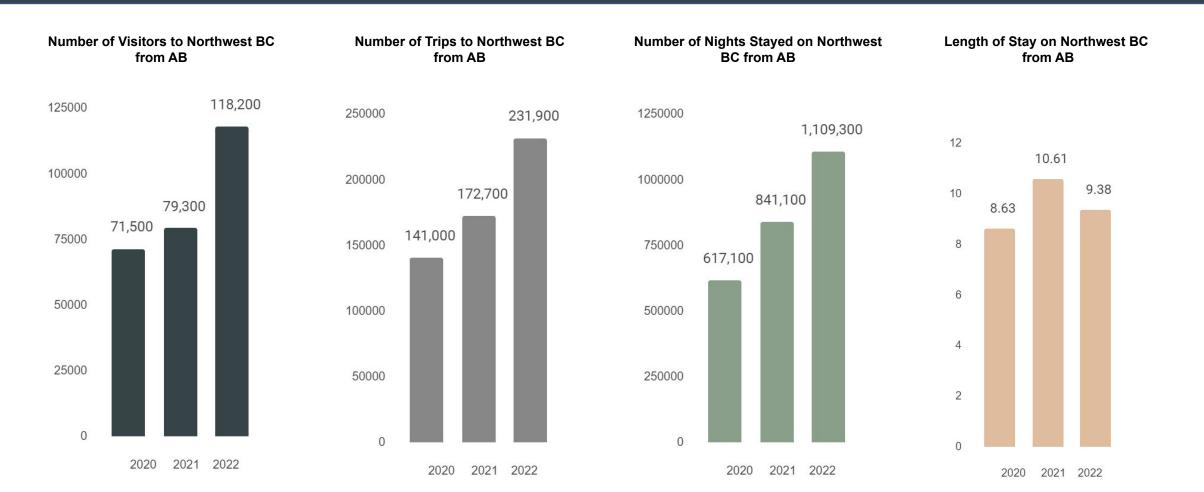


Alberta Residents Travelling To Northwest BC By Quarter



BRITISH COLUMB

Alberta Residents Travelling To Northwest BC By Year





Number of Visitors To Northwest BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Edmonton	5,800	Edmonton	4,400	Calgary	6,300
Calgary	5,400	Calgary	3,100	Edmonton	6,200
Grande Prairie	600	Grande Prairie	500	Grande Prairie	700
Strathcona County	500	Strathcona County	400	Strathcona County	600
Red Deer	400	Red Deer	300	Red Deer	500
Airdrie	300	St. Albert	200	St. Albert	400
St. Albert	300	Airdrie	200	Airdrie	400
Lethbridge	300	Spruce Grove	200	Lethbridge	400
Spruce Grove	300	Lethbridge	200	Wood Buffalo	200
Leduc	200	Leduc	200	Spruce Grove	200

Q1 = January | February | March Note: All counts have been rounded to the nearest 100



Number of Visitors To Northwest BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visit Count
Edmonton	4,400	Edmonton	5,900	Edmonton	8,800
Calgary	4,100	Calgary	4,700	Calgary	8,100
Grande Prairie	1,000	Grande Prairie	1,000	Grande Prairie	1,200
Strathcona County	500	Strathcona County	500	Strathcona County	1,000
Red Deer	400	Red Deer	500	Red Deer	900
St. Albert	300	St. Albert	300	St. Albert	600
Airdrie	200	Airdrie	300	Airdrie	600
Spruce Grove	200	Lethbridge	300	Lethbridge	600
Leduc	200	Grande Prairie County	200	Spruce Grove	400
Wood Buffalo	200	No. 1 Spruce Grove	200	Wood Buffalo	400

Q2 = April | May | June Note: All counts have been rounded to the nearest 100



Number of Visitors To Northwest BC By Origin City

2020 Visitor Count	City	2021 Visitor Count	City	2022 Visito Count
9,500	Edmonton	11,200	Edmonton	14,500
7,700	Calgary	10,500	Calgary	12,500
2,200	Grande Prairie	2,300	Grande Prairie	2,600
1,100	Strathcona County	1,300	Strathcona County	1,500
900	Red Deer	1,000	Red Deer	1,200
700	Airdrie	800	St. Albert	900
500	St. Albert	800	Airdrie	900
500	Spruce Grove	500	Lethbridge	600
400	Grande Prairie County	500	Grande Prairie County	COO
400	NO. 1 Lethbridge	500	NO. 1 Spruce Grove	600 600
	Count 9,500 7,700 2,200 1,100 900 900 700 500 500 500 400	CountCity9,500Edmonton7,700Calgary2,200Grande Prairie1,100Strathcona County900Red Deer700Airdrie500St. Albert500Spruce Grove400Grande Prairie County No. 1	CountCityCount9,500Edmonton11,2007,700Calgary10,5002,200Grande Prairie2,3001,100Strathcona County1,300900Red Deer1,000700Airdrie800500St. Albert800500Spruce Grove500400Grande Prairie County No. 1500	CountCuryCountCury9,500Edmonton11,200Edmonton7,700Calgary10,500Calgary2,200Grande Prairie2,300Grande Prairie1,100Strathcona County1,300Strathcona County900Red Deer1,000Red Deer700Airdrie800St. Albert500Spruce Grove500Lethbridge400Grande Prairie County No. 1500Grande Prairie County No. 1

Q3 = July | August | September Note: All counts have been rounded to the nearest 100



Number of Visitors To Northwest BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visito Count
Edmonton	5,300	Edmonton	6,300	Edmonton	10,500
Calgary	3,500	Calgary	5,200	Calgary	8,600
Grande Prairie	500	Grande Prairie	900	Strathcona County	1,000
Strathcona County	500	Red Deer	500	Grande Prairie	1,000
Red Deer	300	Strathcona County	500	Red Deer	900
St. Albert	300	Airdrie	400	Airdrie	700
Lethbridge	200	St. Albert	400	St. Albert	600
Spruce Grove	200	Spruce Grove	200	Lethbridge	600
Airdrie	200	Okotoks	200	Spruce Grove	400
Leduc	200	Grande Prairie County		Leduc	400

No. 1

200

Q4 = October | November | December Note: All counts have been rounded to the nearest 100



Alberta Visitors To Northwest BC By Year

Number of Visitors To Northwest BC By Origin City

City	2020 Visitor Count
Edmonton	18,900
Calgary	16,600
Grande Prairie	3,300
Strathcona County	2,000
Red Deer	1,600
St. Albert	1,200
Airdrie	1,000
Lethbridge	1,000
Spruce Grove	900
Leduc	700

City	2021 Visitor Count
Edmonton	20,600
Calgary	17,900
Grande Prairie	3,700
Strathcona County	2,100
Red Deer	1,800
St. Albert	1,400
Airdrie	1,400
Spruce Grove	900
Lethbridge	900
Grande Prairie County No. 1	800

City	2022 Visitor Count
Edmonton	31,200
Calgary	29,500
Grande Prairie	4,500
Strathcona County	3,200
Red Deer	2,900
Airdrie	2,100
St. Albert	2,100
Lethbridge	1,900
Wood Buffalo	1,300
Spruce Grove	1,300

Alberta Visitation

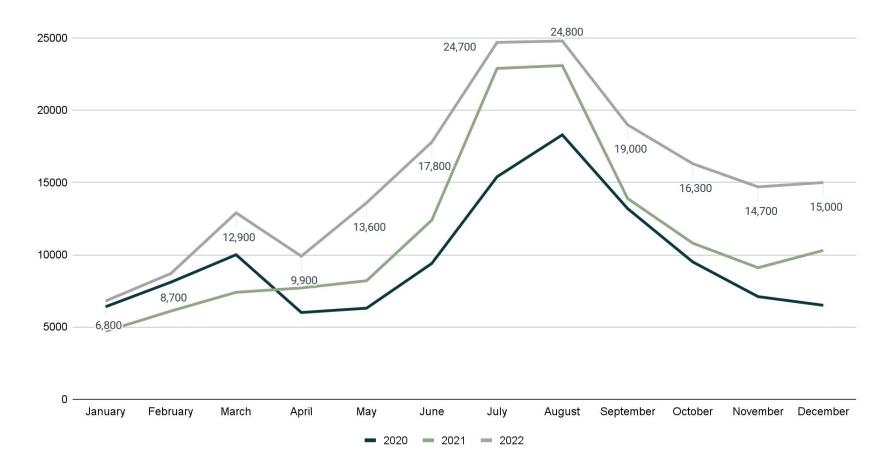
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Alberta Visitors Travelling To Northwest BC By Month



- January 2022 saw a 7% increase compared to 2020, a 44% increase compared to 2021
- March 2022 saw a **29%** increase compared to 2020, a **74%** increase compared to 2021
- August 2022 saw a 36% increase compared to 2020, a 8% increase compared to 2021



Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

Alberta Visitation

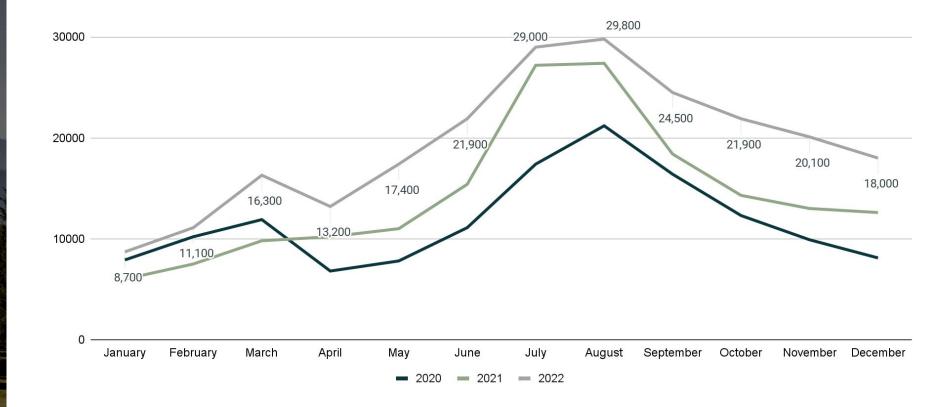
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Alberta Trips To Northwest BC By Month



- January 2022 saw a 11% increase compared to 2020, a 46% increase compared to 2021
- March 2022 saw a **37%** increase compared to 2020, a **67%** increase compared to 2021
- August 2022 saw a 41% increase compared to 2020, a 9% increase compared to 2021



Note: "Trips" is a count which involved spending one or more nights over the time period as part of a continuous visit to the destination. One 'visitor' can take multiple 'trips' over the time period.

Alberta Visitation

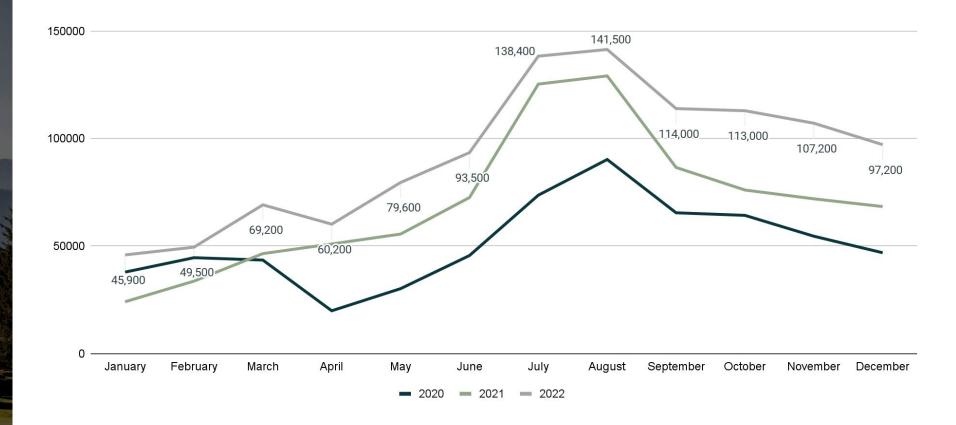
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Alberta Overnight Stays On Northwest BC By Month



- January 2022 saw a 21% increase compared to 2020, a 90% increase compared to 2021
- March 2022 saw a **59%** increase compared to 2020, a **49%** increase compared to 2021
- August 2022 saw a 57% increase compared to 2020, a 10% increase compared to 2021



Note: "Overnight Stays" is a count of a unique night a visitor was observed in the destination over the time period

Q1 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type **Northwest BC**

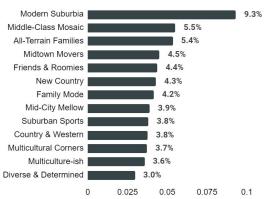
Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview

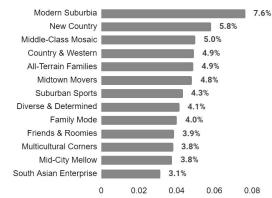
Of the 67 PRIZM Segments identified in Canada, Modern Suburbia, New Country, Middle Class Mosaic, and **All-Terrain Families** were the top visitors from AB in Q1 across the three years.

Rejuvenators, Gentle Explorers, Authentic Experiencers and Free Spirits were the top visiting EQ Types in Q1 across all three years.

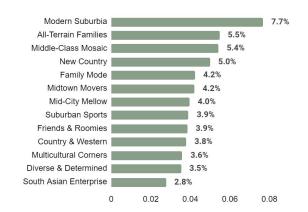
2020 AB Visitors by PRIZM Segment



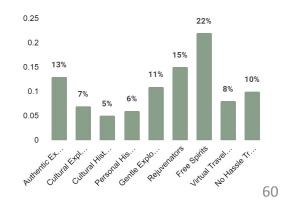
2021 AB Visitors by PRIZM Segment



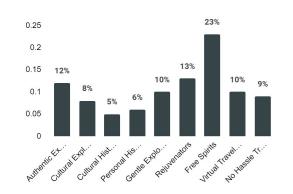
2022 AB Visitors by PRIZM Segment

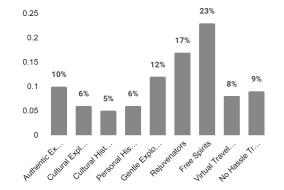


2022 AB Visitors by EQ Type



2020 AB Visitors by EQ Type





Q2 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northwest BC

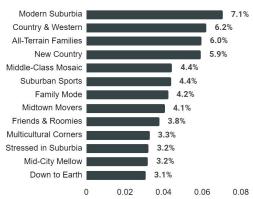
Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview

Of the 67 PRIZM Segments identified in Canada, Modern Suburbia, New country Country and Western, and All-Terrain Families were the top visitors from AB in Q2 across the three years.

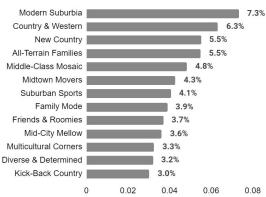
Rejuvenators, Gentle Explorers, Authentic Experiencers and Free Spirits were the top visiting EQ Types in Q2 across all three years.

2020 AB Visitors by PRIZM Segment

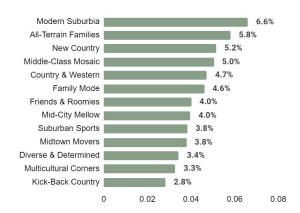


7.1% Modern Suburbia 6.2% Country & Western 6.0% New Country 5.9% All-Terrain Families 4.4% Middle-Class Mosaic 4.1% Suburban Sports 3.8% Friends & Roomies 3.3% Mid-City Mellow 3.2% Multicultural Corners 3.2% Diverse & Determined 3.1% Kick-Back Country 0.04 0.06 0.08

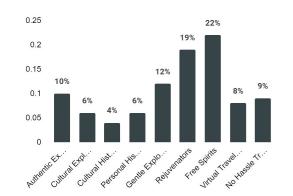
2021 AB Visitors by PRIZM Segment



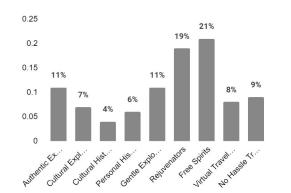
2022 AB Visitors by PRIZM Segment

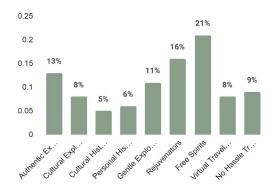


2020 AB Visitors by EQ Type



2021 AB Visitors by EQ Type





Q3 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northwest BC

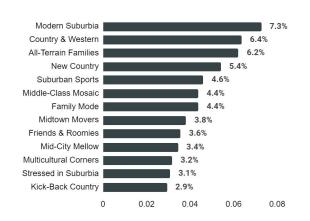
Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview

Of the 67 PRIZM Segments identified in Canada Modern Suburbia, Country and Western and All-Terrain Families were the top visitors from AB in Q3 across the three years

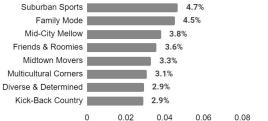
Rejuvenators, Gentle Explorers, Authentic Experiencers and Free Spirits were the top visiting EQ Types in Q3 across all three years.

2020 AB Visitors by PRIZM Segment

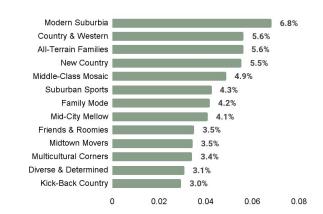


Country & Western 6.7% Modern Suburbia 6.6% All-Terrain Families 6.1% New Country 5.6% Middle-Class Mosaic 4.8%

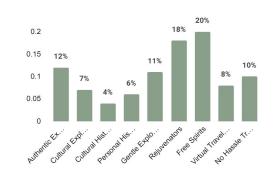
2021 AB Visitors by PRIZM Segment



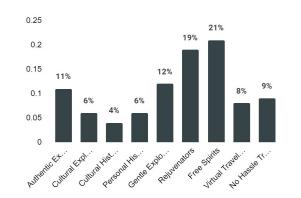
2022 AB Visitors by PRIZM Segment

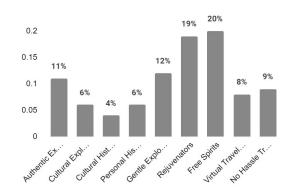


2022 AB Visitors by EQ Type



2020 AB Visitors by EQ Type





Q4 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northwest BC

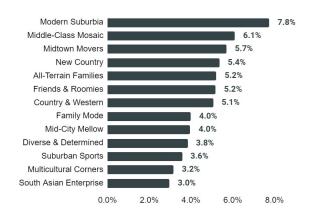
Q4 = October | November | December Note: All counts have been rounded to the nearest 100

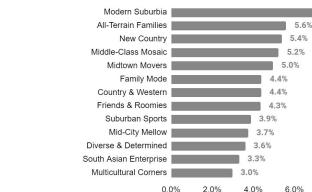
Overview

Of the 67 PRIZM Segments identified in Canada, Modern Suburbia, Middle-Class Mosaic Midtown Movers, New Country and All-Terrain Families were the top visitors from AB in Q4 across the three years.

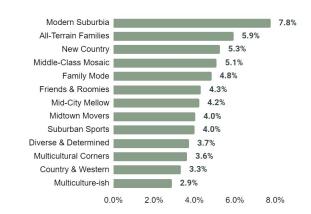
Rejuvenators, Gentle Explorers, Authentic Experiencers and Free Spirits were the top visiting EQ Types in Q4 across all three years.

2020 AB Visitors by PRIZM Segment

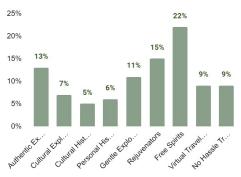




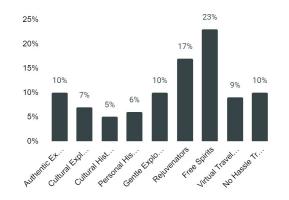
2022 AB Visitors by PRIZM Segment



2022 AB Visitors by EQ Type



2020 AB Visitors by EQ Type

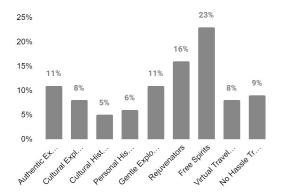


2021 AB Visitors by EQ Type

2021 AB Visitors by PRIZM Segment

7.2%

8.0%



Yearly 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northwest BC

Modern Suburbia

Country &

All-Terrain

New Country

Middle-Class

Family Mode

Families

Mosain

Western

Note: All counts have been rounded to the nearest 100

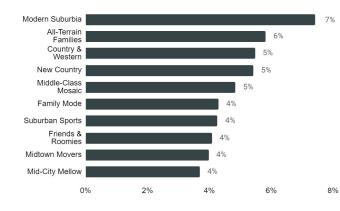
Overview

Of the 67 PRIZM Segments identified in Canada, Modern Suburbia, All-Terrain Families and Country & Western were the top visitors from AB across the three years.

Authentic

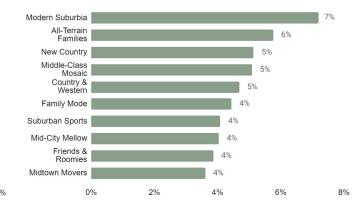
Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types across all three years.

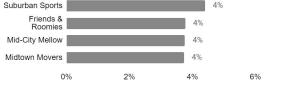
2020 AB Visitors by PRIZM Segment



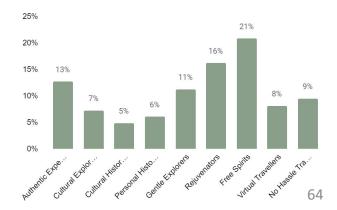
2021 AB Visitors by PRIZM Segment



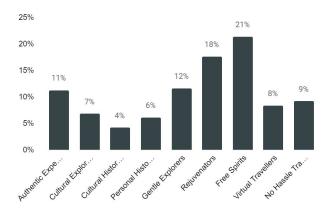


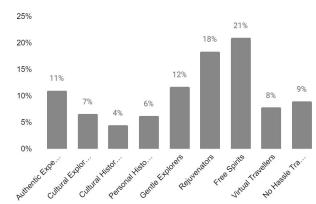


2022 AB Visitors by EQ Type



2020 AB Visitors by EQ Type





AB Top PRIZM Segment Summaries

Modern Suburbia



Highlights Category Of the 67 PRIZM Clusters identified in Canada, Modern Household Count Suburbia rank 1st, making up 127,141 households, or 8% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 41 Children at Home 58% of couples have children living at home (Above Average) Above Average Household Income of \$102,474 compared to Household Income Alberta at \$131,003 **Top Social Values** Pursuit of Originality, Attraction For Crowds, Multiculturalism **Top Tourism Activities** Camping, Cycling, Hiking & backpacking. Average interest for travelling within Canada (Above Average for: Banff, Calgary, Toronto, Jasper), Modern Suburbia from Travel Alberta spent an average of \$1,529 (Average) on their last vacation. 77% currently use Facebook (Average), 47% use Instagram Social Media (Above Average), 32% use Twitter (Above Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

•	Younger and	Middle-Aged, diver
	families with	n younger children

General Canadian Summary

- Highly Educated (University/College Degree)
- Mixed levels of employment
- Value trying new and exciting products and aesthetics over functionality
- EQ Type: Virtual Traveller

Top Geographic Markets	
Census Subdivision	Percentage of group
Edmonton	50.1%
Calgary	42.7%
Wood Buffalo	2.5%
Airdrie	1.3%

Middle-Class Mosaic

bcrts British Columbia Regional Tourism Secretariat

Category Highlights Of the 67 PRIZM Clusters identified in Canada, Middle-Class Household Count Mosaic rank 4th, making up 79,778 households, or 4.9% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 52 Children at Home 47% of couples have children living at home (Above Average) Below Average Household Income of \$100,320 compared to Household Income Alberta at \$131,003 **Top Social Values** Pursuit of Originality, Social Intimacy, Social Learning **Top Tourism Activities** Camping, Cycling, Hiking & backpacking. Average interest for travelling within Canada Middle-Class Travel Mosaic from Alberta spent an average of \$1,561 (Average) on their last vacation. 78% currently use Facebook (Average), 37% use Instagram Social Media (Average), 26% use Twitter (Average) and 72% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

More than a third of the population

are visible minorities

General Canadian Summary

- Moderate Education (Grade 9/High School/College)
- Blue-collar and Service Sector Positions in manufacturing, transportation and trades
- Enjoy a mellow urban lifestyle doing yoga and reading entertainment and science magazines
- EQ Type: No Hassle Traveller

Top Geographic Markets Census Subdivision Percentage of group Calgary 54.5% Edwarten 44.2%

Edmonton	44.3%
Wood Buffalo	0.3%
Brooks	0.3%

eat

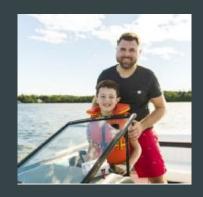
All-Terrain Families

General Canadian Summary



Highlights Category Of the 67 PRIZM Clusters identified in Canada, All-Terrain Household Count Families rank 2nd, making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 43 Children at Home 53.2% of couple have children living at home (Above Average) Above Average Household Income of \$144,192 compared to Household Income Alberta at \$131,003 **Top Social Values** Brand Genuineness, Ecological Fatalism, Need for Escape **Top Tourism Activities** RV shows, Theme parks, waterparks & water Above Average interest for travelling within Canada (Above Average for: Banff, Calgary, Jasper, Victoria, Toronto), All-Terrain Travel Families from Alberta spent an average of \$1,463 (Average) on their last vacation. 77% currently use Facebook (Average), 42% use Instagram Social Media (Above Average), 27% use Twitter (Average) and 71% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Younger and Middle-Aged couples and families with children under the age of 15
Moderate Education (high school/college degree/Trades)
Blue-collar positions in Mining, Oil and Gas Industries
Value hard work, and the thrill of purchasing, are often impulse shoppers who do not spend a grea deal of time researching products before buying

• EQ Type: Free Spirit

them

Top Geographic Markets	
Census Subdivision	Percentage of group
Airdrie	13.9%
Grande Prairie	8.2%
Calgary	6.6%
Spruce Grove	6.4%

Midtown Movers

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	Category	Highlights
Γγ	Household Count	Of the 67 PRIZM Clusters identified in Canada, Midtown Movers rank 11th, making up 56,109 households, or 3.4% of the total Households in Alberta (1,642,696)
	Maintainer Age	Median Household Maintainer Age is 47
	Children at Home	41% of couples have children living at home (Below Average)
des It	Household Income	Average Household Income of \$82,790 compared to Alberta at \$131,003
	Top Social Values	Social Learning, Ethical Consumerism, Multiculturalism
	Top Tourism Activities	Camping, Cycling, Hiking & backpacking.
up	Travel	Average interest for travelling within Canada (Above Average for: Jasper, Victoria, Other Ontario), Midtown Movers from Alberta spent an average of \$1,567 (Average) on their last vacation.
	Social Media	78% currently use Facebook (Average), 38% use Instagram (Average), 27% use Twitter (Average) and 74% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

General Canadian Summary Urban lower-middle-income

- Orban lower-middle-income families and singles. 45% identify as a visible minority
- Mixed Education (Grade 9/High School)
- Blue-collar positions in manufacturing, services and trades
- Value technology, entertainment and outdoor sporting activities
- EQ Type: Free Spirit

Top Geographic MarketsCensus SubdivisionPercentage of groupEdmonton63.4%Calgary32.5%Red Deer1.5%

Red Deer Lethbridge

0.6%

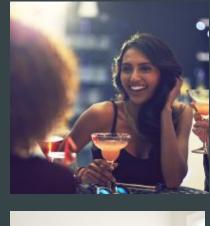
Friends & Roomies

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General Canadian	Summary	Category
 Younger, diverse lower-middle-incc 	ome city dwellers	Household Count
 Mixed Education (School/University) 		Maintainer Age
 Service Sector and positions 	d White-Collar	Children at Home
Value in-person ar entertainment m	nd online usic, podcasts and	Household Income
video games		Top Social Values
• EQ Type: Cultural	Explorer	
Top Geographic	Markets	Top Tourism Activities
Census Subdivision	Percentage of group	
Edmonton	55.1%	Travel
Calgary	35.6%	
Wood Buffalo	3.2%	Social Media
Red Deer	1.9%	

Category	Highlights	
Household Count	Of the 67 PRIZM Clusters identified in Canada, Friends & Roomies rank 3rd, making up 83,683 households, or 5.1% of the total Households in Alberta (1,642,696)	
Maintainer Age	Median Household Maintainer Age is 43	
Children at Home	42% of couples do not have children living at home (Above Average)	
Household Income	Average Household Income of \$82,475 compared to Alberta at \$131,003	
Top Social Values	Multiculturalism, Racial Fusion, Culture Sampling	
Top Tourism Activities	Camping, Cycling, Swimming	
Travel	Average interest for travelling within Canada (Above Average for: Manitoba, Victoria, Jasper, Vancouver), Friends & Roomies from Alberta spent an average of \$1,519 (Average) on their last vacation.	
Social Media	76% currently use Facebook (Average), 40% use Instagram (Average), 29% use Twitter (Above Average) and 74% use YouTube (Average).	







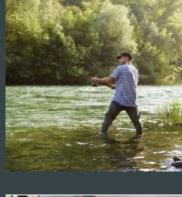
New Country

General Canadian Summary

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		•
•		niest rural segments with een the ages of 45-64
	Mixed Education degree/University	(high school/college y Degree)
		yment in the fields of ng and Manufacturing
		involvement and small businesses rather rations
	EQ Type: Rejuven	ator
	Top Geograp	bhic Markets
Censu		
501150	s Subdivision	Percentage of group
	s Subdivision in View County	Percentage of group 4.4%
Mountai		
Mountai Wetaskiwi	in View County	4.4%
Mountai Wetaskiwi Parkl	in View County in County No. 10	4.4% 3.6%

Category	Highlights	
Household Count	Of the 67 PRIZM Clusters identified in Canada, New Country rank 5th, making up 71,319 households, or 4.3% of the total Households in Alberta (1,642,696)	
Maintainer Age	Median Household Maintainer Age is 56 (Above Average)	
Children at Home	46.4% of couples do not have children living at home (Above Average)	
Household Income	Below Average Household Income of \$110,284 compared to Alberta at \$131,003.	
Top Social Values	Attraction to Nature, Traditional Family, Emotional Control	
Top Tourism Activities	Sportsman & outdoor shows, Historical sites, ATV & snowmobiling.	
Travel	Average interest for travelling within Canada (Above Average for: Saskatchewan, Other Ontario), New Country from Alberta spent an average of \$1,613 (Average) on their last vacation.	
Social Media	75% currently use Facebook (Average), 25% use Instagram (Below Average), 17% use Twitter (Below Average) and 62% use YouTube (Average).	







Country & Western



British Columbia Regional Tourism Secretariat

Categor	dian Summary	General Canad
Household (me western	 Older, middle-incom homeowners
Maintainer		Mixed Education
	Collar employment	• Farming and Blue-0
Children at H		 Value outdoor expected camping, hiking, sr
Household Ir		motorcycles
Top Social V	tor	• EQ Type: Rejuvena
Top Tourism A	ohic Markets	Top Geograp
	Percentage of group	Census Subdivision
Travel	4.3%	Grande Prairie County No. 1
	3.2%	Yellowhead County
Social Me	3.0%	Mackenzie County
	2.5%	Crowsnest Pass

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Country & Western rank 6th, making up 63,337 households, or 3.9% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 55
Children at Home	43% of couples DO NOT have children living at home (Above Average)
Household Income	Below Average Household Income of \$105,436 compared to Alberta at \$131,003
Top Social Values	Attraction to Nature, Traditional Family, Brand Apathy
Top Tourism Activities	Sportsman & outdoor shows, Historical sites, ATV & snowmobiling.
Travel	Below Average interest for travelling within Canada, Country & Western from Alberta spent an average of \$1,663 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 26% use Instagram (Below Average), 16% use Twitter (Below Average) and 63% use YouTube (Average).







Suburban Sports



Secretariat

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 9th, making up 62,231 households, or 3.8% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 50
Children at Home	46% of couples have children living at home (Average).
Household Income	Average Household Income of \$138,397 compared to Alberta at \$131,003.
Top Social Values	Racial Fusion, Need for Escape, Emotional Control
Top Tourism Activities	Camping, Cycling, Swimming
Travel	Average interest for travelling within Canada (Above Average for: Saskatchewan), Suburban Sports from Alberta spent an average of \$1,643 (Average) on their last vacation
Social Media	78% currently use Facebook (Average), 35% use Instagram (Average), 23% use Twitter (Below Average) and 67% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

General Canadian Summary
 Middle-aged couples and families

- Moderate Education (high school/college degree)
- Blue-collar positions in service sector (natural resources, Trades)

(with children of all ages at home)

- Value community involvement and companies that treat their employees fairly
- EQ Type: Gentle Explorer

Top Geographic Markets			
Census Subdivision	Percentage of grou		
Medicine Hat	9.6%		
Wood Buffalo	9.0%		
St. Albert	4.5%		
Cold Lake	3.9%		
St. Albert	4.5%		

Family Mode



British Columbia Regional Tourism Secretariat

General Canadian Summary			
٠		ouples and families ages 10+) at home	
	Moderate Edu school/college		
		sitions in service sector Administration)	
	 Value outdoor adventure and interacting with people from different cultures 		
• EQ Type: No Hassle Traveller			
Top Geographic Markets			
Censu	s Subdivision	Percentage of group	
Strath	cona County	11.0%	
(Calgary	9.7%	
C	Okotoks	7.7%	
R	ed Deer	7.4%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Family Mode rank 7th, making up 62,933 households, or 3.8% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 49
Children at Home	54% of couples have children living at home (Above Average)
Household Income	Above Average Household Income of \$156,937 compared to Alberta at \$131,003
Top Social Values	Need for Escape, Legacy, Ecological Fatalism
Top Tourism Activities	Camping, Cycling, Swimming
Travel	Average interest for travelling within Canada (Above Average for: Calgary, Saskatchewan), Family Mode from Alberta spent an average of \$1,611 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 38% use Instagram (Average), 28% use Twitter (Average) and 68% use YouTube (Average).







Alberta Top EQ Segment Summaries

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Free Spirits

General Canadian Summary				
	 Ethnically diverse, well edu moderate incomes; living i 	ucated families that earn n urban and suburban areas		
	 Free Spirits are highly social and open-minded. Their enthusiasm for life extends to their outlook on travel. Experimental and adventurous, they indulge in high-en experiences that are shared with others 			
	 Tend to be young, experimentalist, committed traveller looking for thrills and frills. They live the travel experience to the fullest 			
	 They seek some structure when they travel so they can indulge in worry-free hedonistic activities 			
 Enjoy the best they can afford in terms of accommodations and restaurants 				
Top Geographic Markets				
	Census Subdivision	Percentage of group		
	Calgary	37%		
	Edmonton	26%		
	Airdrie	4%		
	Grand Prairie	4%		

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Free Spirits rank 1st, making up 316,197 households, or 19% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 46
Children at Home	54% of couples do not have children living at home (Above Average).
Household Income	Average Household Income of \$\$127,120 compared to Alberta at \$131,003.
Top Social Values	Multiculturalism, Culture Sampling, Pursuit of Originality
Top Tourism Activities	Theme parks, waterparks & waterslides, Sporting events, Video arcades & indoor amusement centres. Above average interest in Dinner theatres.
Travel	Average interest for travelling within Canada (Above Average for: Jasper, Banff, Victoria). Free Spirits from Alberta spent an average of \$1,560 (Average) on their last vacation.
Social Media	76% currently use Facebook (Average), 41% use Instagram (Average), 28% use Twitter (Average) and 70% use YouTube (Average).







Rejuvenators

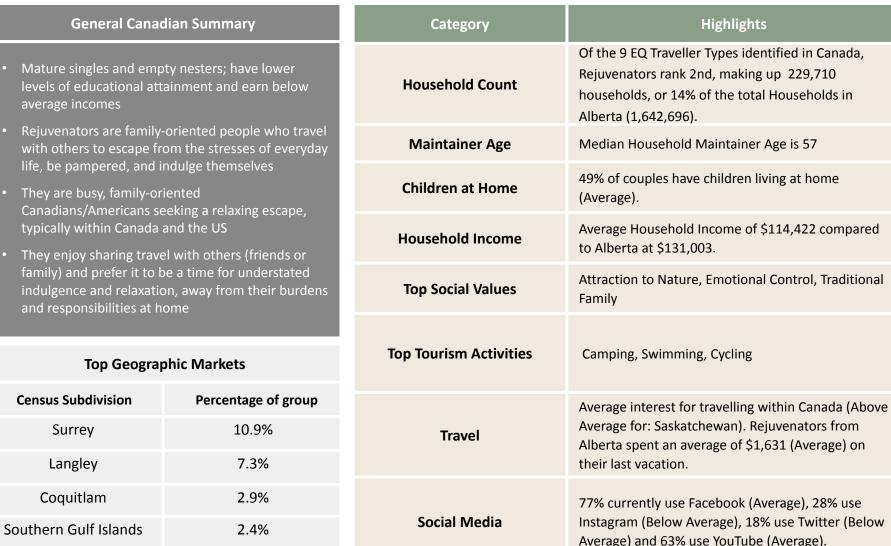
average incomes

• They are busy, family-oriented

and responsibilities at home

typically within Canada and the US

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Тор	Geographic	Marke
-		

Census Subdivision	Percentage of grou
Surrey	10.9%
Langley	7.3%
Coquitlam	2.9%
Southern Gulf Islands	2.4%



Gentle Explorers



Category Highlights Of the 9 EQ Traveller Types identified in Canada, Gentle Household Count Explorers rank 4th, making up 200,784 households, or 12.2% of the total Households in Alberta (1,642,696). **Maintainer Age** Median Household Maintainer Age is 50 41% of couples have children living at Children at Home home (Average). Below Average Household Income of \$107,327 compared to Household Income Alberta at \$131,003. **Top Social Values** Racial Fusion, Need for Escape, National Pride **Top Tourism Activities** Camping, Cycling, Swimming Average interest for travelling within Canada (Above Average for: Saskatchewan). Gentle Explorers from Alberta spent an Travel average of \$1,669 (Average) on their last vacation.

79% currently use Facebook (Average), 36% use Instagram (Average), 23% use Twitter (Below Average) and 69% use YouTube (Average).

Social Media







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

• Middle-class families with children at home; hi	ligher rat
of 4+ persons at home; below average rates of	ftravel

General Canadian Summary

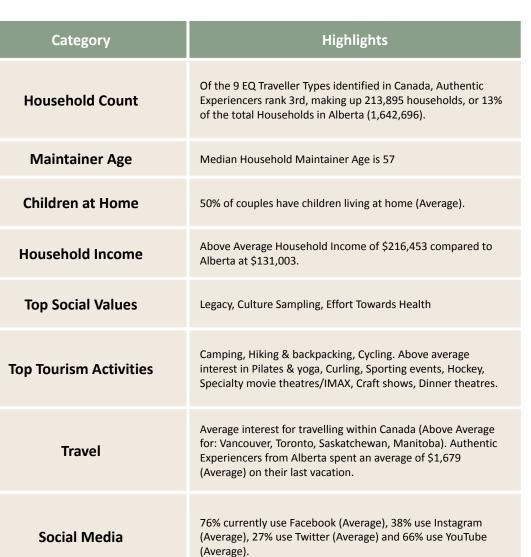
- Gentle Explorers are primarily defined by their reluctance to venture far beyond the comfort of home
- They travel 'on condition', demanding the very best and most comfortable environments for themselves when they must do so
- They are apprehensive travellers who prefer the tried and true over discovering new destinations and cultures
- They prefer creature comforts and the security of group travel
- Travel is an opportunity to act more vividly and spontaneously than when at home

Top Geographic Markets

Census Subdivision	Percentage of group
Edmonton	10%
Red Deer	9%
Calgary	9%
Lethbridge	9%

Authentic Experiencers











Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

•	Affluent, highly educated mature singles and couples with older children; living in urban and suburban neighbourhoods	
	Authentic Experiencers are typically understated	

General Canadian Summary

- Authentic Experiencers are typically understated travellers looking for authentic, tangible engagement with destinations they seek, with a particular interest in understanding the history of the places they visit
- Tend to be older, highly educated and adventurous
- Relish experiencing all their travel destination has to offer in a reserved and non-exorbitant way
- Travel is an important part of their lives, so they are likely to go often and for a while
- Drawn to nature and are likely to seek it out far and wide

Top Geographic Markets

Census Subdivision	Percentage of group
Calgary	46%
Edmonton	24%
Strathcona County	5%
St. Albert	4%

No Hassle Travellers



Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, No Hassle Traveller rank 5th, making up 193,954 households, or 12.8% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 52
Children at Home	49% of couples have children living at home (Average).
Household Income	Average Household Income of \$123,229 compared to Alberta at \$131,003.
Top Social Values	Need for Escape, Legacy, Racial Fusion
Top Tourism Activities	Camping, Swimming, Cycling. Above average interest in ATV & snowmobiling, Beer, food & wine festivals
Travel	Below Average interest for travelling within Canada, No Hassle Travellers from Alberta spent an average of \$1,595 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 35% use Instagram (Average), 25% use Twitter (Average) and 68% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

General Canadian Summary
 Mature singles and couples, without children at home, who are in or nearing retirement

- No-Hassle Travellers are cautious, dutiful and reserved people who seek secure group travel that allows them to escape from the duties and obligations of everyday life
- Average Canadians/Americans leading busy lives, understated and cautious with spending money
- Favour nature and worry-free vacations, but also enjoy the cultural highlights of their destinations
- Prefer quiet weekend getaways close by

Top Geographic Markets		
Census Subdivision	Percentage of grou	
Calgary	26%	
Edmonton	20%	
Strathcona County	5%	
Okotoks	3%	

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