



NortheastBC Visitor Highlights | 2022

Canada, British Columbia & Alberta

2023 DATA VINTAGE

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Purpose

RITISH COLUMBIA

- As the tourism industry navigates recovery from the COVID-19 global pandemic, the British Columbia Regional Tourism Secretariat (BCRTS) continues to provide baseline research to support the industry as it moves forward
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically how and what visitors to attract
- Research commenced with the BC Market as the top priority followed by the Alberta Market
- This report focuses on visitor analysis to Northeast BC Region



Research Overview

- <u>Environics Analytics</u> is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- VisitorView Canada provides insights the tourism industry needs to understand, market and grow their business with Canadian travellers
- VisitorView produces neighbourhood-level estimates of overnight Canadian visitors to Canada, the provinces and territories, or one of Canada's 85 tourism regions as defined by Destination Canada
- Estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- VisitorView is based on anonymized, consent-based mobile location data. Monthly, quarterly and annual estimate data is available starting with January 2020 to allow for analysis of historical trends

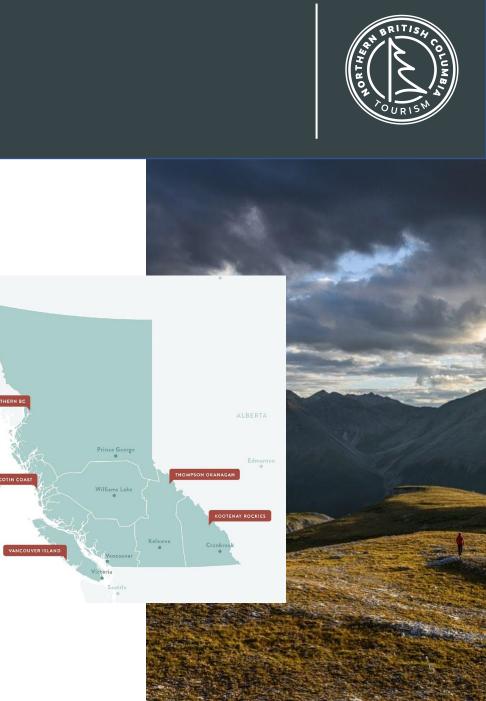
Methodology

- **Visitor:** A visitor is defined as someone who travels 60+km from their point of origin
- **Trips:** Are defined as the count of domestic traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination
- Nights Stayed: Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm – 8:00am the following day)



Research Overview

- VisitorView can help you measure the effectiveness of your marketing strategies to Canadian Visitors, as well as understand the Canadian travel and tourism industry and the impact of the worldwide COVID-19 pandemic as it relates to Visitors, Number of Trips and Number of Overnight Stays within Canada, its provinces, territories, and tourism regions
- Using VisitorView, we can compare the number of visitors and their travel patterns in 2021, 2022, and 2022
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and the path to recovery
- VisitorView also allows us to identify the best regions and neighbourhoods in Canada to prospect for new visitors and use the PRIZM Segmentation System to optimize experience development and marketing



Canada Insights

Q1 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter Northeast BC

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview		
During Q1 2020 Northeast BC saw an average of	Newfoundland Pri & Labrador	nce Edward Island of visitors in:
183,800 Domestic Visitors.	Yukon	
During Q1 2021 BC saw	1.1%Northwest Territories0.3%0.3%0.3%	0.1% 2020 0.1% 2021
94,500 Domestic Visitors,	0.7% Nunavut 0.3% 0.4% 1.1%	0% 2022
and in Q1 2022, 122,300	0.9% 0%	
Domestic Visitors.	1% 0% 0%	
- <u>Decrease of 33.5%</u> 2022 compared to 2020	British	Nova Scotia
- Increase of 29.4% 2022	Columbia Alberta Saskatchewan	0.2% 0.2% 0.2%
compared to 2021	48% 46% 0.3% 38% 56% 1.7% Manitoba 0.2% 41% 48% 2.4% 1% 0.9% 3.5% 1% 0.9% 2% 2.1%	New Brunswick
Note: A Visitor is defined as someone who travels 60+ km from their point of origin, counts may include Northeast BC resident visitors depending on point of origin and point of destination		0.2% 0.1% 0.2% 7

Q2 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

Northeast BC

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview							
During Q2 2020 Northeast					Newfoundland	Prince Edward	Percentage
BC saw an average of					& Labrador	Island	of visitors in:
114,000 Domestic Visitors.	Yukon				0.1%	0%	2020
During Q2 2021 the region		west Territories			0.3%	0%	2021
saw 127,900 Domestic	1.4% 2.3%	0.5%	Nunavut		0%	0%	2022
Visitors, and in Q2 2022,	2.070	0.5%	0%				
163,600 Domestic Visitors.		0.9%	0% 0%	2.7			
			,				
- <u>Increase</u> of 44% 2022						Nov	a Scotia
compared to 2020	British						2 40/
- Increase of 28% 2022	Columbia	Alberta			Quebec		D.1% D.2%
		Saskatchewa	n		Quebee		0.4%
compared to 2021	50% 47%	45%			0.2%	1	
	47% 44%	47% 2%	Manitoba	Ontario	0.4%		
		44% 1.8%	1%		1%		
		2.4%	1%	0.7% 1.1%		New	,
			2%	3%		Brunsw	/ick
						0%	
Note: A Visitor is defined as someone who travels 60+ km from						0%	
their point of origin, counts may						0%	
include Northeast BC resident visitors depending on point of							8
origin and point of destination							

Q3 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter

Northeast BC

Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview							
During Q3 2020 Northeast					Newfoundland	Prince Edward	Percentage
BC saw an average of					& Labrador	Island	of visitors in:
213,400 Domestic Visitors.	Yukon				0.2%	0%	2020
During Q3 2021 the region		west Territories			0.2%	0%	2021
saw 241,600 Domestic	2.2% 2.1%	0.9%	Nunavut		0.3%	0%	2022
Visitors, and in Q3 2022,	2.170	1%	0%				
251,200 Domestic Visitors.		1.3%	0% 0%	2 1			
			,				
- <u>Increase of</u> 18% 2022						Nov	a Scotia
compared to 2020	British						2 40/
- Increase of 4% 2022	Columbia	Alberta		Que	ebec		D.1% D.2%
compared to 2021		Saskatchewa	n	qui			0.3%
	52% 47%	41%			2%	1	
	47%	44% 2.1%	Manitoba		5%		
		44% 2.1%	1%	1%	%		
		2.2%	1%	1.6%		New	
			1%	2.9%		Brunsw	vick
Notes Allistania de Caradas						0%	
Note: A Visitor is defined as someone who travels 60+ km from						0% 0%	
their point of origin, counts may include Northeast BC resident						0%	
visitors depending on point of origin and point of destination							9

Q4 2020, 2021, 2022 & 2023: Domestic Visitors by Quarter Northeast BC

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Overview										
During Q4 2020 Northeast								Newfoundland	Prince Edward	Percentage
BC saw an average of 98,500								& Labrador	Island	of visitors in:
Domestic Visitors. During Q4	Yuk	on						0.3%	0.1%	2020
2021 the region saw 121,500	1.49		orthwest Terri	tories				0% 0%	0.1%	2021
Domestic Visitors, and in Q4	1.8 [°] 1.6 [°]		0.6%		Nunavut			0%	0.1%	2022
2022, 185,500 Domestic			0.9%		0.1% 0%					
Visitors.			1%		0%	2.7				
- <u>Increase</u> of 88% 2022										Nova Scotia
compared to 2020		British								0.1%
- <u>Increase</u> of 53% 2022	12. 1	Columbia	Alberta				Quebec			0.2%
compared to 2021		43%		Saskatchew	an					0.2%
		41%	50% 49%	2.4%	Manitoba		0.3% 0.5%			
		43%	47%	2.4%	1%	Ontario	0.8%			
				2.5%	2%	0.9%				New
					2%	1.7% 2.3%			🥖 Ві	runswick
						21070				0%
Note: A Visitor is defined as someone who travels 60+ km from										0%
their point of origin, counts may include Northeast BC resident										0%
visitors depending on point of origin and point of destination										10

Yearly 2020, 2021, 2022 & 2023: Domestic Visitors Northeast BC

Note: All counts have been rounded to the nearest 100

Overview										
During 2020 Northeast BC								Newfoundland & Labrador	Prince Edward Island	Percentage
saw an average of 452,800								& Labrador	Islanu	of visitors in:
Domestic Visitors. During	Yı	ukon						0.2%	0.1%	2020
2021 the region saw 414,600			orthwest Terri	tories				0.2%	0.1%	2021
Domestic Visitors, and in		2% 2%	1%		Nunavut			0.2%	0%	2022
2022, 548,900 Domestic		270	1%		0%					
Visitors.			1%		0% 0%	2.7				
					, i i i i i i i i i i i i i i i i i i i					
- <u>Increase of</u> 21% 2022									Γ	lova Scotia
compared to 2020		British								
La sur a sur a (000) (0000		Columbia	Alberto				Quehee			0.2% 0.2%
- <u>Increase</u> of 32% 2022	2		Alberta	Saskatchewa	_		Quebec			0.3%
compared to 2021		49%	44%	Saskatchewa			0.3%			
		43%	47%	2.2%	Manitoba		0.5%			
		43%	45%	2.5%	1%	Ontario	1.1%			
				2.9%	1%	1.1%			<u> </u>	New
					2%	1.9% 3.2%				nswick
										0.1%
Note: A Visitor is defined as										.2%
someone who travels 60+ km from their point of origin, counts may).2%
include Northeast BC resident visitors depending on point of										11
origin and point of destination										11

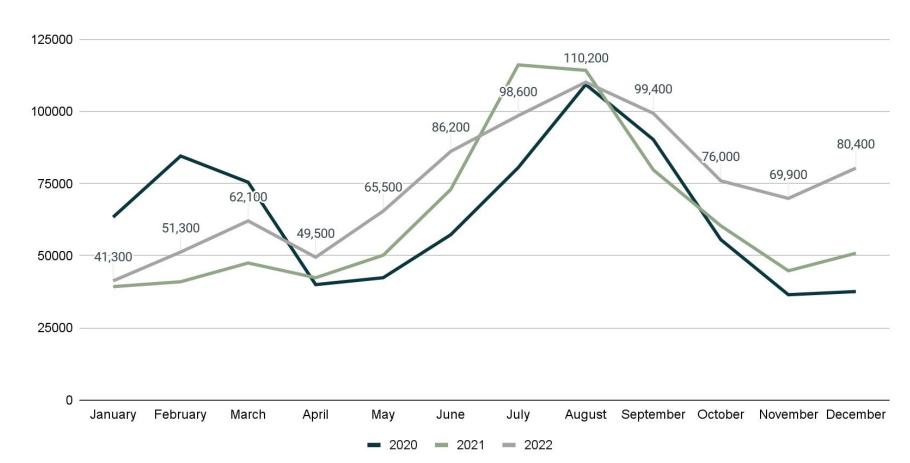
Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

Canadian Visitation

Canadian Visitors Travelling to Northeast BC by Month

- February 2022 saw a **39%** decrease compared to 2020, a **25%** increase compared to 2021
- April 2022 saw a 24% increase compared to 2020, a 17% increase compared to 2021
- August 2022 saw a 1% decrease compared to 2020, a 4% decrease compared to 2021







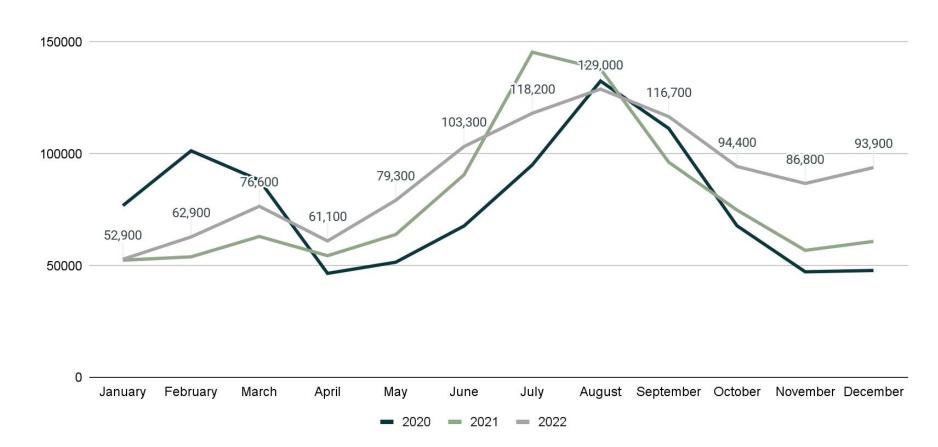
Canadian Visitation

Canadian Trips To Northeast BC By Month



- February 2022 saw a 38% decrease compared to 2020, a 16% increase compared to 2021
- April 2022 saw a 31% increase compared to 2020, a 12% increase compared to 2021
- August 2022 saw a 3% decrease compared to 2020, a 7% decrease compared to 2021





Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

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Canadian Visitation

Canadian Overnight Stays On Northeast BC By Month

- February 2022 saw a **28%** decrease compared to 2020, a **6%** increase <u>compared to 2021</u>
- April 2022 saw a 57% increase compared to 2020, a 12% increase compared to 2021
- August 2022 saw a 3% increase compared to 2020, a 10% decrease compared to 2021

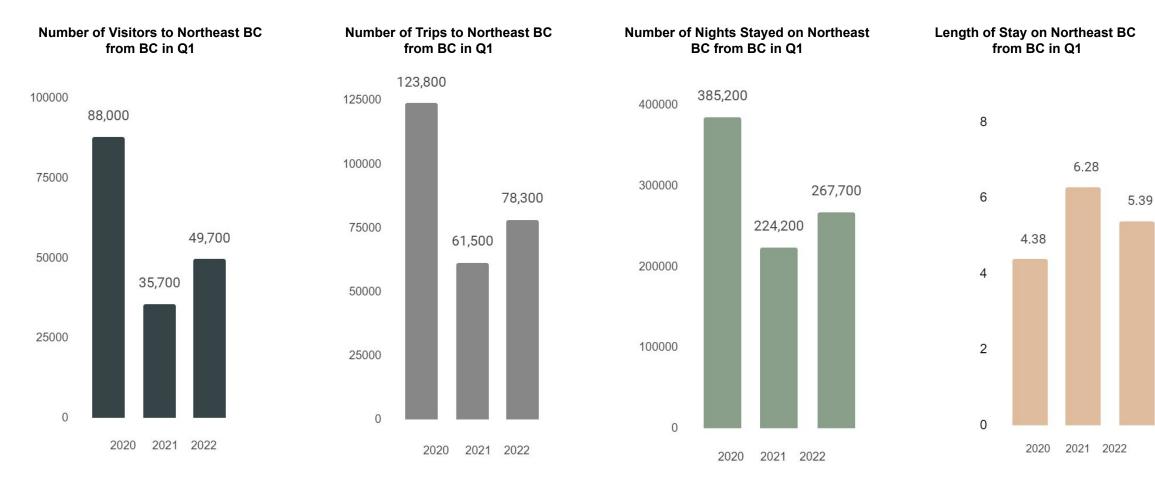






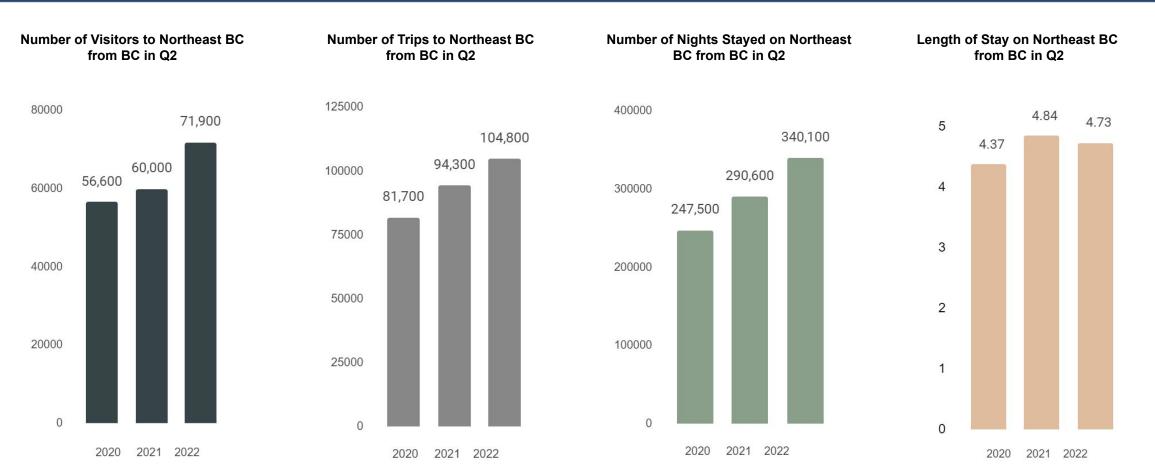
British Columbia Insights

BC Residents Travelling to Northeast BC By Quarter

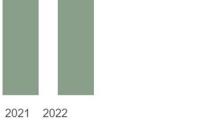




BC Residents Travelling to Northeast BC By Quarter

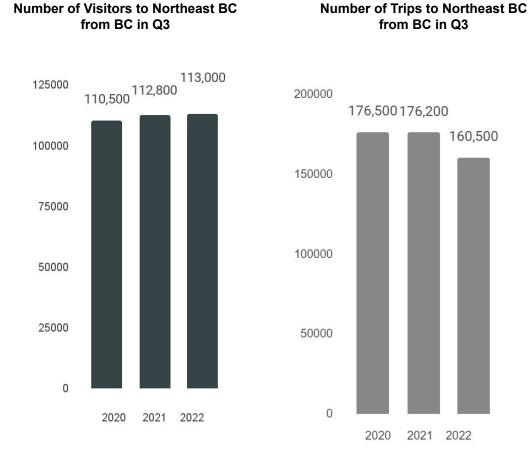


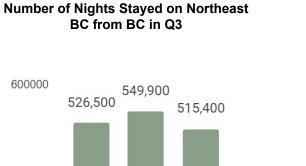






BC Residents Travelling to Northeast BC By Quarter





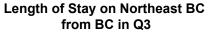
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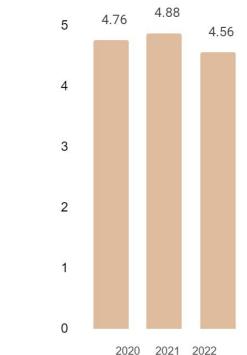
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200000

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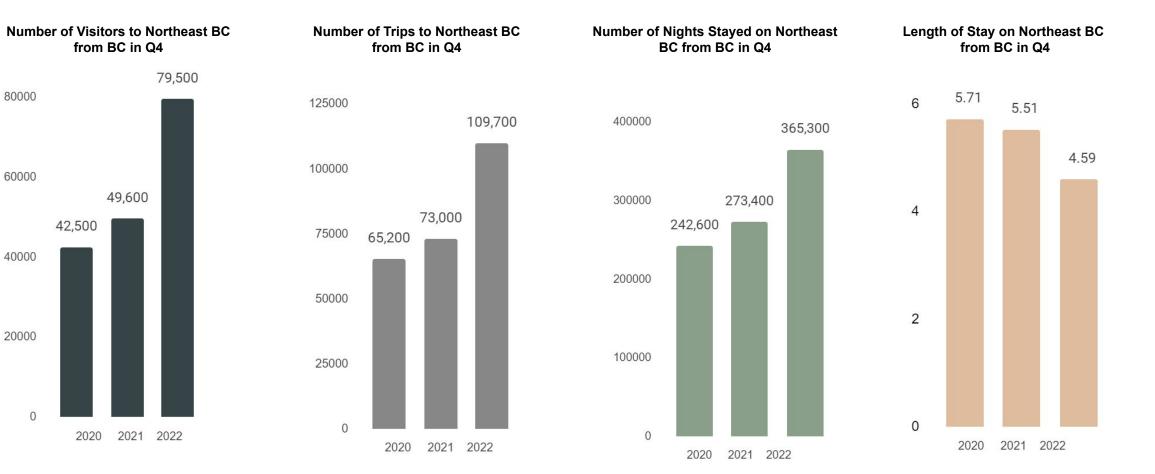
2020





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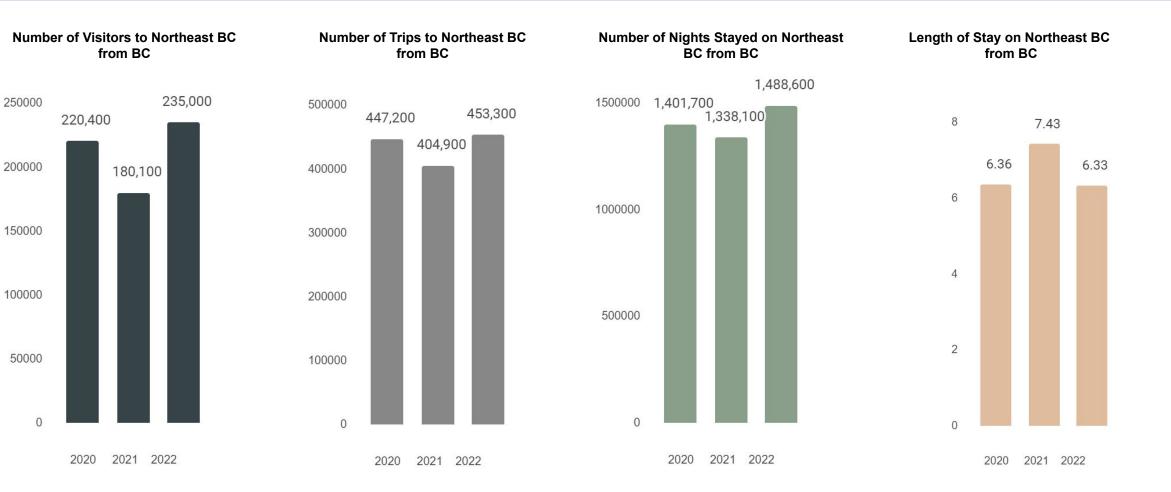
BC Residents Travelling to Northeast BC By Quarter







BC Residents Travelling to Northeast BC By Year





Number of Visitors To Northeast BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Co
Vancouver	8,000	Fort St. John	4,800	Prince George	6,2
Prince George	7,000	Prince George	4,600	Fort St. John	5,2
Surrey	6,500	Dawson Creek	2,800	Dawson Creek	3,2
Fort St. John	6,400	Surrey	1,200	Vancouver	2,4
Dawson Creek	3,700	Abbotsford	1,000	Surrey	2,4
Burnaby	2,800	Vancouver	900	Abbotsford	1,1
Abbotsford	2,600	Kamloops	900	Kamloops	1,1
Richmond	2,400	Northern Rockies	900	Northern Rockies	1,0
Kelowna	1,900	Chetwynd	700	Kelowna	1,0
Langley	1,900	Peace River B	700	Burnaby	90

Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Number of Visitors To Northeast BC By Origin City

COLUMBIA HLUON /OURIS

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Prince George	8,600	Prince George	10,000	Prince George	9,600
Fort St. John	6,800	Fort St. John	8,400	Fort St. John	6,800
Dawson Creek	3,800	Dawson Creek	4,900	Dawson Creek	4,100
Surrey	2,400	Surrey	1,500	Vancouver	3,400
Vancouver	2,200	Vancouver	1,400	Surrey	3,200
Abbotsford	1,600	Abbotsford	1,400	Abbotsford	1,700
Kamloops	1,100	Northern Rockies	1,400	Kamloops	1,600
Kelowna	1,000	Peace River B	1,200	Kelowna	1,500
Northern Rockies	1,000	Chetwynd	1,200	Northern Rockies	1,300
Peace River B	900	Kamloops	1,200	Burnaby	1,200

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Number of Visitors To Northeast BC By Origin City

RITISA COLUMBIA
OURISM

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Prince George	17,700	Prince George	18,200	Prince George	18,200
Fort St. John	12,700	Fort St. John	12,400	Fort St. John	12,400
Dawson Creek	7,300	Dawson Creek	7,200	Dawson Creek	7,200
Vancouver	3,600	Vancouver	3,800	Vancouver	3,800
Surrey	3,500	Surrey	3,400	Surrey	3,400
Kamloops	2,400	Kamloops	2,900	Kamloops	2,900
Abbotsford	2,200	Abbotsford	2,300	Abbotsford	2,300
Kelowna	1,900	Kelowna	2,100	Kelowna	2,100
Peace River B	1,900	Northern Rockies	2,100	Burnaby	2,100
Northern Rockies	1,800	Peace River B	1,800	Northern Rockies	1,800

Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Number of Visitors To Northeast BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Prince George	5,500	Prince George	6,900	Surrey	4,900
Fort St. John	4,800	Fort St. John	4,900	Vancouver	4,500
Dawson Creek	2,700	Dawson Creek	2,900	Abbotsford	2,200
Vancouver	1,400	Surrey	1,700	Kamloops	1,900
Surrey	1,400	Kamloops	1,500	Kelowna	1,900
Abbotsford	1,200	Vancouver	1,500	Burnaby	1,900
Kamloops	1,000	Abbotsford	1,200	Richmond	1,600
Kelowna	900	Northern Rockies	1,000	Coquitlam	1,200
Northern Rockies	800	Kelowna	1,000	Chilliwack	1,200
Peace River B	700	Peace River B	800	Saanich	1,200

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Number of Visitors To Northeast BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Prince George	26,500	Prince George	27,500	Prince George	26,600
Fort St. John	17,500	Fort St. John	17,600	Fort St. John	17,000
Vancouver	13,900	Dawson Creek	10,300	Vancouver	14,100
Surrey	12,300	Vancouver	6,400	Surrey	13,300
Dawson Creek	10,100	Surrey	6,200	Dawson Creek	10,000
Abbotsford	5,900	Kamloops	4,900	Abbotsford	5,800
Kamloops	5,100	Abbotsford	4,100	Kelowna	5,600
Burnaby	4,900	Kelowna	3,700	Kamloops	5,600
Kelowna	4,800	Northern Rockies	2,900	Burnaby	5,300
Richmond	4,200	Peace River B	2,500	Richmond	4,500



BC Visitors Travelling To Northeast BC By Month



- February 2022 saw a 47% decrease compared to 2020, a 46% increase compared to 2021
- April 2022 saw a 10% increase compared to 2020, a 18% increase compared to 2021
- August 2022 saw a 15% decrease compared to 2020, a 9% decrease compared to 2021

0



Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

British Columbia Visitation

BC Trips To Northeast BC By Month

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BRITISA COLUMBIA

- February 2022 saw a 44% decrease compared to 2020, a 36% increase compared to 2021
- April 2022 saw a **18%** increase compared to 2020, a **15%** increase compared to 2021
- August 2022 saw a 19% decrease compared to 2020, a 12% decrease compared to 2021



Note: "Trips" is a count which involved spending one or more nights over the time period as part of a continuous visit to the destination. One 'visitor' can take multiple 'trips' over the time period.

British Columbia Visitation

BC Overnight Stays On Northeast BC By Month



- February 2022 saw a **36%** decrease compared to 2020, a **27%** increase compared to 2021
- April 2022 saw a 54%
 increase compared to 2020,
 a 24% increase compared
 to 2021
- August 2022 saw a 16% decrease compared to 2020, a 13% decrease compared to 2021

0



Note: "Overnight Stays" is a count of a unique night a visitor was observed in the destination over the time period

Q1 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northeast BC

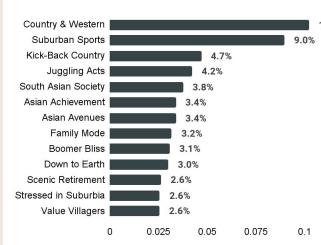
Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview

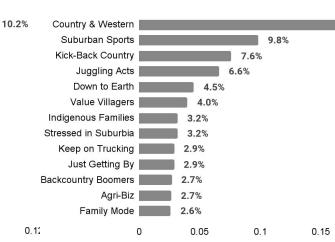
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Kick-Back Country were the top visitors from BC in Q1 across the three years.

Rejuvenators, Gentle Explorers, and Free Spirits were the top visiting EQ Types in Q1 across all three years.

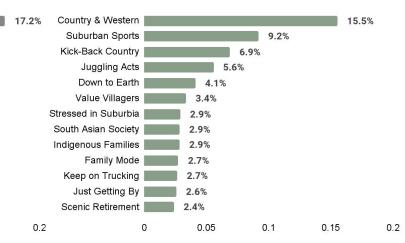
2020 BC Visitors by PRIZM Segment



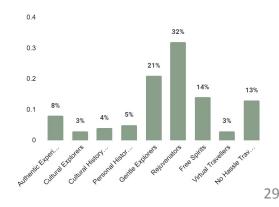
2021 BC Visitors by PRIZM Segment



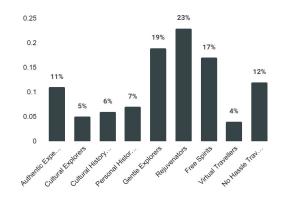
2022 BC Visitors by PRIZM Segment



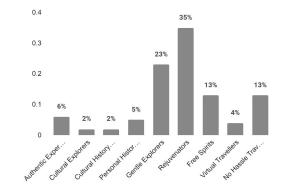
2022 BC Visitors by EQ Type



2020 BC Visitors by EQ Type



2021 BC Visitors by EQ Type



Q2 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type **Northeast BC**

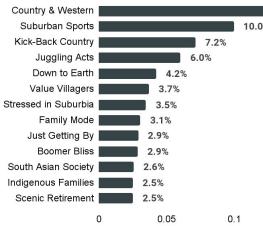
Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and **Kick-Back Country** were the top visitors from BC in Q2 across the three years.

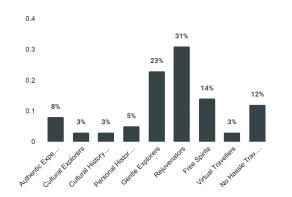
Rejuvenators, Gentle Explorers, and Free Spirits, were the top visiting EQ Types in Q2 across all three years.

2020 BC Visitors by PRIZM Segment



10.0% 0.15

2020 BC Visitors by EQ Type



2021 BC Visitors by PRIZM Segment

2021 BC Visitors by EQ Type

25%

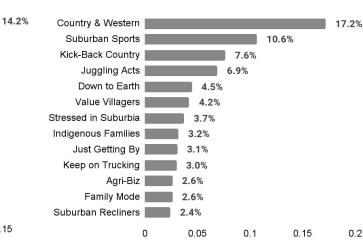
nente con internet in

34%

13%

13%

0.2



0.4

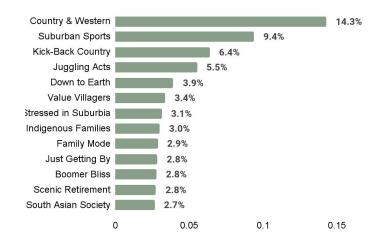
0.3

0.2

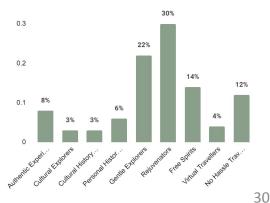
0.1

6%

2022 BC Visitors by PRIZM Segment



2022 BC Visitors by EQ Type



Q3 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northeast BC

0.15

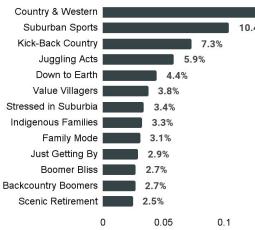
Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview

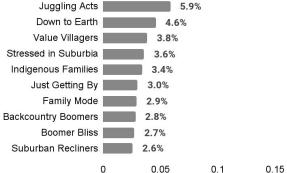
Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Kick-Back Country were the top visitors from BC in Q3 across the three years.

Rejuvenators, Gentle Explorers, and Free Spirits, were the top visiting EQ Types in Q3 across all three years.

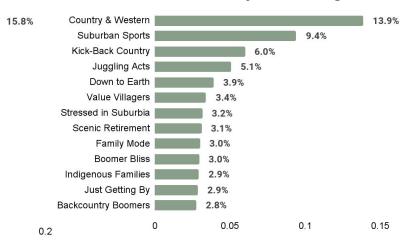
2020 BC Visitors by PRIZM Segment



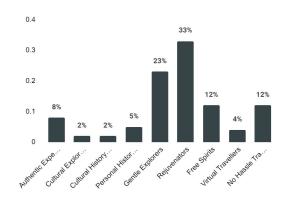
15.5% Country & Western 10.4% Suburban Sports Kick-Back Country Juggling Acts Down to Earth 4.0 Value Villagers 3.8%



2022 BC Visitors by PRIZM Segment



2020 BC Visitors by EQ Type

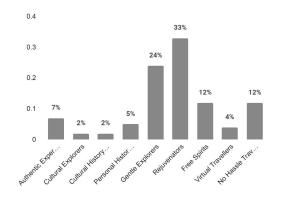


2021 BC Visitors by EQ Type

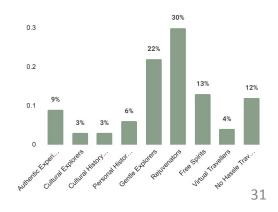
2021 BC Visitors by PRIZM Segment

7.1%

10.2%



2022 BC Visitors by EQ Type



Q4 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northeast BC

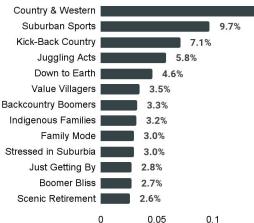
Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Overview

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and **Kick-Back Country** were the top visitors from BC in Q4 across the three years.

Rejuvenators, Gentle Explorers, and Free Spirits were the top visiting EQ Types in Q4 across all three years.

2020 BC Visitors by PRIZM Segment

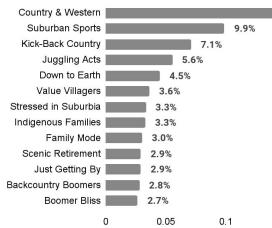


16.2%

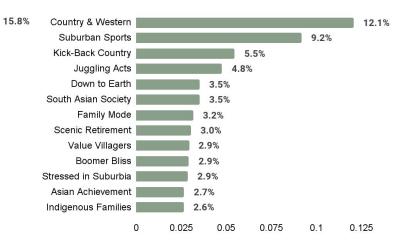
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0.

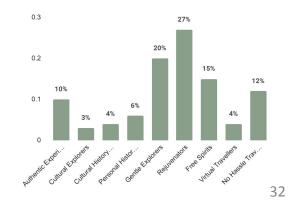
2021 BC Visitors by PRIZM Segment



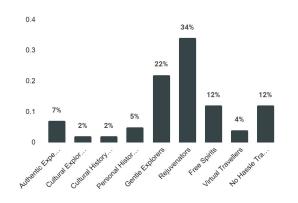
2022 BC Visitors by PRIZM Segment



2022 BC Visitors by EQ Type

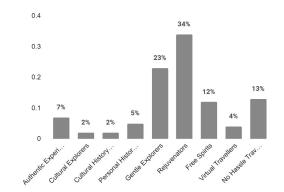


2020 BC Visitors by EQ Type



2021 BC Visitors by EQ Type

0.15



Yearly 2020, 2021 & 2022 BC Visitors by PRIZM & EQ Type Northeast BC

Note: All counts have been rounded to the nearest 100

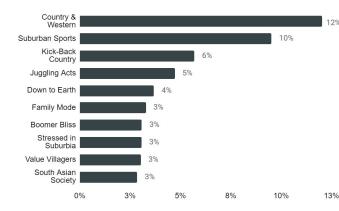
Overview

Of the 67 PRIZM Segments identified in Canada, Suburban Sports, Country & Western and Kick-Back Country were the top visitors from BC in across the three years.

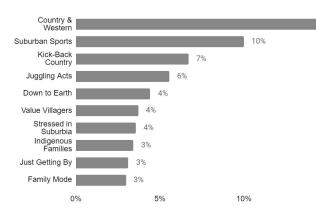
Authentic

Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types in across all three years.

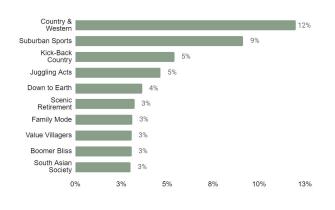
2020 BC Visitors by PRIZM Segment



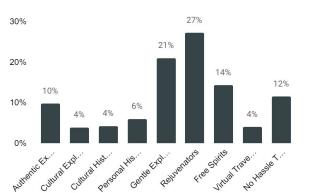
2021 BC Visitors by PRIZM Segment



2022 BC Visitors by PRIZM Segment

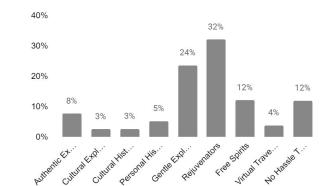


2020 BC Visitors by EQ Type

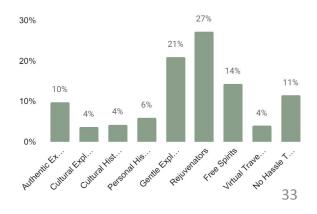


2021 BC Visitors by EQ Type

15%



2022 BC Visitors by EQ Type



BC Top PRIZM Segment Summaries

2022 BC PRIZM Segment Summary

Country & Western



British Columbia Regional Tourism Secretariat

Catego	General Canadian Summary			
Household	 Older, middle-income western homeowners 			
Maintaine		Mixed Education		
	Collar employment	Farming and Blue-		
Children at		 Value outdoor experiencers, boating, 		
Household	lowinobiles and	camping, hiking, snowmobiles and motorcycles		
Top Social	tor	EQ Type: Rejuvenator		
Top Tourism /	Top BC Geographic Markets			
	Percentage of group	Census Subdivision		
Trave	2.9%	Revelstoke		
	1.8%	Prince Rupert		
Social M	1.7%	Port Hardy		
	1.7%	Golden		

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Country & Western rank 5th, making up 87,422 households, or 4.3% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 58
Children at Home	51.8% of couples do not have children living at home (Above Average)
Household Income	Below Average Household Income of \$100,396 compared to BC at \$118,490
Top Social Values	Attraction to Nature, Need for Escape, Traditional Family
Top Tourism Activities	Home shows, Film festivals, Beer, food & wine festivals.
Travel	Above Average interest for travelling within Canada (Above Average for Victoria, Whistler, Vancouver, Toronto, Other Alberta, Banff, Montreal, Manitoba), they spent an average of \$1,721 (Average) on their last vacation
Social Media	83.7% currently use Facebook (Average), 29.3% use Instagram (Below Average), 20.8% use Twitter (Below Average) and 66.9% use YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

2022 BC PRIZM Segment Summary

Down to Earth

General Canadian Summary

bcrts British Columbia

British Columbia Regional Tourism Secretariat

 Older, middle-income, rural couples and families 					
Mixed Education					
 Blue-collar and Service Sector Positions in agriculture, construction and the trades 					
 Enjoy outdoorsy activities such as hunting, fishing and gardening as well as crafting and home improvement 					
EQ Type: Rejuvenator					
Top BC Geographic Markets					
Census Subdivision	Percentage of group				
Columbia-Shuswap C	5.2%				
Cowichan Valley B	3.8%				
Comox Valley C	3.7%				
Nanaimo F	3.0%				

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Down to Earth rank 20th, making up 39,023 households, or 1.9% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 59
Children at Home	54% of couples do not have children living at home (Above Average)
Household Income	54% of couples do not have children living at home (Above Average)
Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy
Top Tourism Activities	Cycling, Hiking/Backpacking, Camping
Travel	Above Average interest for travelling within Canada (Above Average for Victoria, Vancouver, Whistler, Toronto, Other Alberta, Banff, Montreal, Quebec City), Down to Earth from British Columbia spent an average of \$1,809 (Average) on their last vacation
Social Media	81% currently use Facebook (Average), 30% use Instagram (Below Average), 19% use Twitter (Below Average) and 68% use YouTube (Average)







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Juggling Acts

bcrts British Columbia Regional Tourism Secretariat

General Canadian Summary		Cate
 Younger, lower-middle-income urban singles and families 		Househo
 Moderate Education (G School/College Degree) 		Maintai
Blue-collar and Service	Sector Positions	Children
 Value dining and entern friendly activities and d 	-	
television	- ,	Househol
EQ Type: Free Spirit		Top Soci
Top Geographic Markets		Top Tourisr
Census Subdivision	Percentage of group	
Kelowna	15.0%	Tra
Nanaimo	7.9%	
Fort St. John	7.0%	Social
Kamloops	5.8%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Juggling Acts rank 19th, making up 43,657 households, or 2.2% of the total Households in British Columbia (2,030,007)
Maintainer Age	The Median Household Maintainer Age is 47
Children at Home	41% of couples do not have children living at home (Average)
Household Income	Average Household Income of \$97,532 compared to BC at \$118,490
Top Social Values	Racial Fusion, Need For Escape, Ethical Consumerism
Top Tourism Activities	Swimming, Hiking/Backpacking, Camping
Travel	Above Average interest for travelling within Canada (Above Average for Vancouver, Other Alberta, Calgary, Montreal), Juggling Acts from British Columbia spent an average of \$1,535 (Average) on their last vacation
Social Media	83% currently use Facebook (Average), 41% use Instagram (Average), 24% use Twitter (Average) and 70% use YouTube (Average)







Kick-Back Country

bcrts British Columbia

Regional Tourism Secretariat

General Canadian Summary		
 Middle-aged families and older couples with children ages 5-24 at home 		
 Mixed Education (high school/college degree/University Degree) 		
 Entry level positions in service sector (Mining, Construction, Trades and Transportation) 		
 Value outdoor adventure/healthy lifestyle and purchasing from small businesses 		
EQ Type: Rejuvenator		
Top BC Geographic Markets		
Census Subdivision	Percentage of group	
Langley	9.9%	
Abbotsford 4.4%		
Prince George	Prince George 4.0%	
Chilliwack 3.9%		

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Kick-Back Country rank 21st, making up 35,955 households, or 1.8% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 57
Children at Home	48% of couples do not have children living at home (Above Average)
Household Income	Average Household Income of \$144,254 compared to BC at \$118,490
Top Social Values	Attraction to Nature, Emotional Control, Need for Escape
Top Tourism Activities	Camping, Hiking/Backpacking, Cycling, Adventure sports, Fishing & hunting, Inline skating, Beer, food & wine festivals
Travel	Above Average interest for travelling within Canada (Above Average for Vancouver, Toronto, Calgary, Banff, Other Alberta, Montreal, Quebec City), they spent an average of \$1,737 (Average) on their last vacation
Social Media	81% currently use Facebook (Average), 35% use Instagram (Average), 21% use Twitter (Below Average) and 69% use YouTube (Average)







Suburban Sports

General Canadian Summary



Regional Tourism Secretariat

	Category	Highlights
th lege	Household Count	Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 1st, making up 122,725 households, or 6% of the total Households in British Columbia (2,030,007)
	Maintainer Age	Median Household Maintainer Age is 52
	Children at Home	47% of couples have children living at home (Above Average)
s fairly	Household Income	Above Average Household Income of \$132,401 compared to BC at \$118,490
	Top Social Values	Need for Escape, Racial Fusion, Emotional Control
	Top Tourism Activities	Cycling, Swimming, Camping, Beer, food & wine festivals, Fishing & hunting, Curling, Adventure sports, Snowboarding
group	Travel	Average interest for travelling within Canada (Above Average for Vancouver, Toronto, Calgary, Banff, Montreal, Ottawa), Suburban Sports from British Columbia spent an average of \$1,636 (Average) on their last vacation
	Social Media	81% currently use Facebook (Average), 39% use Instagram (Average), 24% use Twitter (Average) and 71% use YouTube (Average)







Middle-aged couples and families (with children of all ages at home)
Moderate Education (high school/colleg degree)

- Blue-collar positions in service sector (natural resources, Trades)
- Value community involvement and companies that treat their employees fairly
- EQ Type: Gentle Explorer

Top BC Geographic Markets		
Census Subdivision	Percentage of gro	
Abbotsford	8.4%	
Langley	6.7%	
Surrey	6.6%	
Maple Ridge	6.5%	

South Asian Society



Secretariat

General Canadian Summary		Category	Highlights	
e- aged, middle income South Asian ies with children of mixed ages 9/High School Education		Household Count	Of the 67 PRIZM Clusters identified in Canada, South Asian Society rank 10th, making up 69,361 households, or 3.4% of the total Households in British Columbia (2,030,007)	
	cturing, Trades and	Maintainer Age	Median Household Maintainer Age is 49	
es		Children at Home	65% of couples have children living at home (Above Average)	
their cultural faith and traditions, and cutting-edge products and f-the-box advertising		Household Income	Average Household Income of \$116,239 compared to BC at \$118,490	
pe: Free Spirit Top BC Geographic Markets		Top Social Values	Multiculturalism, Traditional Family, Culture Sampling	
		Top Tourism Activities	Swimming, Hiking/Backpacking, Canoeing, Bars & restaurant bars, Marathon or similar event, Garden shows, Bars & restaurant bars	
Subdivision	Percentage of group		Average interest for travelling within Canada (Above Average	
Surrey	17.7%	Travel	for Victoria, Vancouver, Calgary, Other Ontario), South Asian Society from British Columbia spent an average of \$1,505 (Below Average) on their last vacation	
botsford	13.0%			
Delta	9.0%	Social Media	78% currently use Facebook (Average), 46% use Instagram Social Media (Above Average), 30% use Twitter (Above Average) and 75%	
ncouver	3.6%		use YouTube (Average)	







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

• Middle- aged, middle i Families with children

Grade 9/High School Ec

- Positions in Manufactu Services
- Value their cultural fait new and cutting-edge out-of-the-box advertis
- EQ Type: Free Spirit

Census Subdivision

Surrey

Abbotsford

Vancouver

BC Top EQ Segment Summaries

Authentic Experiencers

General Canad	dian Summary	Category	Highlights
 Affluent, highly educated r with older children; living i neighbourhoods 	mature singles and couples in urban and suburban	Household Count	Of the 9 EQ Traveller Types identified in Canada, Authentic Experiencers rank 4th, making up 291,751 households, or 14.4% of the total Households in British Columbia (2,030,007)
	e typically understated entic, tangible engagement k, with a particular interest in	Maintainer Age	Median Household Maintainer Age is 59,
 understanding the history Tend to be older, highly ed 	of the places they visit	Children at Home	46% of couples do not have children living at home (Average).
 Relish experiencing all the offer in a reserved and nor 	n-exorbitant way	Household Income	Above Average Household Income of \$166,344 compared to BC at \$118,490
likely to go often and for a	likely to go often and for a while		Culture Sampling, Legacy, Effort Toward Health
	ohic Markets	Top Tourism Activities	Hiking & backpacking, Camping, Camping.
Census Subdivision	Percentage of group		Average interest for travelling within Canada (Above Average
Surrey	8.9%	Travel	for Manitoba), Authentic Experiencers from British Columbia spent an average of \$1,768n(Average) on their last vacation
North Vancouver	8.7%		
Saanich	7.1%	Social Media	76% currently use Facebook (Average), 36% use Instagram (Average), 24% use Twitter (Average) and 71% use YouTube
Kelowna	5.1%		(Average)

Free Spirits

General Canadian Summary	
 Ethnically diverse, well edu moderate incomes; living i 	ucated families that earn n urban and suburban areas
 Free Spirits are highly social and open-minded. Their enthusiasm for life extends to their outlook on travel. Experimental and adventurous, they indulge in high-end experiences that are shared with others 	
 Tend to be young, experimentalist, committed travellers looking for thrills and frills. They live the travel experience to the fullest 	
 They seek some structure when they travel so they can indulge in worry-free hedonistic activities 	
 Enjoy the best they can afford in terms of accommodations and restaurants 	
Top Geographic Markets	
Census Subdivision	Percentage of group
Surrey	27.5%
Richmond	14.8%
Burnaby	11.2%
Vancouver	9.0%

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Free Spirits rank 1st, making up 320,690 households, or 15.8% of the total Households in British Columbia (2,030,007)
Maintainer Age	Median Household Maintainer Age is 52
Children at Home	56% of couples do not have children living at home (Average).
Household Income	Average Household Income of \$126,494 compared to BC at \$118,490
Top Social Values	Traditional Family, Global Consciousness, Multiculturalism
Top Tourism Activities	Hiking & backpacking, Swimming, Camping.
Travel	Below Average interest for travelling within Canada, Free Spirits from British Columbia spent an average of \$1,623 (Average) on their last vacation
Social Media	76% currently use Facebook (Average), 42% use Instagram (Average), 29% use Twitter (Above Average) and 74% use YouTube (Average)







Gentle Explorers

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	Category	Highlights
25	Household Count	Of the 9 EQ Traveller Types identified in Canada, Gentle Explorers rank 2nd, making up 314,399 households, or 15.5% of the total Households in British Columbia (2,030,007).
k	Maintainer Age	Median Household Maintainer Age is 54
	Children at Home	43% of couples do not have children living at home (Average)
s D	Household Income	Below Average Household Income of \$102,911 compared to BC at \$118,490
	Top Social Values	Racial Fusion, Need for Escape, Emotional Control
	Top Tourism Activities	Swimming, Camping, Cycling.
	Travel	Above Average interest for travelling within Canada. (Above Average for; Vancouver, Toronto, Banff, Other Alberta, Montreal, Ottawa) Gentle Explorers from British Columbia spent an average of \$1,623 (Average) on their last vacation.
	Social Media	82% currently use Facebook (Average), 38% use Instagram (Average), 23% use Twitter (Below Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

 Middle-class families with children at home; higher rates of 4+ persons at home; below average rates of travel

General Canadian Summary

- Gentle Explorers are primarily defined by their reluctance to venture far beyond the comfort of home
- They travel 'on condition', demanding the very best and most comfortable environments for themselves when they must do so
- They are apprehensive travellers who prefer the tried and true over discovering new destinations and cultures
- They prefer creature comforts and the security of group travel
- Travel is an opportunity to act more vividly and spontaneously than when at home

Top Geographic Markets

Census Subdivision	Percentage of group
Abbotsford	6.2%
Kelowna	5.9%
Prince George	5.8%
Nanaimo	5.8%

Rejuvenators

bcrts **British Columbia Regional Tourism** Secretariat

General Canadian Summary		Category	Highlights	
 Mature singles and empty nesters; have lower levels of educational attainment and earn below average incomes 		Household Count	Of the 9 EQ Traveller Types identified in Canada, Rejuvenators rank 3rd, making up 297,620 households, or 14.7% of the total Households in British Columbia (2,030,007).	
 Rejuvenators are family-oriented people who travel with others to escape from the stresses of everyday 		Maintainer Age	Median Household Maintainer Age is 60	
 life, be pampered, and in They are busy, family-or 	iented	Children at Home	54% of couples do not have children living at home (Above Average).	
typically within Canada		Household Income	Average Household Income of \$109,643 compared to BC at \$118,490.	
 They enjoy sharing travel with others (friends or family) and prefer it to be a time for understated indulgence and relaxation, away from their burdens and responsibilities at home 		Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy.	
	ohic Markets	Top Tourism Activities	Hiking & backpacking, Camping, Cycling.	
Census Subdivision	Percentage of group		Above Average interest for travelling within Canada, (Above	
Nanaimo	2.5%	Travel	Average for Victoria, Vancouver, Toronto, Other Alberta, Banff, Montreal, Quebec City). Rejuvenators from British Columbia	
Chilliwack	2.2%		spent an average of \$1,762 (Average) on their last vacation.	
Vernon	2.1%	Social Media	81% currently use Facebook (Average), 31% use Instagram (Below Average), 21% use Twitter (Below Average) and 68% use	
North Cowichan	2.0%		YouTube (Average).	







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Top Geographic Markets

Census Subdivision	Percentage of group
Nanaimo	2.5%
Chilliwack	2.2%
Vernon	2.1%
North Cowichan	2.0%

No Hassle Travellers



Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, No Hassle Traveller rank 8th, making up 119,355 households, or 5.9% of the total Households in British Columbia (2,030,007).
Maintainer Age	Median Household Maintainer Age is 54
Children at Home	45% of couples have children living at home (Average).
Household Income	Average Household Income of \$127,156 compared to BC at \$118,490.
Top Social Values	Emotional Control, Need for Escape, Legacy.
Top Tourism Activities	Hiking & backpacking, Camping, Swimming.
Travel	Above Average interest for travelling within Canada (Above Average for; Vancouver, Toronto, Other Alberta, Banff, Montreal, Ottawa). No Hassle Travellers from British Columbia spent an average of \$1,656 (Average) on their last vacation.
Social Media	82% currently use Facebook (Average), 37% use Instagram (Average), 23% use Twitter (Below Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Mature singles and couples, without children at
home, who are in or nearing retirement

General Canadian Summary

- No-Hassle Travellers are cautious, dutiful and reserved people who seek secure group travel that allows them to escape from the duties and obligations of everyday life
- Average Canadians/Americans leading busy lives, understated and cautious with spending money
- Favour nature and worry-free vacations, but also enjoy the cultural highlights of their destinations
- Prefer quiet weekend getaways close by

Top Geographic Markets					
Census Subdivision	Percentage of group				
Surrey	7.7%				
Kamloops	5.6%				
	, , , , ,				

5.3%

4.8%

Maple Ridge

Kelowna

Alberta Insights

100000

75000

50000

25000

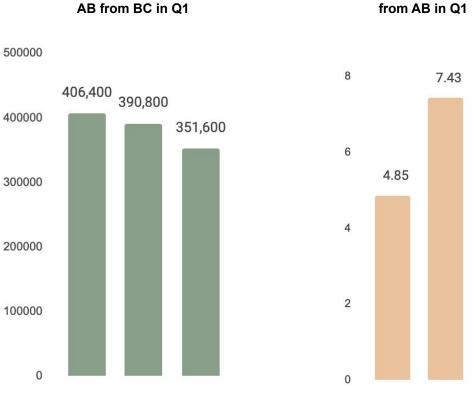
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83,800

Number of Visitors to Northeast BC Number of Trips to Northeast BC Number of Nights Stayed on Northeast from AB in Q1 from AB in Q1 AB from BC in Q1 500000 150000 125,400

2020

98,000 95,900 59,300 100000 52,600 50000 0 2020 2021 2022 2021 2022



2020

2021

2022

Alberta Residents Travelling To Northeast BC By Quarter

Northeast BC Visitation



5.93

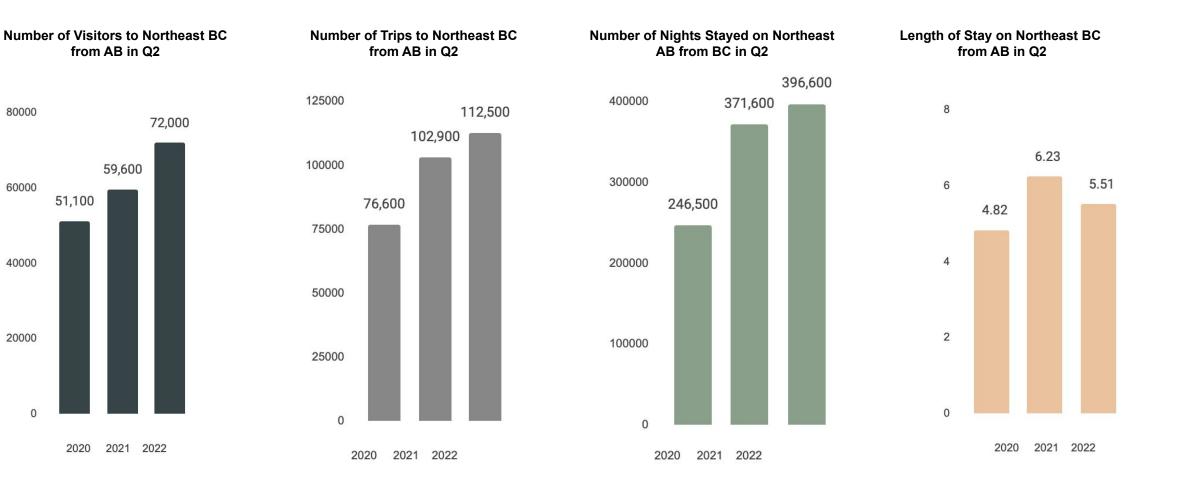
2021 2022

2020

Length of Stay on Northeast BC



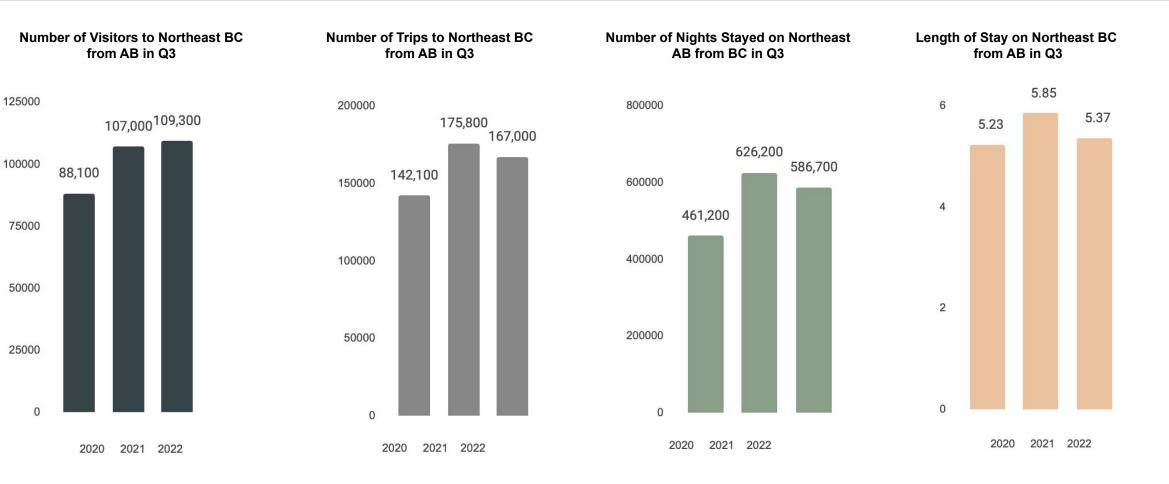
Alberta Residents Travelling To Northeast BC By Quarter





Northeast BC Visitation

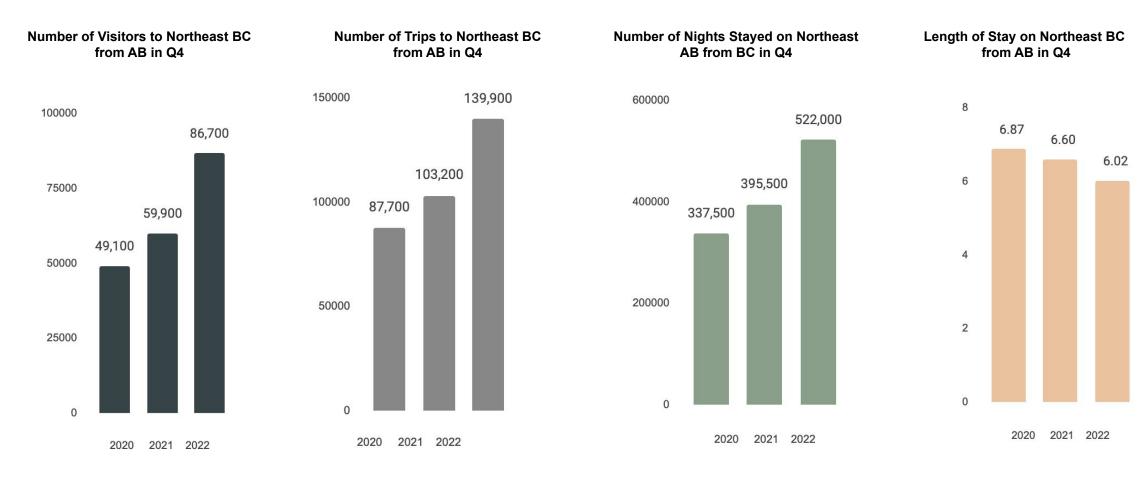
Alberta Residents Travelling To Northeast BC By Quarter





Northeast BC Visitation

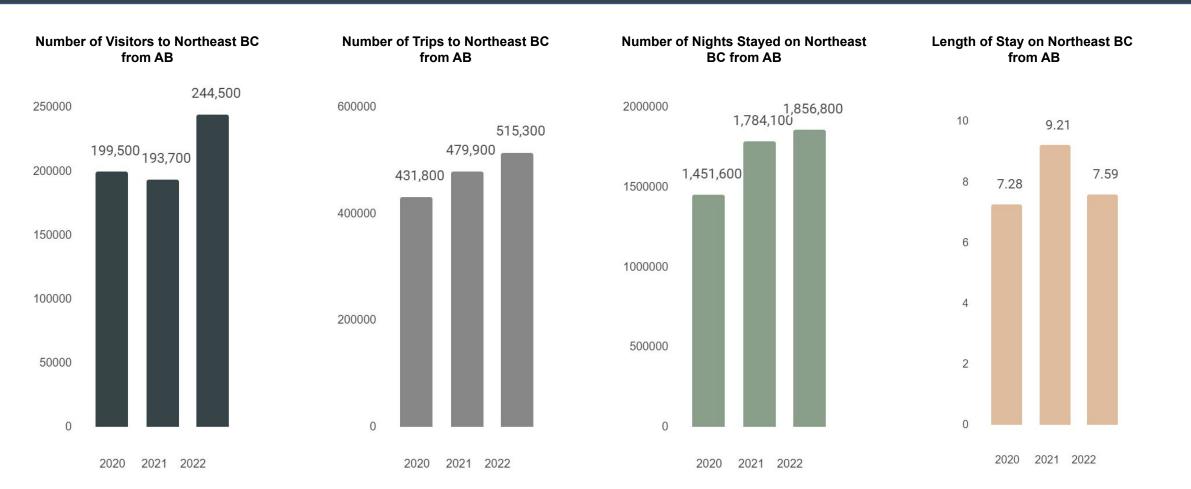
Alberta Residents Travelling To Northeast BC By Quarter





Northeast BC Visitation

Alberta Residents Travelling To Northeast BC By Year





Number of Visitors To Northeast BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Calgary	18,400	Edmonton	8,800	Edmonton	10,700
Edmonton	16,400	Grande Prairie	7,600	Calgary	8,800
Grande Prairie	8,800	Calgary	5,900	Grande Prairie	7,200
Red Deer	2,600	Red Deer	2,300	Red Deer	2,200
Strathcona County	1,800	Grande Prairie County No. 1	1,700	Grande Prairie County No. 1	1,600
Grande Prairie County No. 1	1,600	Strathcona County	1,100	Strathcona County	1,300
Airdrie	1,300	Peace River	1,100	Peace River	1,000
St. Albert	1,200	Mackenzie County	700	Mackenzie County	900
Peace River	1,100	St. Albert	600	St. Albert	800
Lethbridge	900	Medicine Hat	600	Airdrie	600

Q1 = January | February | March Note: All counts have been rounded to the nearest 100



City

Grande Prairie

Edmonton

Calgary

Red Deer

Grande Prairie County No. 1

Peace River

Strathcona County

Mackenzie County

High Level

St. Albert

600

Number of Visitors To Northeast BC By Origin City

2020 Visitor

l City			Ń
2021 Visitor Count	City	2022 Visitor Count	
9,700	Edmonton	13,100	
9,500	Calgary	11,100	
7,400	Grande Prairie	8,900	
2,300	Red Deer	2,700	
2,000	Grande Prairie County No. 1	1,900	
1,100	Strathcona County	1,500	
1,100	Peace River	1,100	
1,000	St. Albert	1,000	
600	Mackenzie County	900	

Airdrie

800

Спту	Count
Edmonton	9,600
Grande Prairie	8,300
Calgary	7,200
Red Deer	1,700
Grande Prairie County No. 1	1,500
Strathcona County	1,000
Peace River	1,000
Mackenzie County	700
St. Albert	600
Airdrie	500

City

Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Number of Visitors To Northeast BC By Origin City

BRITISA
YOURISM

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visit Count
Grande Prairie	15,300	Edmonton	17,600	Edmonton	19,400
Edmonton	14,300	Grande Prairie	16,300	Calgary	17,300
Calgary	10,600	Calgary	14,200	Grande Prairie	15,100
Grande Prairie County No. 1	2,900	Grande Prairie County No. 1	3,600	Red Deer	3,500
Red Deer	2,600	Red Deer	3,300	Grande Prairie County No. 1	3,100
Peace River	1,800	Peace River	2,200	Strathcona County	2,200
Strathcona County	1,700	Strathcona County	2,100	Peace River	1,700
Mackenzie County	1,500	Mackenzie County	1,900	Mackenzie County	1,400
St. Albert	1,000	St. Albert	1,200	St. Albert	1,400
Sexsmith	900	Sexsmith	1,200	Airdrie	1,300

Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Number of Visitors To Northeast BC By Origin City



City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visito Count
Edmonton	8,700	Edmonton	11,900	Edmonton	18,100
Grande Prairie	7,100	Calgary	8,300	Calgary	14,900
Calgary	6,300	Grande Prairie	7,700	Grande Prairie	9,400
Red Deer	2,000	Red Deer	2,500	Red Deer	3,500
Grande Prairie County No. 1	1,300	Grande Prairie County No. 1	1,500	Grande Prairie County No. 1	1,900
Strathcona County	1,100	Strathcona County	1,200	Strathcona County	1,900
Peace River	900	Peace River	900	St. Albert	1,200
St. Albert	700	St. Albert	800	Peace River	1,200
Mackenzie County	600	Medicine Hat	800	Airdrie	1,200
Airdrie	600	Mackenzie County	700	Medicine Hat	1,000

Q4 = October | November | December Note: All counts have been rounded to the nearest 100



Number of Visitors To Northeast BC By Origin City

City	2020 Visitor Count	City	2021 Visitor Count	City	2022 Visitor Count
Edmonton	36,900	Edmonton	34,100	Edmonton	47,200
Calgary	34,700	Calgary	26,500	Calgary	43,300
Grande Prairie	25,600	Grande Prairie	26,400	Grande Prairie	26,800
Red Deer	5,900	Red Deer	6,300	Red Deer	8,000
Grande Prairie County No. 1	4,800	Grande Prairie County No. 1	5,600	Grande Prairie County No. 1	5,700
Strathcona County	4,200	Strathcona County	4,000	Strathcona County	5,300
Peace River	3,200	Peace River	3,500	Peace River	3,400
St. Albert	2,700	Mackenzie County	3,000	St. Albert	3,400
Airdrie	2,500	St. Albert	2,400	Airdrie	3,100
Mackenzie County	2,500	Medicine Hat	2,000	Mackenzie County	2,800

Alberta Visitors Travelling To Northeast BC By Month

Alberta Visitation

0

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- January 2022 saw a 31% decrease compared to 2020, a 9% decrease compared to 2021
- April 2022 saw a **17%** increase compared to 2020, a **4%** increase compared to 2021
- September 2022 saw a 17% increase compared to 2020, a 23% increase compared to 2021



Note: "Visitors" is a unique visitor count of travelers who spent one or more nights in the destination over the respective time period.

Alberta Visitation

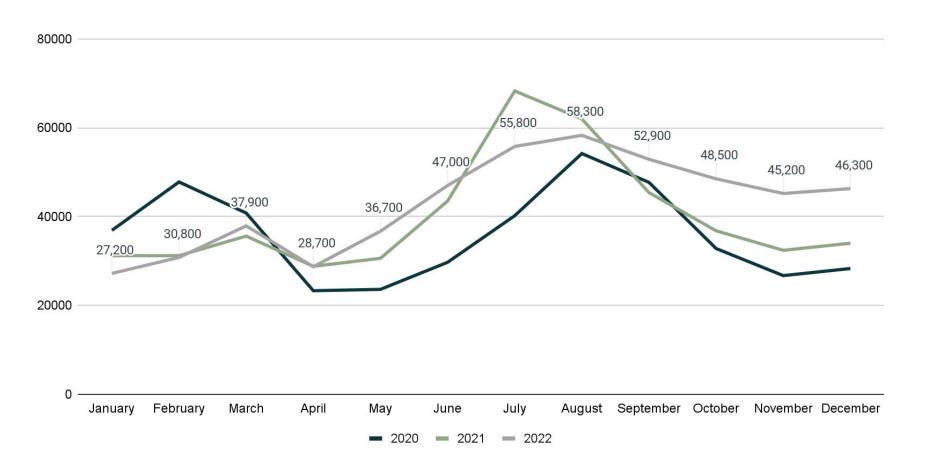
0

0

Alberta Trips To Northeast BC By Month



- January 2022 saw a 26% decrease compared to 2020, a 13% decrease compared to 2021
- April 2022 saw a **23%** increase compared to 2020, a **0%** decrease compared to 2021
- September 2022 saw a 11% increase compared to 2020, a 16% increase compared to 2021



Note: "Trips" is a count which involved spending one or more nights over the time period as part of a continuous visit to the destination. One 'visitor' can take multiple 'trips' over the time period.

Alberta Visitation

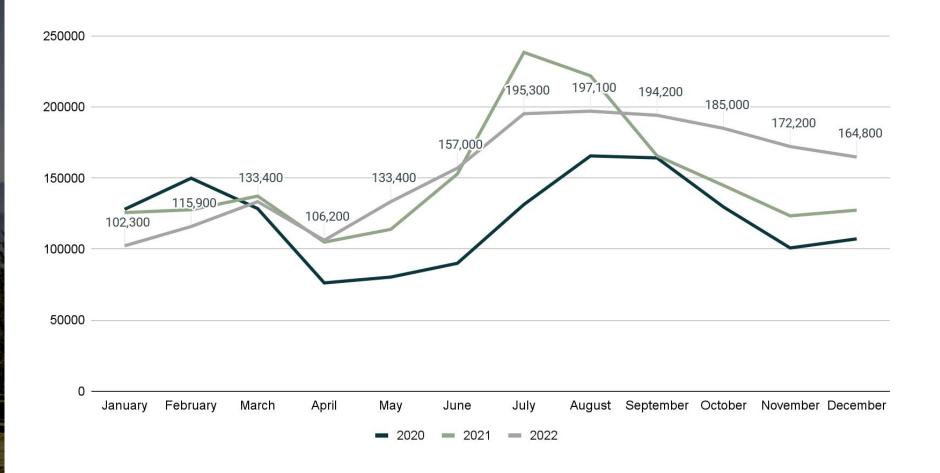
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Alberta Overnight Stays On Northeast BC By Month



- January 2022 saw a 20% decrease compared to 2020, a 19% decrease compared to 2021
- April 2022 saw a **39%** increase compared to 2020, a **1%** increase compared to 2021
- September 2022 saw a 18% increase compared to 2020, a 28% increase compared to 2021



Note: "Overnight Stays" is a count of a unique night a visitor was observed in the destination over the time period

Q1 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northeast BC

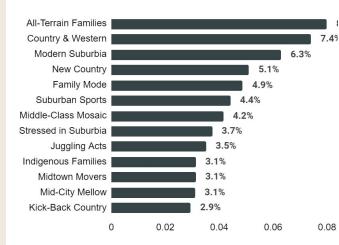
Q1 = January | February | March Note: All counts have been rounded to the nearest 100

Overview

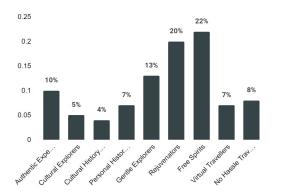
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Country and Western and New Country were the top visitors from AB in Q1 across the three years.

Gentle Explorers, Rejuvenators and Free Spirits were the top visiting EQ Types in Q1 across all three years.

2020 AB Visitors by PRIZM Segment



2020 AB Visitors by EQ Type



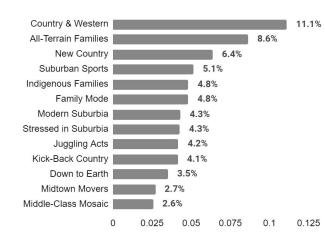
2021 AB Visitors by PRIZM Segment

2021 AB Visitors by EQ Type

15%

7%

27%



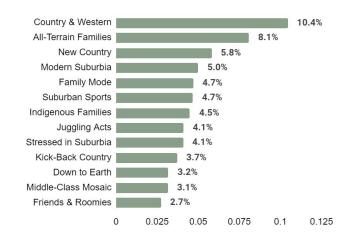
0.3

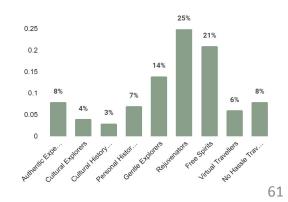
0.2

0.1 7%

alexpl

2022 AB Visitors by PRIZM Segment





Q2 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northeast BC

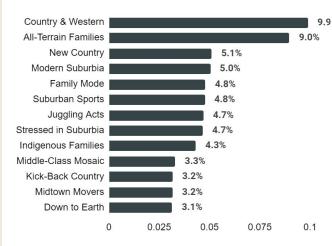
Q2 = April | May | June Note: All counts have been rounded to the nearest 100

Overview

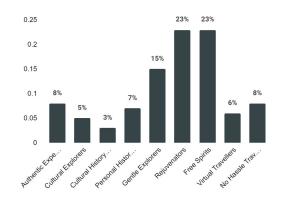
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Country and Western and New Country were the top visitors from AB in Q2 across the three years.

Gentle Explorers, Rejuvenators and Free Spirits were the top visiting EQ Types in Q2 across all three years.

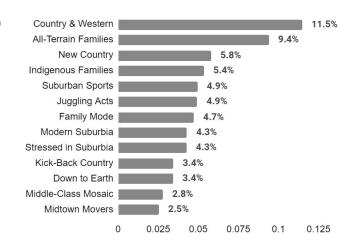
2020 AB Visitors by PRIZM Segment



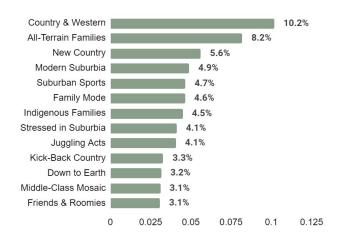
2020 AB Visitors by EQ Type



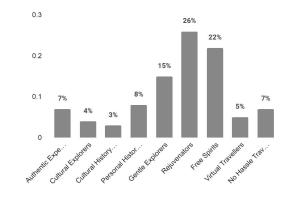
2021 AB Visitors by PRIZM Segment

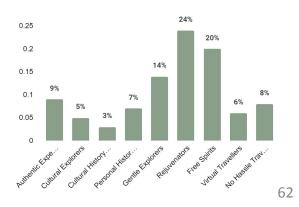


2022 AB Visitors by PRIZM Segment



2021 AB Visitors by EQ Type





Q3 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northeast BC

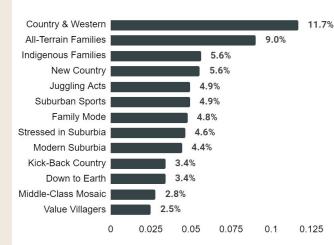
Q3 = July | August | September Note: All counts have been rounded to the nearest 100

Overview

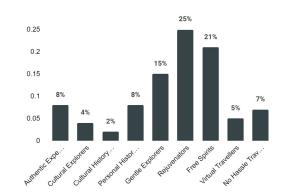
Of the 67 PRIZM Segments identified in Canada All-Terrain Families, Country and Western, Indigenous Families, and New Country were the top visitors from AB in Q3 across the three years

Gentle Explorers, Rejuvenators and Free Spirits were the top visiting EQ Types in Q3 across all three years.

2020 AB Visitors by PRIZM Segment



2020 AB Visitors by EQ Type



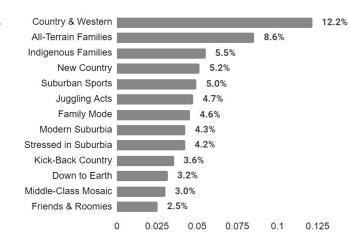
2021 AB Visitors by PRIZM Segment

2021 AB Visitors by EQ Type

15%

100 topole usa history and topole topole tee spill to the

25%



0.25

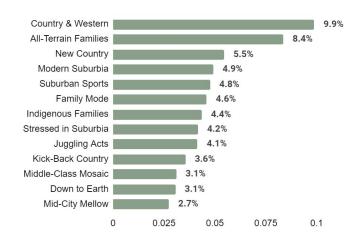
0.2

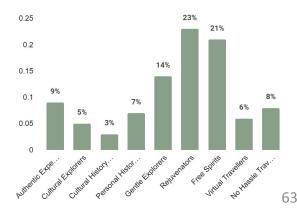
0.15

0.1

0.05

2022 AB Visitors by PRIZM Segment





Q4 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northeast BC

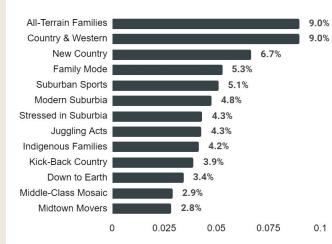
Q4 = October | November | December Note: All counts have been rounded to the nearest 100

Overview

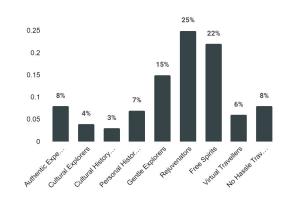
Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Country and Western and New Country were the top visitors from AB in Q4 across the three years.

Gentle Explorers, Rejuvenators and Free Spirits were the top visiting EQ Types in Q4 across all three years.

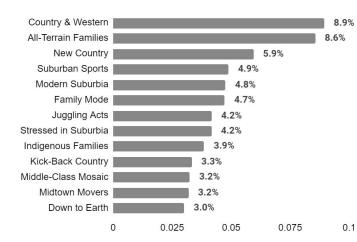
2020 AB Visitors by PRIZM Segment



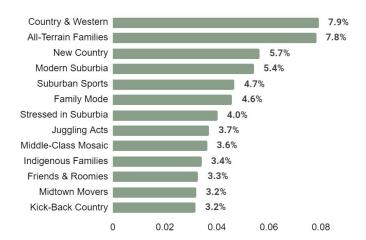
2020 AB Visitors by EQ Type



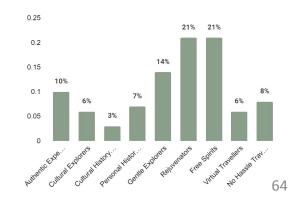
2021 AB Visitors by PRIZM Segment

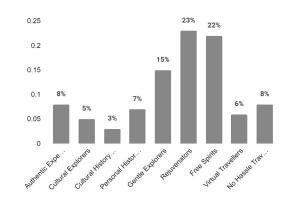


2022 AB Visitors by PRIZM Segment



2022 AB Visitors by EQ Type





Yearly 2020, 2021 & 2022 AB Visitors by PRIZM & EQ Type Northeast BC

Q4 = October | November | December Note: All counts have been rounded to the nearest 100

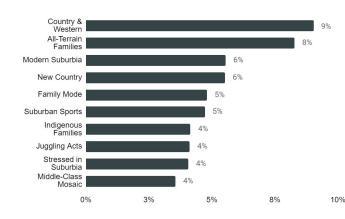
Overview

Of the 67 PRIZM Segments identified in Canada, All-Terrain Families, Country and Western and New Country were the top visitors from AB in across the three years.

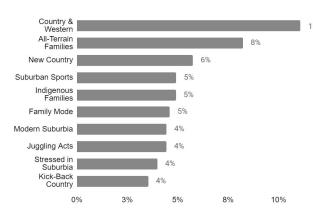
Authentic

Experiencers, Cultural Explorers and Cultural History Buffs were the top visiting EQ Types in across all three years.

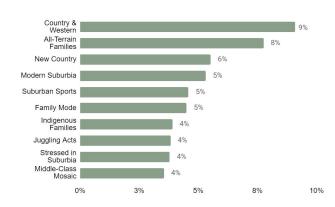
2020 AB Visitors by PRIZM Segment



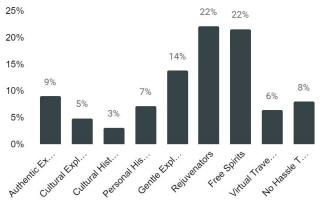
2021 AB Visitors by PRIZM Segment



2022 AB Visitors by PRIZM Segment

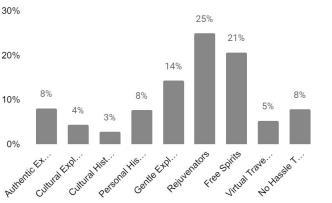


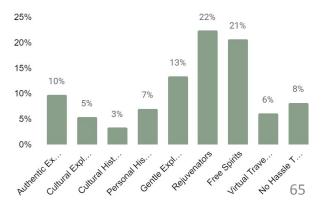
2020 AB Visitors by EQ Type



2021 AB Visitors by EQ Type

13%





AB Top PRIZM Segment Summaries

All-Terrain Families

General Canadian Summary



Highlights Category Of the 67 PRIZM Clusters identified in Canada, All-Terrain Household Count Families rank 2nd, making up 84,128 households, or 5.1% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 43 Children at Home 53.2% of couple have children living at home (Above Average) Above Average Household Income of \$144,192 compared to Household Income Alberta at \$131,003 **Top Social Values** Brand Genuineness, Ecological Fatalism, Need for Escape **Top Tourism Activities** RV shows, Theme parks, waterparks & water Above Average interest for travelling within Canada (Above Average for: Banff, Calgary, Jasper, Victoria, Toronto), All-Terrain Travel Families from Alberta spent an average of \$1,463 (Average) on their last vacation. 77% currently use Facebook (Average), 42% use Instagram Social Media (Above Average), 27% use Twitter (Average) and 71% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

	Younger and Middle-Aged couples and families with children under the age of 15
	Moderate Education (high school/college degree/Trades)
	Blue-collar positions in Mining, Oil and Gas Industries

- Value hard work, and the thrill of purchasing, are often impulse shoppers who do not spend a great deal of time researching products before buying them
- EQ Type: Free Spirit

Spruce Grove

Top Geographic Markets			
Percentage of group			
13.9%			
8.2%			
6.6%			

6.4%

Country & Western



British Columbia Regional Tourism Secretariat

Cat	General Canadian Summary	
Househ	 Older, middle-income western homeowners 	
Mainta		Mixed Education
Childrer	 Farming and Blue-Collar employment Value outdoor experiencers, boating, camping, hiking, snowmobiles and 	
Househo		motorcycles
Top Soc	• EQ Type: Rejuvenator	
Top Touris	Top Geographic Markets	
	Percentage of group	Census Subdivision
Tr	4.3%	Grande Prairie County No. 1
	3.2%	Yellowhead County
Socia	3.0%	Mackenzie County
50Cla	2.5%	Crowsnest Pass
	2.370	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Country & Western rank 6th, making up 63,337 households, or 3.9% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 55
Children at Home	43% of couples DO NOT have children living at home (Above Average)
Household Income	Below Average Household Income of \$105,436 compared to Alberta at \$131,003
Top Social Values	Attraction to Nature, Traditional Family, Brand Apathy
Top Tourism Activities	Sportsman & outdoor shows, Historical sites, ATV & snowmobiling.
Travel	Below Average interest for travelling within Canada, Country & Western from Alberta spent an average of \$1,663 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 26% use Instagram (Below Average), 16% use Twitter (Below Average) and 63% use YouTube (Average).







New Country

General Canadian Summary

bcrts **British Columbia** Regional Tourism Secretariat

G	eneral Canadi	an Summary	
ma	One of the wealthiest rural segments with maintainers between the ages of 45-64 years old		
	ked Education (H gree/University	nigh school/college Degree)	
		ment in the fields of g and Manufacturing	
pur	Value community involvement and purchasing from small businesses rather than larger corporations		
• EQ	Type: Rejuvena	tor	
Top Geographic Markets			
Census Sul	bdivision	Percentage of group	
Mountain Vi	ew County	4.4%	
Wetaskiwin Co	ounty No. 10	3.6%	
Parkland	County	3.5%	
Lac Ste. Anr	ne County	3.0%	

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, New Country rank 5th, making up 71,319 households, or 4.3% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 56 (Above Average)
Children at Home	46.4% of couples do not have children living at home (Above Average)
Household Income Below Average Household Income of \$110,284 compared Alberta at \$131,003.	
Top Social Values	Attraction to Nature, Traditional Family, Emotional Control
Top Tourism Activities	Sportsman & outdoor shows, Historical sites, ATV & snowmobiling.
Travel	Average interest for travelling within Canada (Above Average for: Saskatchewan, Other Ontario), New Country from Alberta spent an average of \$1,613 (Average) on their last vacation.
Social Media	75% currently use Facebook (Average), 25% use Instagram (Below Average), 17% use Twitter (Below Average) and 62% use YouTube (Average).







Family Mode



British Columbia Regional Tourism Secretariat

General Canadian Summary				
٠	Middle-aged couples and families with children (ages 10+) at home			
	Moderate Edu school/college			
		sitions in service sector Administration)		
	 Value outdoor adventure and interacting with people from different cultures 			
	EQ Type: No Hassle Traveller			
Top Geographic Markets				
Censu	Census Subdivision Percentage of group			
Strathcona County		11.0%		
Calgary		9.7%		
Okotoks		7.7%		
R	ed Deer	7.4%		

Category	Highlights	
Household Count	Of the 67 PRIZM Clusters identified in Canada, Family Mode rank 7th, making up 62,933 households, or 3.8% of the total Households in Alberta (1,642,696)	
Maintainer Age	Median Household Maintainer Age is 49	
Children at Home	54% of couples have children living at home (Above Average)	
Household Income	Above Average Household Income of \$156,937 compared to Alberta at \$131,003	
Top Social Values	Need for Escape, Legacy, Ecological Fatalism	
Top Tourism Activities	Camping, Cycling, Swimming	
Travel	Average interest for travelling within Canada (Above Average for: Calgary, Saskatchewan), Family Mode from Alberta spent an average of \$1,611 (Average) on their last vacation.	
Social Media	77% currently use Facebook (Average), 38% use Instagram (Average), 28% use Twitter (Average) and 68% use YouTube (Average).	







Indigenous Families

Census Subdivision

Mackenzie County

Lac la Biche County

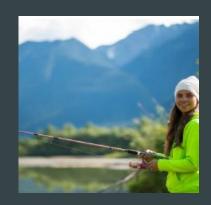
Bonnyville No. 87



Secretariat

General Canadian Summary		Category	Highlights	
Younger and middle-aged First Nations, Inuit and Métis families. Nearly 95% of residents are of Indigenous origin		Household Count	Of the 67 PRIZM Clusters identified in Canada, Indigenous Families rank 35th, making up 15,668 households, or 1.0% of the total Households in Alberta (1,642,696)	
Mixed Education	(Grade 9/High School)	Maintainer Age	Median Household Maintainer Age is 54	
Positions in health care, education and the trades		Children at Home	43% of couples have children living at home (Average)	
Value volunteering within their communities and outdoor activities		Household Income	Average Household Income of \$106,691 compared to Alberta at \$131,003	
such as hiking, skiing and boating EQ Type: Personal History Explorers		Top Social Values	Attraction to Nature, Emotional Control, Brand Apathy	
Top Geographic Markets		Top Tourism Activities	Camping, Cycling, Swimming	
nsus Subdivision	Percentage of group		Below Average interest for travelling within Canada, Indigenous	
ckenzie County 4.1%		Travel	Families from Alberta spent an average of \$1,707 (Average) on their last vacation.	
la Biche County	3.6%			
Sundre	3.3%	Social Media	77% currently use Facebook (Average), 27% use Instagram (Below Average), 17% use Twitter (Below Average) and 63% use	
nnyville No. 87	3.0%		YouTube (Average)	







Modern Suburbia

General Canadian Summary



Category Highlights Of the 67 PRIZM Clusters identified in Canada, Modern Household Count Suburbia rank 1st, making up 127,141 households, or 8% of the total Households in Alberta (1,642,696) **Maintainer Age** Median Household Maintainer Age is 41 Children at Home 58% of couples have children living at home (Above Average) Above Average Household Income of \$102,474 compared to Household Income Alberta at \$131,003 **Top Social Values** Pursuit of Originality, Attraction For Crowds, Multiculturalism **Top Tourism Activities** Camping, Cycling, Hiking & backpacking. Average interest for travelling within Canada (Above Average for: Banff, Calgary, Toronto, Jasper), Modern Suburbia from Travel Alberta spent an average of \$1,529 (Average) on their last vacation. 77% currently use Facebook (Average), 47% use Instagram Social Media (Above Average), 32% use Twitter (Above Average) and 70% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

Younger and Middle-Aged, diverse families with younger children
 Highly Educated

- Highly Educated (University/College Degree)
- Mixed levels of employment
- Value trying new and exciting products and aesthetics over functionality
- EQ Type: Virtual Traveller

Top Geographic Markets			
Census Subdivision	Percentage of group		
Edmonton	50.1%		
Calgary	42.7%		
Wood Buffalo	2.5%		
Airdrie	1.3%		

Juggling Acts

bcrts British Columbia Regional Tourism Secretariat

General Canad			
 Younger, lower-mide singles and families 	н		
 Moderate Education School/College Degr 			
Blue-collar and Serv	ice Sector Positions	с	
Value dining and ent		C	
friendly activities an television	friendly activities and daytime/reality television		
• EQ Type: Free Spirit		т	
Ton Googra	Тор		
Top Geogra	phic Markets		
Census Subdivision	Percentage of group		
Calgary	11.4%		
Grande Prairie	9.6%		
Wood Buffalo	9.6%		
Edmonton	8.1%		

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Juggling Acts rank 14th, making up 43,679 households, or 2.7% of the total Households in Alberta (1,642,696)
Maintainer Age	Median Household Maintainer Age is 46
Children at Home	41% of couples have children living at home (Below Average)
Household Income	Average Household Income of \$106,799 compared to Alberta at \$131,003
Top Social Values	Racial Fusion, Need for Escape, Multiculturalism
Top Tourism Activities	Camping, Cycling, Swimming
Travel	Below Average interest for travelling within Canada (Above Average for: Victoria), Juggling Acts from Alberta spent an average of \$1,650 (Average) on their last vacation.
Social Media	80% currently use Facebook (Average), 37% use Instagram (Average), 24% use Twitter (Average) and 71% use YouTube (Average).







Suburban Sports



Secretariat

Category	Highlights
Household Count	Of the 67 PRIZM Clusters identified in Canada, Suburban Sports rank 9th, making up 62,231 households, or 3.8% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 50
Children at Home	46% of couples have children living at home (Average).
Household Income	Average Household Income of \$138,397 compared to Alberta at \$131,003.
Top Social Values	Racial Fusion, Need for Escape, Emotional Control
Top Tourism Activities	Camping, Cycling, Swimming
Travel	Average interest for travelling within Canada (Above Average for: Saskatchewan), Suburban Sports from Alberta spent an average of \$1,643 (Average) on their last vacation
Social Media	78% currently use Facebook (Average), 35% use Instagram (Average), 23% use Twitter (Below Average) and 67% use YouTube (Average).







Sources: Environics Analytics - Envision 202274 Destination Canada EQ Reference Guide 2020

General Canadian Summary
 Middle-aged couples and families

- Moderate Education (high school/college degree)
- Blue-collar positions in service sector (natural resources, Trades)

(with children of all ages at home)

- Value community involvement and companies that treat their employees fairly
- EQ Type: Gentle Explorer

Top Geographic Markets		
Census Subdivision	Percentage of grou	
Medicine Hat	9.6%	
Wood Buffalo	9.0%	
St. Albert	4.5%	
Cold Lake	3.9%	

Alberta Top EQ Segment Summaries

Gentle Explorers



Category Highlights Of the 9 EQ Traveller Types identified in Canada, Gentle Household Count Explorers rank 4th, making up 200,784 households, or 12.2% of the total Households in Alberta (1,642,696). **Maintainer Age** Median Household Maintainer Age is 50 41% of couples have children living at Children at Home home (Average). Below Average Household Income of \$107,327 compared to Household Income Alberta at \$131,003. **Top Social Values** Racial Fusion, Need for Escape, National Pride **Top Tourism Activities** Camping, Cycling, Swimming Average interest for travelling within Canada (Above Average for: Saskatchewan). Gentle Explorers from Alberta spent an Travel average of \$1,669 (Average) on their last vacation. 79% currently use Facebook (Average), 36% use Instagram Social Media (Average), 23% use Twitter (Below Average) and 69% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

•	Middle-class families with children at home; higher rate
	of 4+ persons at home; below average rates of travel

General Canadian Summary

- Gentle Explorers are primarily defined by their reluctance to venture far beyond the comfort of home
- They travel 'on condition', demanding the very best and most comfortable environments for themselves when they must do so
- They are apprehensive travellers who prefer the tried and true over discovering new destinations and cultures
- They prefer creature comforts and the security of group travel
- Travel is an opportunity to act more vividly and spontaneously than when at home

Top Geographic Markets

Census Subdivision	Percentage of group
Edmonton	10%
Red Deer	9%
Calgary	9%
Lethbridge	9%

Rejuvenators

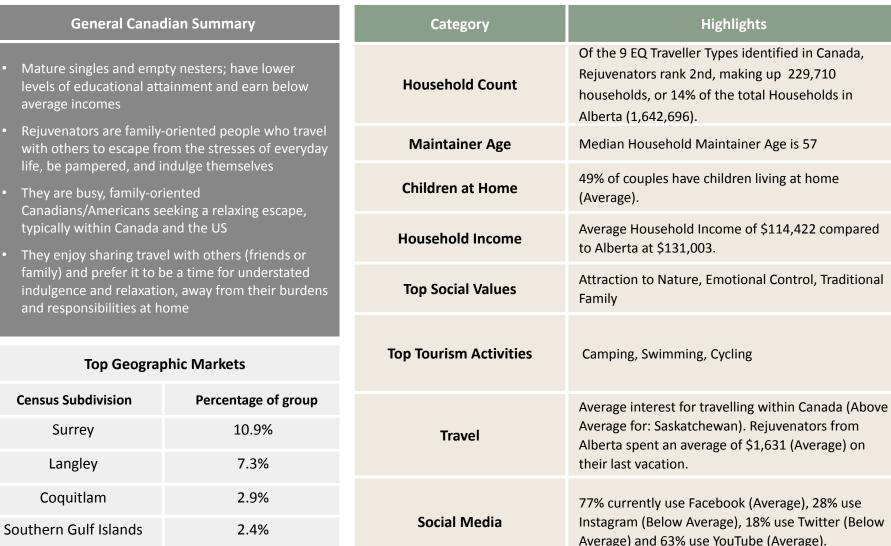
average incomes

• They are busy, family-oriented

and responsibilities at home

typically within Canada and the US

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Тор	Geographic	Marke
-		

Census Subdivision	Percentage of grou
Surrey	10.9%
Langley	7.3%
Coquitlam	2.9%
Southern Gulf Islands	2.4%



Free Spirits



Cate	General Canadian Summary		
Househo		Ethnically diverse, well educated families that earn moderate incomes; living in urban and suburban areas	
Maintai	al and open-minded. Their Is to their outlook on travel. Irous, they indulge in high-end	enthusiasm for life extend	
wanta		experiences that are share	
Children	nentalist, committed travellers 5. They live the travel	Tend to be young, experim looking for thrills and frills experience to the fullest	
Househol		They seek some structure when they travel so they can indulge in worry-free hedonistic activities	
Top Socia		Enjoy the best they can afford in terms of accommodations and restaurants	
Top Tourisr	Top Geographic Markets		
	Percentage of group	Census Subdivision	
Tra	37%	Calgary	
	26%	Edmonton	
Social	4%	Airdrie	
	4%	Grand Prairie	

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Free Spirits rank 1st, making up 316,197 households, or 19% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 46
Children at Home	54% of couples do not have children living at home (Above Average).
Household Income	Average Household Income of \$\$127,120 compared to Alberta at \$131,003.
Top Social Values	Multiculturalism, Culture Sampling, Pursuit of Originality
Top Tourism Activities	Theme parks, waterparks & waterslides, Sporting events, Video arcades & indoor amusement centres. Above average interest in Dinner theatres.
Travel	Average interest for travelling within Canada (Above Average for: Jasper, Banff, Victoria). Free Spirits from Alberta spent an average of \$1,560 (Average) on their last vacation.
Social Media	76% currently use Facebook (Average), 41% use Instagram (Average), 28% use Twitter (Average) and 70% use YouTube (Average).







Personal History Explorers

• Diverse families living in both urban and rural areas; lower levels of educational attainment and earning below-average incomes

General Canadian Summary

- As travellers, Personal History Explorers are primarily defined by their desire to connect to their own cultural roots, and do so by travelling in comfort, style and security
- They are a more culturally diverse group
- Social people who enjoy being with others when travelling and favour group travel

Top Geographic Markets	
Census Subdivision	Percentage of group
Calgary	26%
Edmonton	20%
Strathcona County	5%
Okotoks	3%

Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, Personal History Explorers rank 9th, making up 88,209 households, or 5.4% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 57
Children at Home	42% of couples do not have children living at home (Average).
Household Income	Below Average Household Income of \$115,298 compared to Alberta at \$131,003.
Top Social Values	Legacy, Culture Sampling, Need for Escape
Top Tourism Activities	Camping, Swimming, Cycling
Travel	Average interest for travelling within Canada (Above Average for: Manitoba). Personal History Explorers from Alberta spent an average of \$1,655 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 35% use Instagram (Average), 25% use Twitter (Average) and 68% use YouTube (Average).



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No Hassle Travellers



Category	Highlights
Household Count	Of the 9 EQ Traveller Types identified in Canada, No Hassle Traveller rank 5th, making up 193,954 households, or 12.8% of the total Households in Alberta (1,642,696).
Maintainer Age	Median Household Maintainer Age is 52
Children at Home	49% of couples have children living at home (Average).
Household Income	Average Household Income of \$123,229 compared to Alberta at \$131,003.
Top Social Values	Need for Escape, Legacy, Racial Fusion
Top Tourism Activities	Camping, Swimming, Cycling. Above average interest in ATV & snowmobiling, Beer, food & wine festivals
Travel	Below Average interest for travelling within Canada, No Hassle Travellers from Alberta spent an average of \$1,595 (Average) on their last vacation.
Social Media	77% currently use Facebook (Average), 35% use Instagram (Average), 25% use Twitter (Average) and 68% use YouTube (Average).







Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

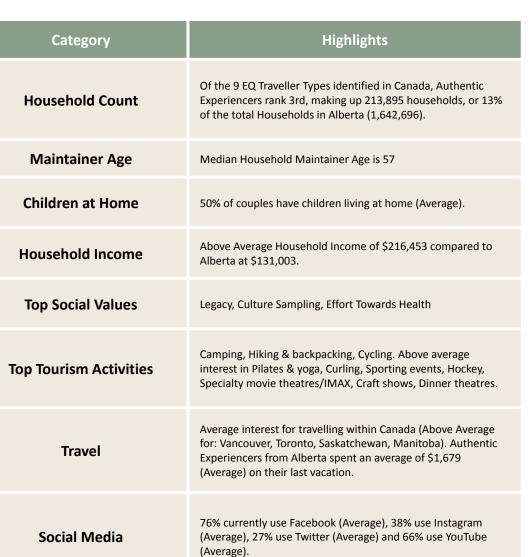
General Canadian Summary
 Mature singles and couples, without children at home, who are in or nearing retirement

- No-Hassle Travellers are cautious, dutiful and reserved people who seek secure group travel that allows them to escape from the duties and obligations of everyday life
- Average Canadians/Americans leading busy lives, understated and cautious with spending money
- Favour nature and worry-free vacations, but also enjoy the cultural highlights of their destinations
- Prefer quiet weekend getaways close by

Top Geographic Markets	
Census Subdivision	Percentage of grou
Calgary	26%
Edmonton	20%
Strathcona County	5%
Okotoks	3%

Authentic Experiencers











Sources: Environics Analytics - Envision 2022 Destination Canada EQ Reference Guide 2020

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Affluent, highly educated mature singles and couples with older children; living in urban and suburban neighbourhoods	
Authentic Experiencers are typically understated	

General Canadian Summary

- Authentic Experiencers are typically understated travellers looking for authentic, tangible engagement with destinations they seek, with a particular interest in understanding the history of the places they visit
- Tend to be older, highly educated and adventurous
- Relish experiencing all their travel destination has to offer in a reserved and non-exorbitant way
- Travel is an important part of their lives, so they are likely to go often and for a while
- Drawn to nature and are likely to seek it out far and wide

Top Geographic Markets

Census Subdivision	Percentage of group
Calgary	46%
Edmonton	24%
Strathcona County	5%
St. Albert	4%

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