#### Weekly Visitor Insights

## Measuring Canadian Travel Patterns

February 21, 2022 - February 27, 2022

**2022 Year to Date** 







## Purpose

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2022 and year over year 2019, 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.





## Methodology

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
  - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.

## Glossary

- Timeframe: The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.





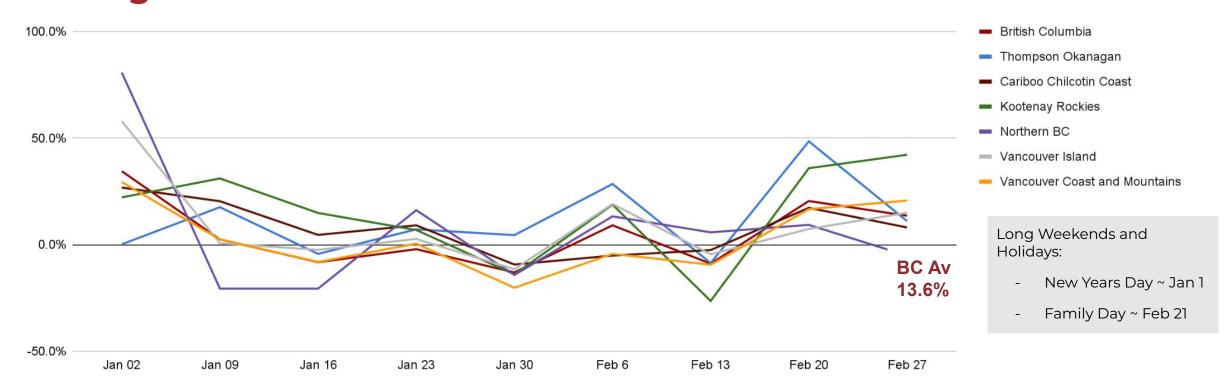
## Introduction

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

#### • BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains

## Domestic Overnight Visitors - Weekly Year Over Year (2019 vs. 2022) Variation **B.C Regions**

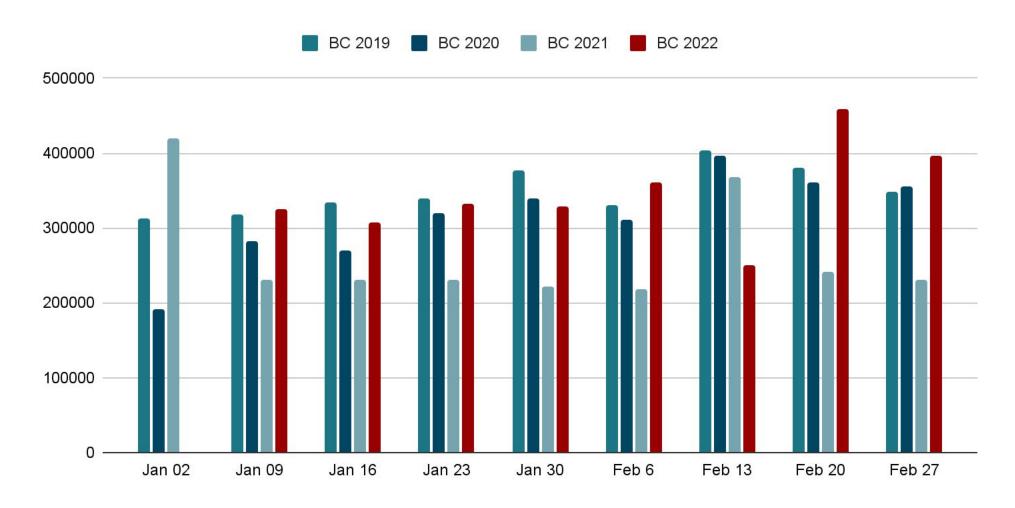


#### **Key Findings**

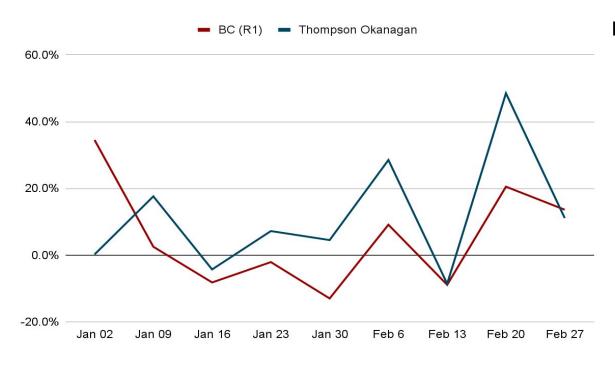
- Average Domestic Overnight Visitation to BC for Week 8 (Feb 21 Feb 27, 2022) is up 13.6% compared to the same week in 2019
- When comparing Week 7 (Feb 14 Feb 20, 2022) to Week 8 (Feb 21 Feb 27, 2022) Kootenay Rockies, Vancouver Island and Vancouver Coast and Mountains saw an increase in visitation. Northern BC, Thompson Okanagan, Cariboo Chilcotin Coast saw a decrease.
- British Columbia **decreased 6.9%** when comparing Week 7 (Feb 14 Feb 20, 2022) to Week 8 (Feb 21 Feb 27, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location.
   Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation British Columbia



## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan Region



#### **Key Findings**

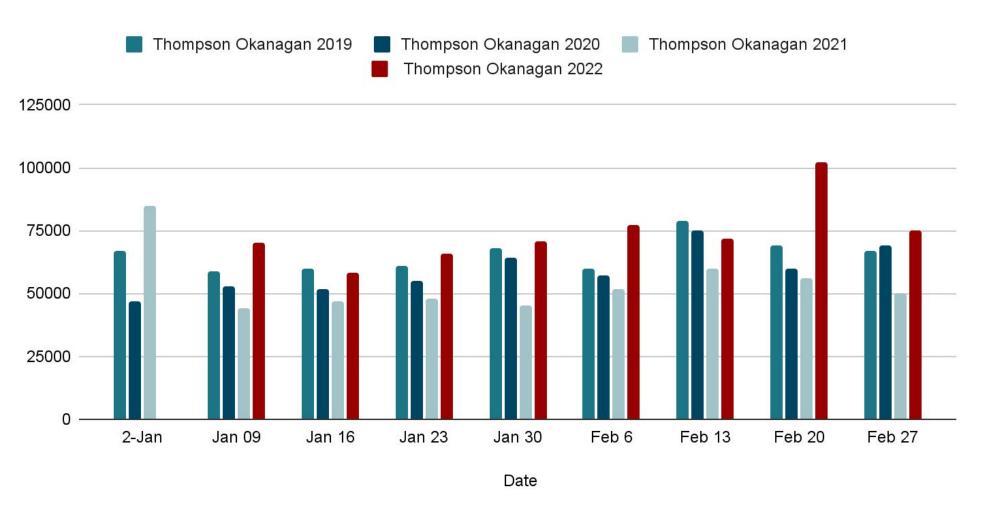
- Domestic Overnight Visitation to the Thompson
   Okanagan for Week 8 (Feb 21 Feb 27, 2022) is up
   11.1% compared to the same week in 2019
- The Thompson Okanagan saw 2.5% less
   visitation when compared to British Columbia
   Week 8 (Feb 21 Feb 27, 2022)
- Visitation to the Thompson Okanagan decreased by 37.4% and British Columbia decreased 6.9% when comparing Week 7 (Feb 14 - Feb 20, 2022) to Week 8 (Feb 21 - Feb 27, 2022)

#### Long Weekends and Holidays:

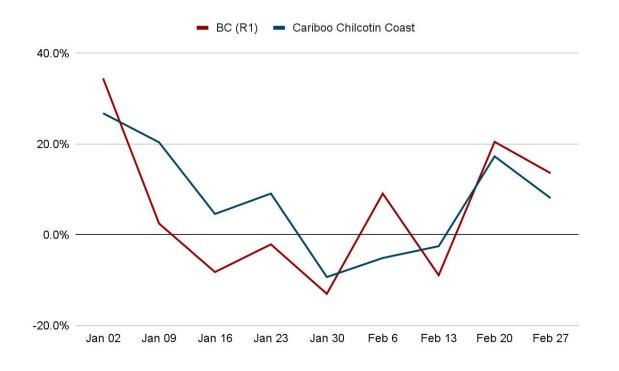
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan



## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



#### **Key Findings**

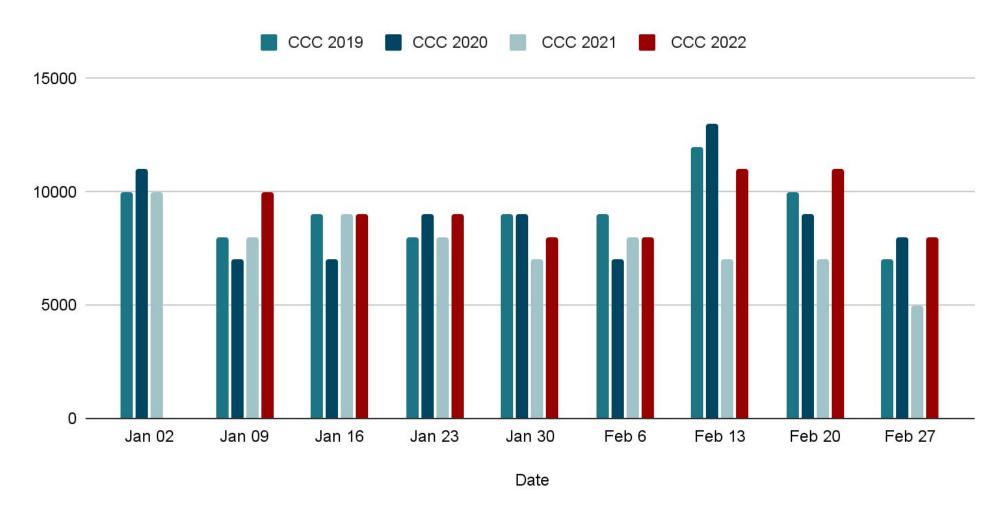
- Domestic Overnight Visitation to the Cariboo
   Chilcotin Coast for Week 8 (Feb 21 Feb 27, 2022) is
   up 8.1% compared to the same week in 2019
- The Cariboo Chilcotin Coast saw 5.5% less
   visitation when compared to British Columbia during Week 8 (Feb 21 Feb 27, 2022)
- Visitation to the Cariboo Chilcotin Coast decreased
   9.2% and British Columbia decreased 6.9% when comparing Week 7 (Feb 14 Feb 20, 2022) to Week
   8 (Feb 21 Feb 27, 2022)

#### Long Weekends and Holidays:

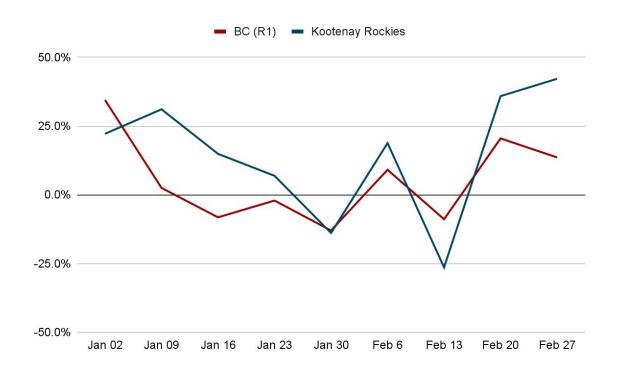
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



#### **Key Findings**

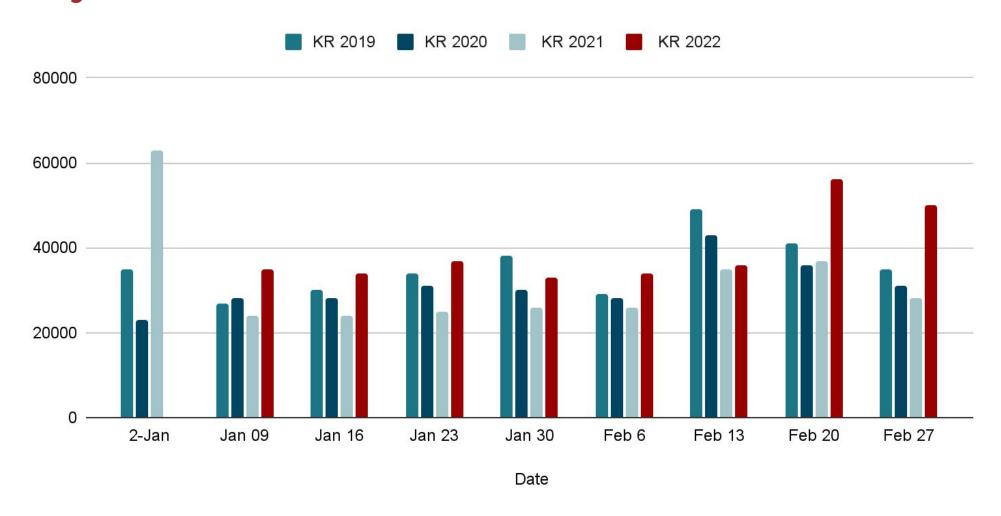
- Domestic Overnight Visitation to the Kootenay Rockies for Week 8 (Feb 21 - Feb 27, 2022) is up
   42.2% compared to the same week in 2019
- The Kootenay Rockies saw 28.6% more visitation when compared to British Columbia during Week 8 (Feb 21 - Feb 27, 2022)
- Visitation to the Kootenay Rockies increased
   by 6.3% and British Columbia decreased 6.9%
   when comparing Week 7 (Feb 14 Feb 20,
   2022) to Week 8 (Feb 21 Feb 27, 2022)

#### Long Weekends and Holidays:

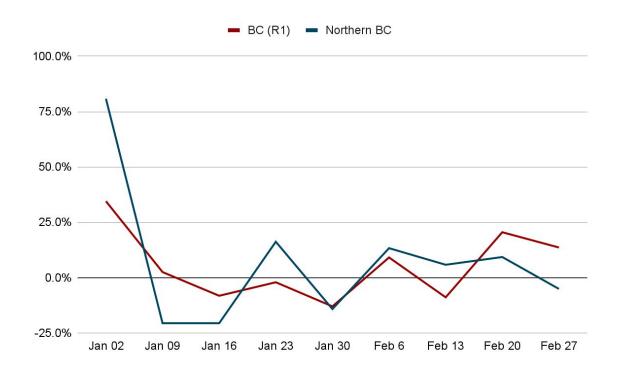
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



#### **Key Findings**

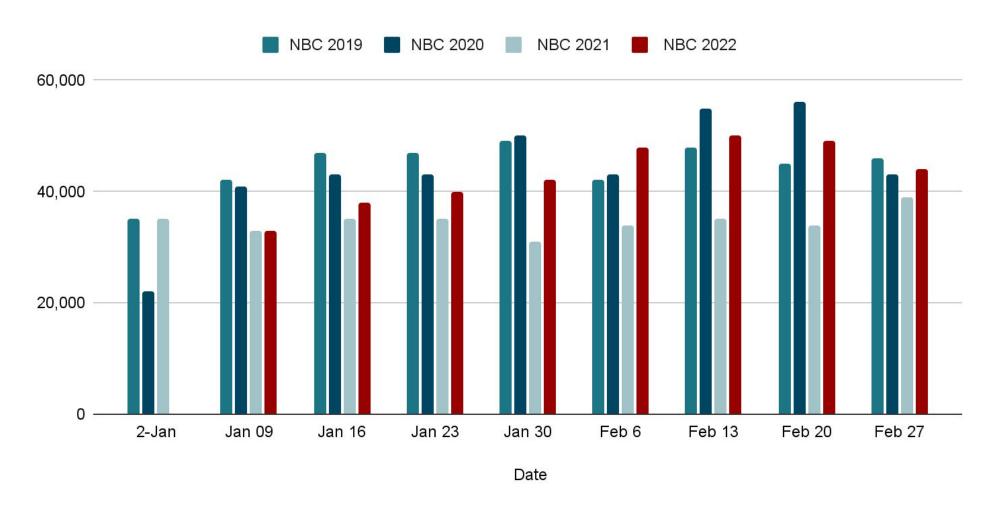
- Domestic Overnight Visitation to Northern BC for Week 8 (Feb 21 - Feb 27, 2022) is down -5.1% compared to the same week in 2019
- Northern BC saw 18.7% less visitation when compared to British Columbia during Week 8 (Feb 21 - Feb 27, 2022)
- Visitation to Northern BC decreased 14.4% and British Columbia decreased 6.9% when comparing Week 7 (Feb 14 - Feb 20, 2022) to Week 8 (Feb 21 - Feb 27, 2022)

#### Long Weekends and Holidays:

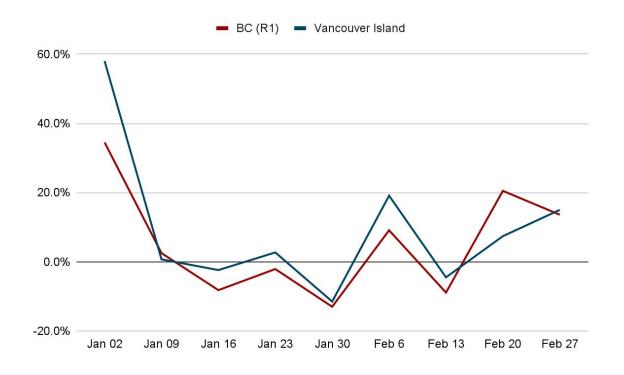
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



#### **Key Findings**

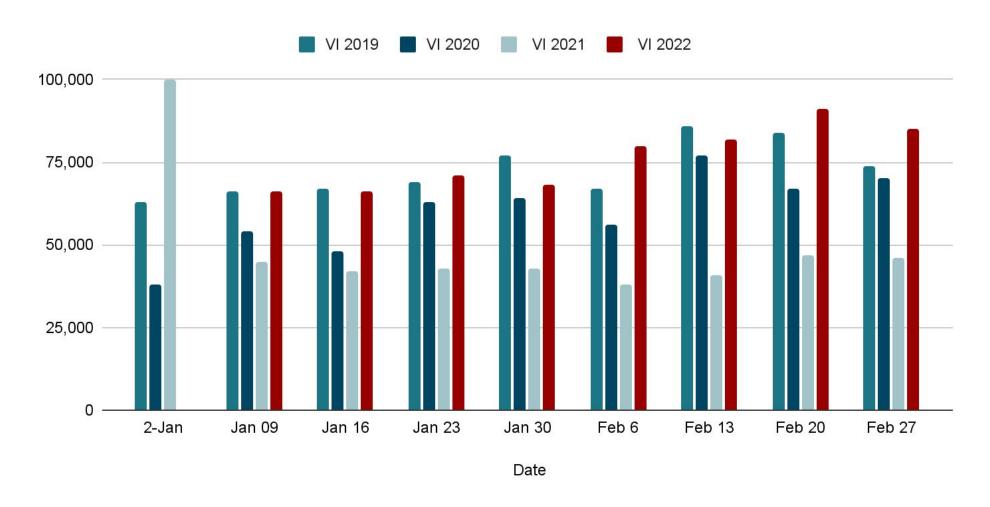
- Domestic Overnight Visitation to Vancouver Island for Week 8 (Feb 21 Feb 27, 2022) is up
   15.0% compared to the same week in 2019
- Vancouver Island saw 1.4% more visitation when compared to British Columbia during Week 8 (Feb 21 - Feb 27, 2022)
- Visitation to Vancouver Island increased 7.6% and British Columbia decreased 6.9% when comparing Week 7 (Feb 14 - Feb 20, 2022) to Week 8 (Feb 21 - Feb 27, 2022)

#### Long Weekends and Holidays:

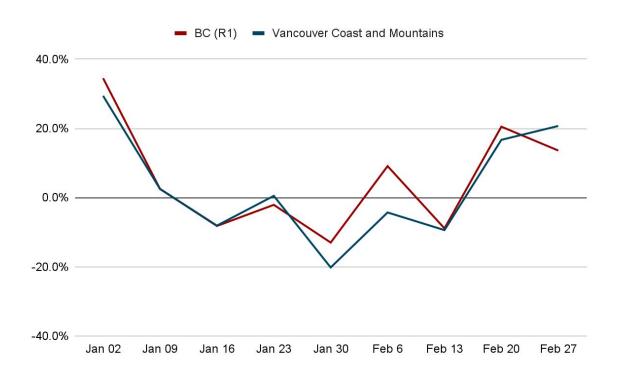
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Coast & Mountains



#### **Key Findings**

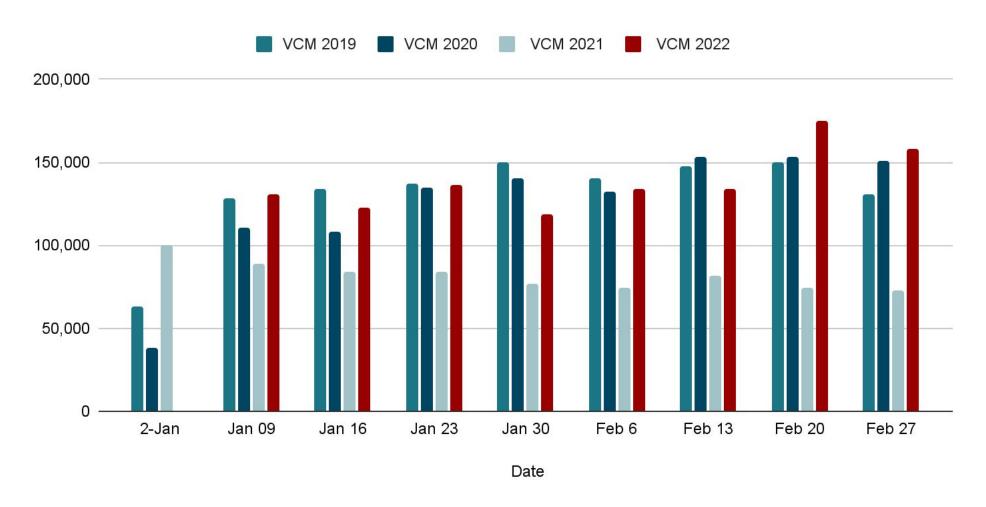
- Domestic Overnight Visitation to Vancouver Coast
   & Mountains for Week 8 (Feb 21 Feb 27, 2022) is
   up 20.7% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 7.1% more visitation when compared to British Columbia Week 8 (Feb 21 - Feb 27, 2022)
- Visitation to Vancouver, Coast & Mountains
   increased by 4% and British Columbia decreased
   6.9% when comparing Week 7 (Feb 14 Feb 20, 2022) to Week 8 (Feb 21 Feb 27, 2022)

#### Long Weekends and Holidays:

- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
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## Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver, Coast & Mountains



#### Weekly Visitor Insights

## STR Destination Report

February 20 to February 26, 2022

**2022 Weekly Report** 











Feb 20 - Feb 26, 2022

- British Columbia had a 57.3% occupancy from Sunday-Thursday and a 64.7% occupancy during the weekend, down -7.9% compared to the same week in 2019.
- British Columbia had an ADR of \$192.89 from Sunday-Thursday and an ADR of \$188.44 during the weekend, up 12.8% compared to the same week in 2019.
- British Columbia had a RevPAR of \$110.52 from Sunday-Thursday and a RevPAR of \$121.85 during the weekend, up 3.8% compared to the same week in 2019.

## Regional STATS the Weekend of February 26-27, 2022: Occupancy - Weekday - W

200.0

150.0

100.0

- Cariboo Chilcotin Coast: OCC 57.2% ADR \$137.05 REVPAR \$78.34
- Kootenay Rockies: OCC 64.0% ADR \$149.64 REVPAR \$95.70
- Northern BC: OCC 54.3% ADR \$125.72 REVPAR \$68.23
- North Thompson Okanagan: OCC 70.6% ADR \$186.51 REVPAR \$131.75
- Vancouver Island: OCC **67.4**% ADR **\$166.68** REVPAR **\$112.39**
- Vancouver: OCC **65.6**% ADR **\$170.15** REVPAR **\$111.68**
- Whistler: OCC 83.0% ADR \$578.97 REVPAR \$480.77

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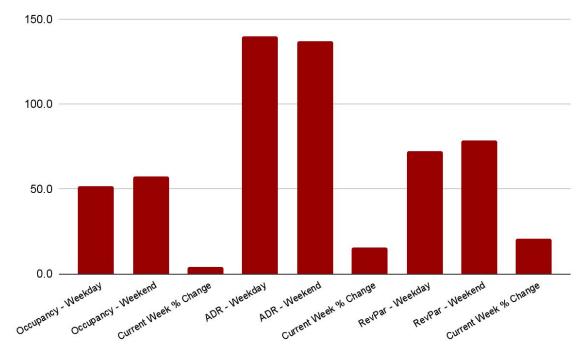


26, STR/BCHA/BCRTS

# 2022 26, Destination Weekly Report - Week ending February Source: STR/BCHA/BCRTS

## Cariboo Chilcotin Coast Summary

- The Cariboo Chilcotin Coast had a 51.8% occupancy from Sunday-Thursday and a 57.2% occupancy during the weekend, giving the region the second-lowest percent occupancy in BC
  - British Columbia had an occupancy of 57.3% and 64.7%, respectively
  - Compared to the week of February 17, 2019, occupancy is up 4.3%
     in the Cariboo Chilcotin Coast and down -7.9% in British Columbia
- The Cariboo Chilcotin Coast had an ADR of \$139.93 from Sunday-Thursday and an ADR of \$137.05 during the weekend, giving the region the second-lowest ADR in BC
  - British Columbia had an ADR of \$192.89 and \$188.44, respectively
  - Compared to the week of February 17, 2019, ADR is up 15.6% in the Cariboo Chilcotin Coast and up 12.8% in British Columbia
- The Cariboo Chilcotin Coast had a RevPAR of \$72.51 from Sunday-Thursday and a RevPAR of \$78.34 during the weekend, giving the region the third-lowest RevPAR in BC
  - o British Columbia had a RevPAR of \$110.52 and \$121.85, respectively
  - Compared to the week of February 17, 2019, RevPAR is up 20.5% in the Cariboo Chilcotin Coast and up 3.8% in British Columbia







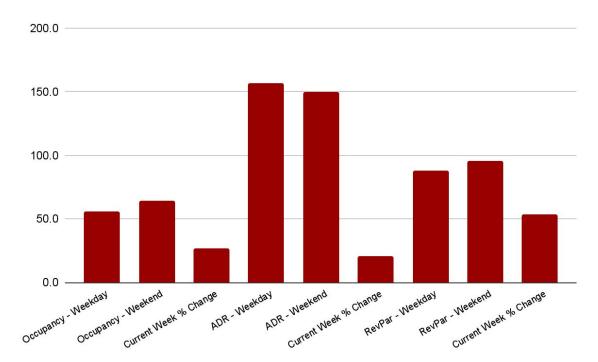




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## **Kootenay Rockies Summary**

- The Kootenay Rockies had a 56.0% occupancy from Sunday-Thursday and a 64.0% occupancy during the weekend, giving the region the third-lowest percent occupancy in BC
  - British Columbia had an occupancy of 57.3% and 64.7%, respectively
  - Compared to the week of February 17, 2019, occupancy is up 27.2% in the Kootenay Rockies and down -7.9% in British Columbia
- The Kootenay Rockies had an ADR of \$156.57 from Sunday-Thursday and an ADR of \$149.64 during the weekend, giving the region the third-lowest ADR in BC
  - o British Columbia had an ADR of \$192.89 and \$188.44, respectively
  - Compared to the week of February 17, 2019, ADR is up 20.6% in the Kootenay Rockies and up 12.8% in British Columbia
- The Kootenay Rockies had a RevPAR of \$87.63 from Sunday-Thursday and a RevPAR of \$95.70 during the weekend, giving the region the third-lowest RevPAR in BC
  - o British Columbia had a RevPAR of **\$77.03** and **\$140.44**, respectively
  - Compared to the week of February 17, 2019, RevPAR is up 53.4% in the Kootenay Rockies and up 3.8% in British Columbia









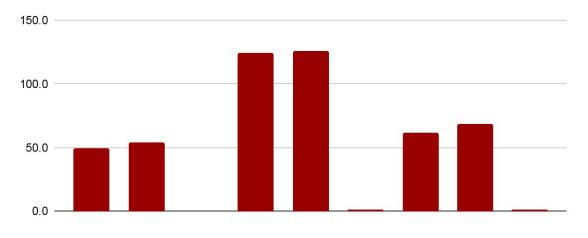


Internal Use Only

## **Northern BC Summary**

- Northern BC had a 49.8% occupancy from Sunday-Thursday and a 54.3% occupancy during the weekend, giving the region the lowest percent occupancy in BC
  - British Columbia had an occupancy of 57.3% and 64.7%, respectively
  - Compared to the week of February 17, 2019, occupancy is down
     -0.4% in Northern BC and down -7.9% in British Columbia
- Northern BC had an ADR of \$124.69 from Sunday-Thursday and an ADR of \$125.72 during the weekend, giving the region the lowest ADR in BC
  - o British Columbia had an ADR of \$192.89 and \$188.44, respectively
  - Compared to the week of February 17, 2019, ADR is up 1.7% in Northern BC and up 12.8% in British Columbia
- Northern BC had a RevPAR of \$62.03 from Sunday-Thursday and a RevPAR of \$68.23 during the weekend, giving the region the lowest RevPAR in BC
  - o British Columbia had a RevPAR of \$77.03 and \$140.44, respectively
  - Compared to the week of February 17, 2019, RevPAR is up 1.3% in Northern BC and up 3.8% in British Columbia















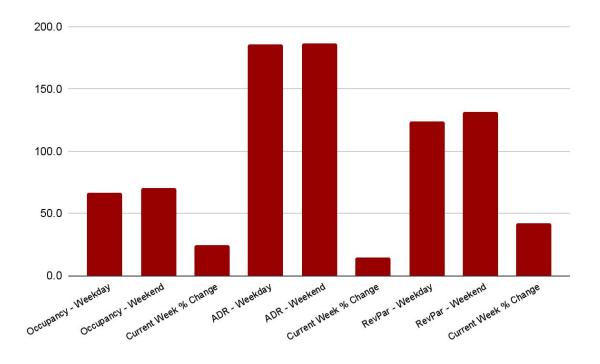
## North Thompson Okanagan Summary

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Feb 20 - Feb 26, 2022

- The North Thompson Okanagan had a 66.7% occupancy from Sunday-Thursday and a 70.6% occupancy during the weekend, giving the region the second-highest percent occupancy in BC
  - British Columbia had an occupancy of **57.3%** and **64.7%**, respectively
  - Compared to the week of February 17, 2019, occupancy is up 24.3% in the Thompson Okanagan and down -7.9% in British Columbia
- The North Thompson Okanagan had an ADR of \$185.92 from Sunday-Thursday and an ADR of \$186.51 during the weekend, giving the region the second-highest ADR in BC
  - o British Columbia had an ADR of \$192.89 and \$188.44, respectively
  - Compared to the week of February 17, 2019, ADR is down 14.6% in the Thompson Okanagan and up 12.8% in British Columbia
- The North Thompson Okanagan had a RevPAR of **\$124.07** from Sunday-Thursday and a RevPAR of **\$131.75** during the weekend, giving the region the **second-highest** RevPAR in BC.
  - o British Columbia had a RevPAR of \$77.03 and \$140.44, respectively
  - Compared to the week of February 17, 2019, RevPAR is up 42.5% in Thompson Okanagan and up 3.8% in British Columbia

**Note**: Though the STR descriptions have changed, this is still the same benchmark representing the Thompson Okanagan region.







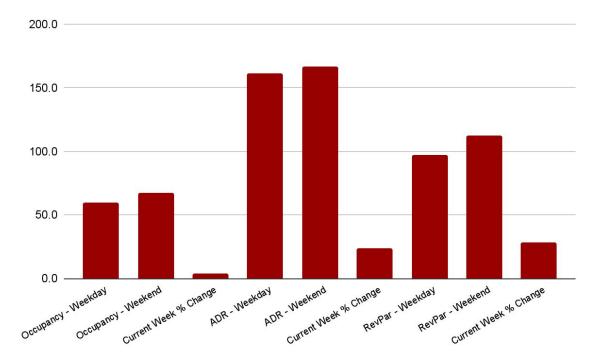




## 2022 26, - Week ending February Destination Weekly Report Source: STR/BCHA/BCRTS

### Vancouver Island Summary

- Vancouver Island had a 59.9% occupancy from Sunday-Thursday and a 67.4% occupancy during the weekend, giving the region the third-highest percent occupancy in BC
  - British Columbia had an occupancy of 57.3% and 64.7%, respectively
  - Compared to the week of February 17, 2019, occupancy is up 4.0%
     in Vancouver Island and down -7.9% in British Columbia
- Vancouver Island had an ADR of \$161.67 from Sunday-Thursday and an ADR of \$166.68 during the weekend, giving the region the fourth-highest ADR in BC
  - o British Columbia had an ADR of **\$192.89** and **\$188.44**, respectively
  - Compared to the week of February 17, 2019, ADR is up 23.6% on Vancouver Island and up 12.8% in British Columbia
- Vancouver Island had a RevPAR of \$96.91 from Sunday-Thursday and a RevPAR of \$112.39 during the weekend, giving the area the third-highest RevPAR in BC
  - o British Columbia had a RevPAR of \$77.03 and \$140.44, respectively
  - Compared to the week of February 17, 2019, RevPAR is up 28.6% on Vancouver Island up 3.8% in British Columbia







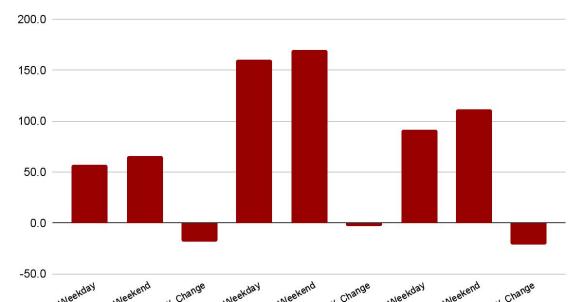




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### Vancouver Summary

- Vancouver had a 57.3% occupancy from Sunday-Thursday and a 65.6% occupancy during the weekend, giving the area the fourth-highest occupancy in BC
  - British Columbia had an occupancy of 57.3% and 64.7%, respectively
  - Compared to the week of February 17, 2019, occupancy is down
     -18.8% in Vancouver and down -7.9% in British Columbia
- Vancouver had an ADR of \$160.47 from Sunday-Thursday and an ADR of \$170.15 during the weekend, giving the area the third-highest ADR in BC
  - o British Columbia had an ADR of **\$192.89** and **\$188.44**, respectively
  - Compared to the week of February 17, 2019, ADR is down -3.3% in Vancouver and up 12.8% in British Columbia
- Vancouver had a RevPAR of \$91.92 from Sunday-Thursday and a RevPAR of \$111.68 during the weekend, giving the area the fourth-highest RevPAR in BC
  - o British Columbia had a RevPAR of \$77.03 and \$140.44, respectively
  - Compared to the week of February 17, 2019, RevPAR is down -21.5%
     in Vancouver and up 3.8% in British Columbia







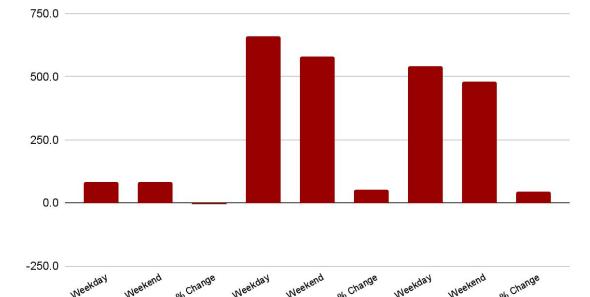




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## **Whistler Summary**

- Whistler had a 81.7% occupancy from Sunday-Thursday and a 83.0% occupancy during the weekend, giving the area the highest occupancy in BC
  - o British Columbia had an occupancy of **57.3%** and **64.7%**, respectively
  - Compared to the week of February 17, 2019, occupancy is down -3.5%
     in Whistler and down -7.9% in British Columbia
- Whistler had an ADR of \$661.70 from Sunday-Thursday and an ADR of
   \$578.97 during the weekend, giving the area the highest ADR in BC
  - o British Columbia had an ADR of \$192.89 and \$188.44, respectively
  - Compared to the week of February 17, 2019, ADR is up 51.0% in Whistler and up 12.8% in British Columbia
- Whistler had a RevPAR of \$540.50 from Sunday-Thursday and a RevPAR of \$480.77 during the weekend, giving the area the highest RevPAR in BC
  - o British Columbia had a RevPAR of **\$77.03** and **\$140.44**, respectively
  - Compared to the week of February 17, 2019, RevPAR is up 45.7% in Whistler and up 3.8% in British Columbia











## Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance





## **Contact Us**

Karen Chalmers

Managing Director, Symphony Tourism Services

Email: karen@totabc.com

Phone: 778.721.5448

symphonytourismservices.com

