

Purpose

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2022 and year over year 2019, 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.





Methodology

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.

Glossary

- **Timeframe:** The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- **Domestic Overnight Visitors:** Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- **Common Evening Location:** A location where the device is normally seen between 6PM and 8AM the following morning.

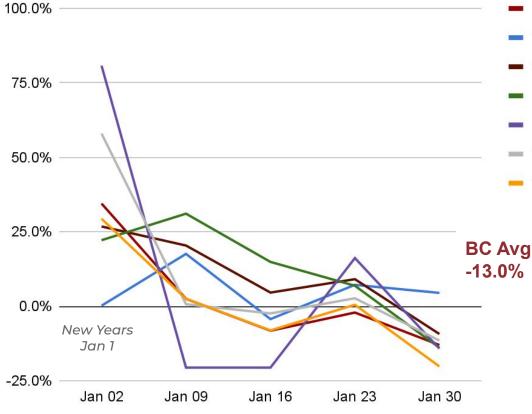




Introduction

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.
- BC Regions:
 - Cariboo Chilcotin Coast
 - Kootenay Rockies
 - Northern B.C
 - Thompson-Okanagan
 - Vancouver Island
 - Vancouver, Coast & Mountains

Domestic Overnight Visitors - Weekly Year Over Year (2019 vs. 2022) Variation B.C Regions



- British Columbia
 Thompson Okanagan
- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern BC
 - Vancouver Island
 - Vancouver Coast and Mountains

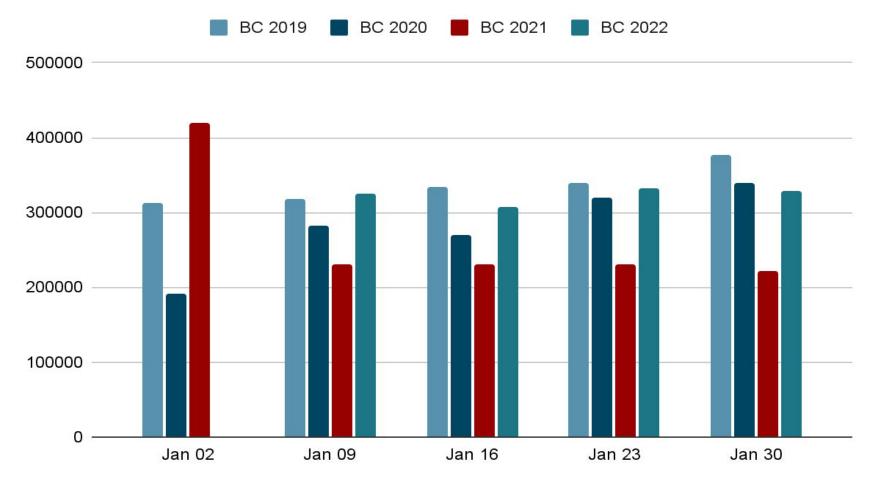
Key Findings

- Average Domestic Overnight Visitation to BC for Week
 4 (Jan 24 30, 2022) is down -13.0% compared to the same week in 2019
- When comparing Week 3 (January 17 23, 2022) to Week 4 (Jan 24 - 30, 2022) all regions saw a **decrease** in visitation
- British Columbia decreased -10.9% when comparing Week 3 (January 17 - 23, 2022) to Week 4 (Jan 24 - 30, 2022)

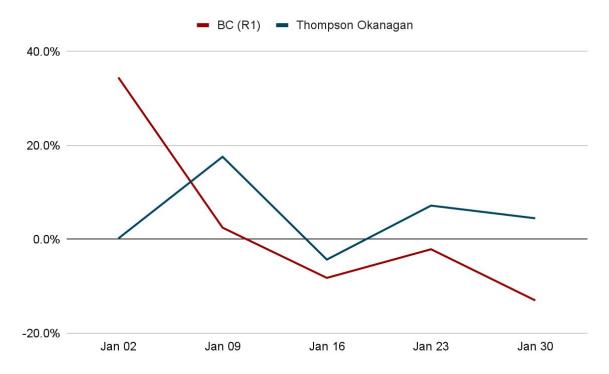
Notes:

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation British Columbia



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan Region



Long Weekends and Holidays:

- New Years Day Jan 1

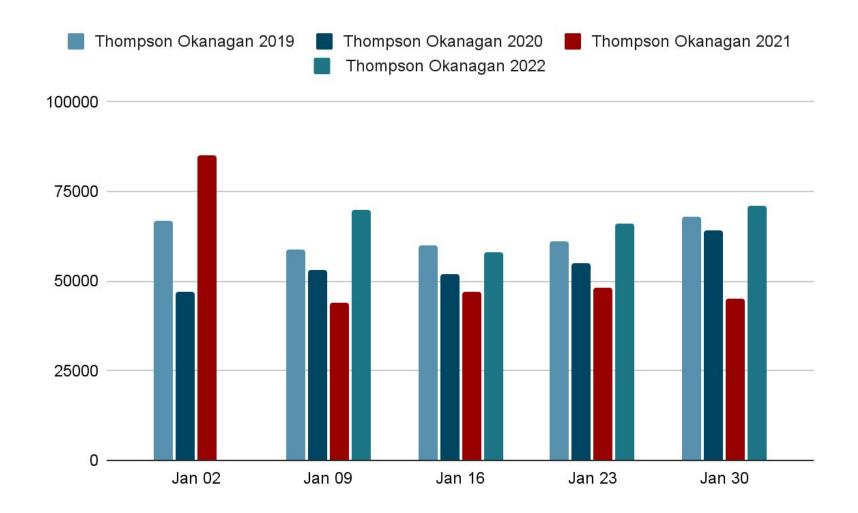
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Key Findings

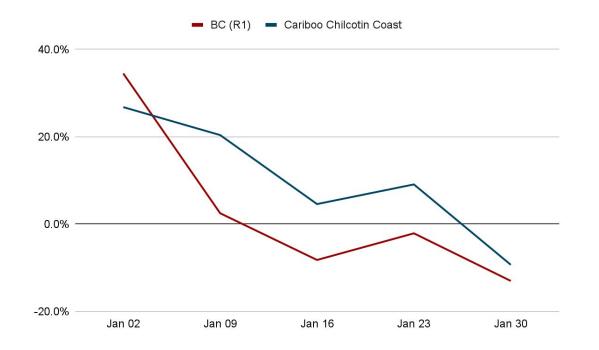
- Domestic Overnight Visitation to the Thompson Okanagan for Week 4 (Jan 24 - 30, 2022) is up
 4.5% compared to the same week in 2019
- The Thompson Okanagan saw 17.5% less
 visitation when compared to British Columbia
 Week 4 (Jan 24 30, 2022)
- Visitation to the Thompson Okanagan decreased by 2.7% and British Columbia decreased by 10.9% when comparing Week 3 (January 17 - 23, 2022) to Week 4 (Jan 24 - 30, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



Long Weekends and Holidays:

- New Years Day Jan 1

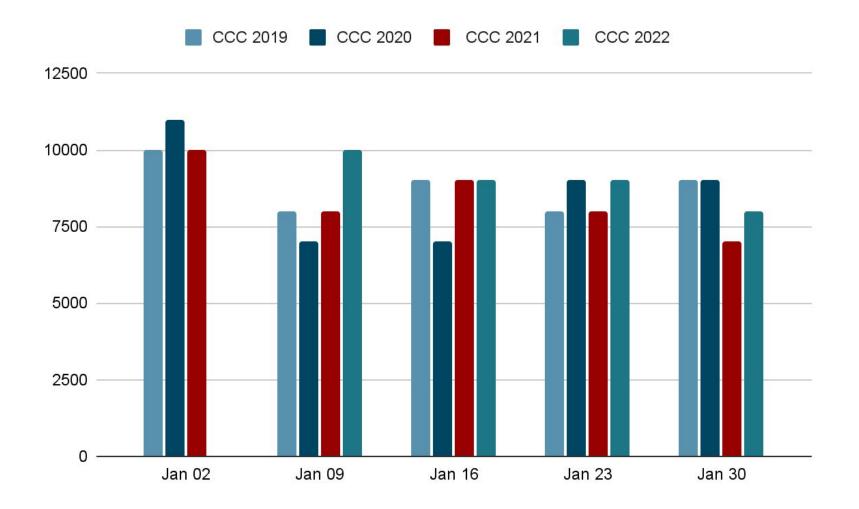
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Key Findings

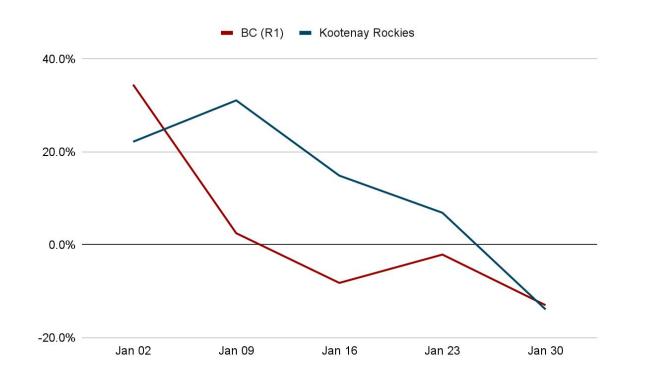
- Domestic Overnight Visitation to the Cariboo Chilcotin Coast for Week 4 (Jan 24 - 30, 2022) is down -9.3% compared to the same week in 2019
- The Cariboo Chilcotin Coast saw 3.7% more visitation when compared to British Columbia during Week 4 (Jan 24 - 30, 2022)
- Visitation to the Cariboo Chilcotin Coast decreased
 0.2% and British Columbia decreased by 10.9%
 when comparing Week 3 (January 17 23, 2022) to
 Week 4 (Jan 24 30, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation **Kootenay Rockies**



Long Weekends and Holidays:

- New Years Day Jan 1

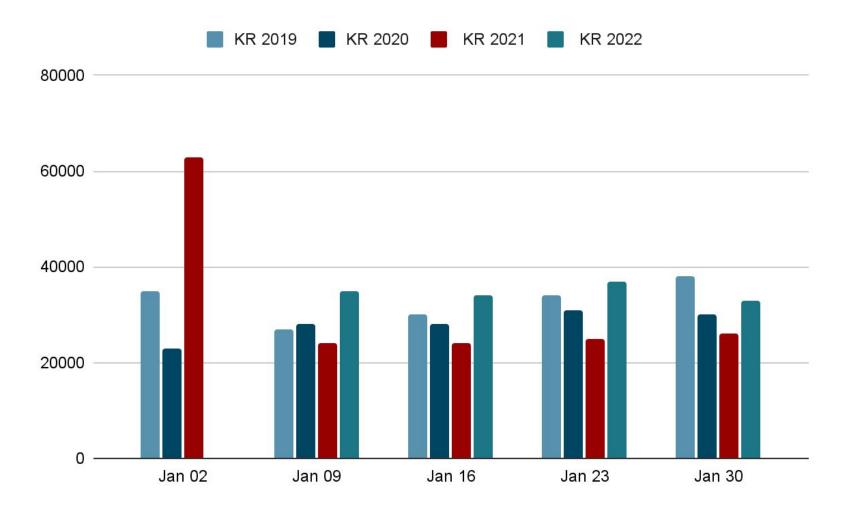
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Key Findings

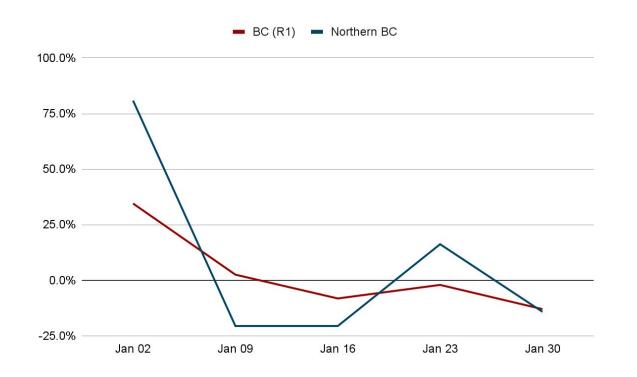
- Domestic Overnight Visitation to the Kootenay Rockies for Week 4 (Jan 24 - 30, 2022) is down
 -13.9% compared to the same week in 2019
- The Kootenay Rockies saw -0.9% less visitation when compared to British Columbia during Week 4 (Jan 24 - 30, 2022)
- Visitation to the Kootenay Rockies decreased by 20.8% and British Columbia decreased by 10.9% when comparing Week 3 (January 17 -23, 2022) to Week 4 (Jan 24 - 30, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation **Kootenay Rockies**



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



Key Findings

- Domestic Overnight Visitation to Northern BC for Week 4 (Jan 24 - 30, 2022) is down -14.2% compared to the same week in 2019
- Northern BC saw 1.2% less visitation when compared to British Columbia during Week 4 (Jan 24 - 30, 2022)
- Visitation to Northern BC decreased 30.4% and British Columbia decreased by 10.9% when comparing Week 3 (January 17 - 23, 2022) to Week 4 (Jan 24 - 30, 2022)

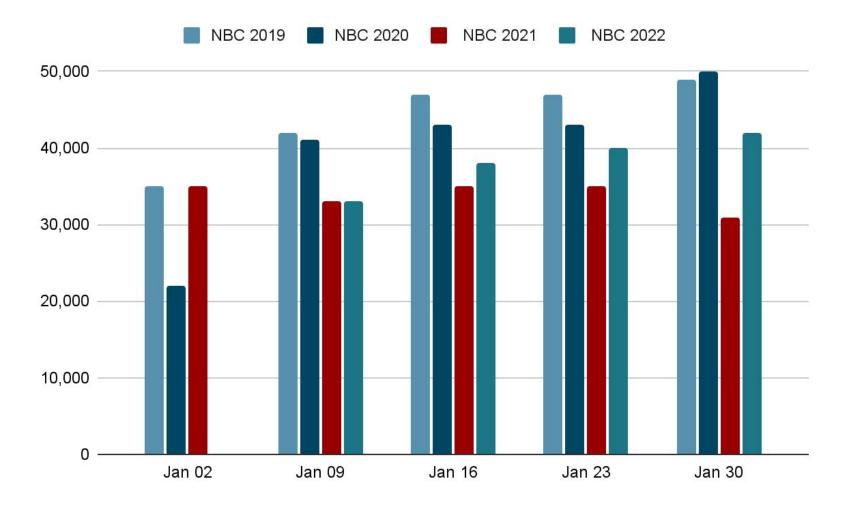
Long Weekends and Holidays:

- New Years Day Jan 1

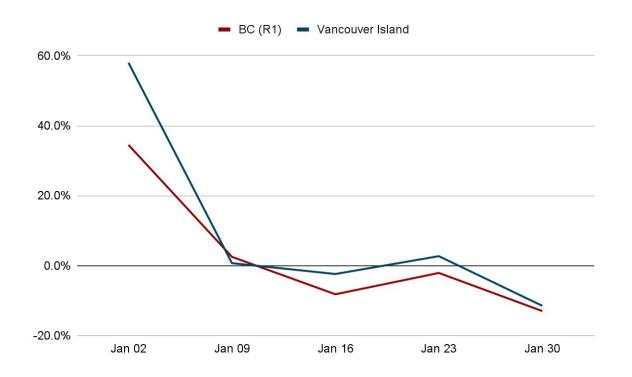
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- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



Long Weekends and Holidays:

- New Years Day Jan 1

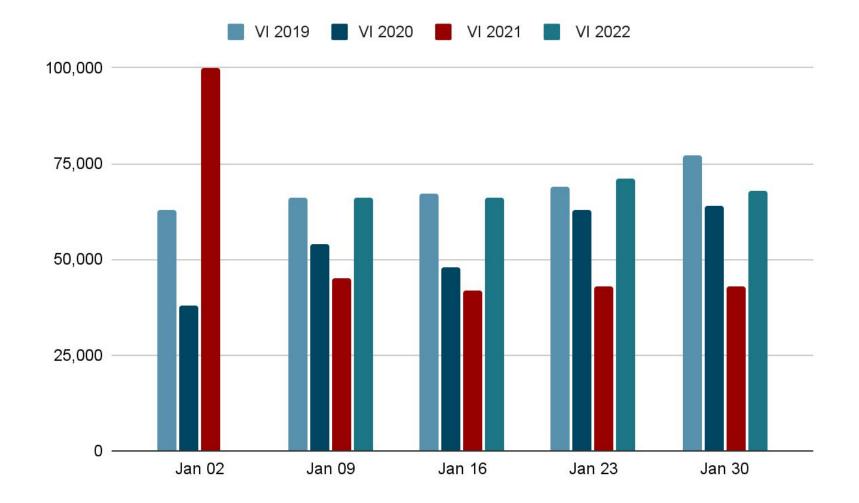
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Key Findings

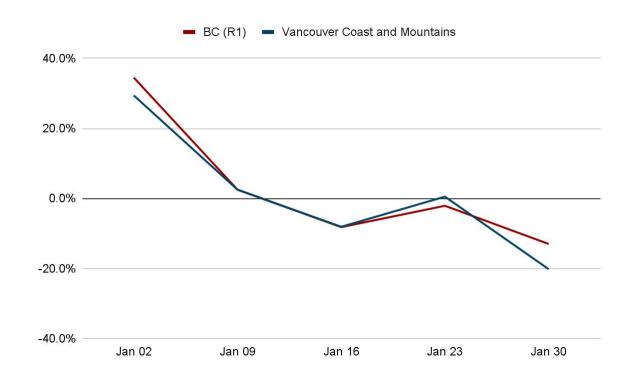
- Domestic Overnight Visitation to Vancouver Island for Week 4 (Jan 24 - 30, 2022) is down
 -11.5% compared to the same week in 2019
- Vancouver Island saw 1.5% more visitation when compared to British Columbia during Week 4 (Jan 24 - 30, 2022)
- Visitation to Vancouver Island decreased 14.2% and British Columbia decreased by 10.9% when comparing Week 3 (January 17 - 23, 2022) to Week 4 (Jan 24 - 30, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Coast & Mountains



Long Weekends and Holidays:

- New Years Day Jan 1

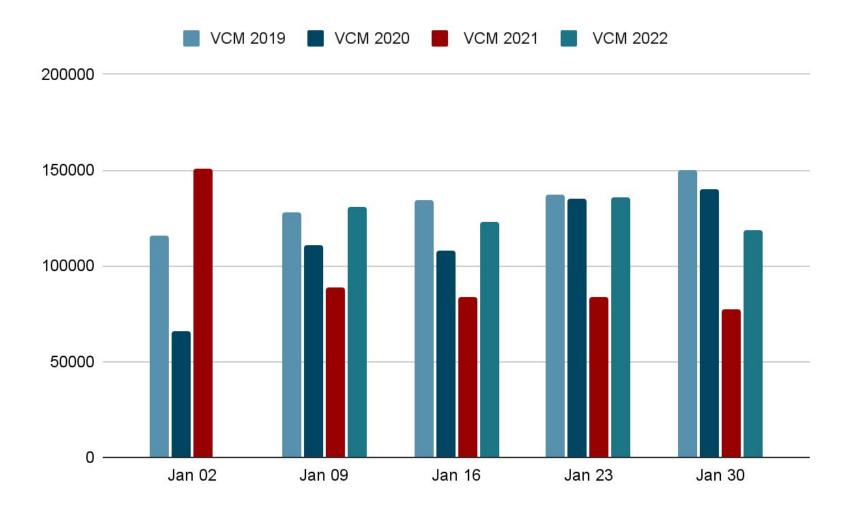
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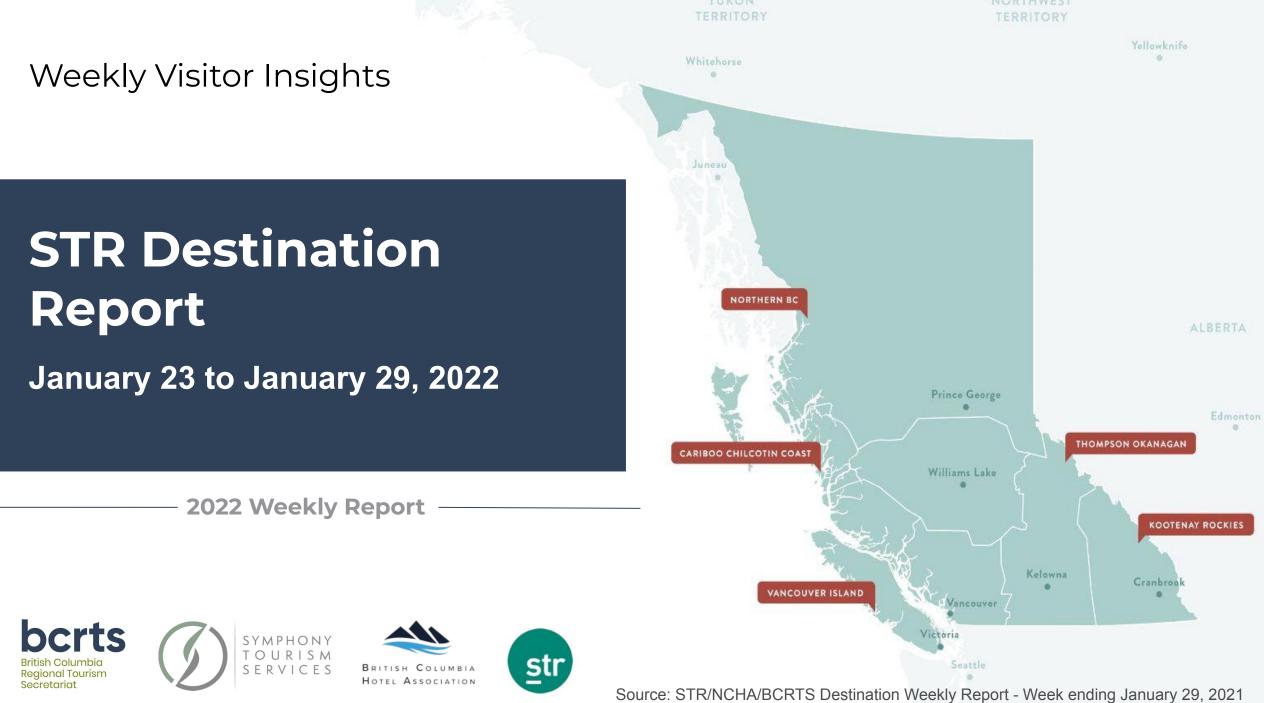
Key Findings

- Domestic Overnight Visitation to Vancouver Coast & Mountains for Week 4 (Jan 24 - 30, 2022) is
 down 20.2% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 7.2% less
 visitation when compared to British Columbia
 Week 4 (Jan 24 30, 2022)
- Visitation to Vancouver, Coast & Mountains decreased by 20.7% and British Columbia decreased by 10.9% when comparing Week 3 (January 17 - 23, 2022) to Week 4 (Jan 24 - 30, 2022)

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Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island





WASHINGTON

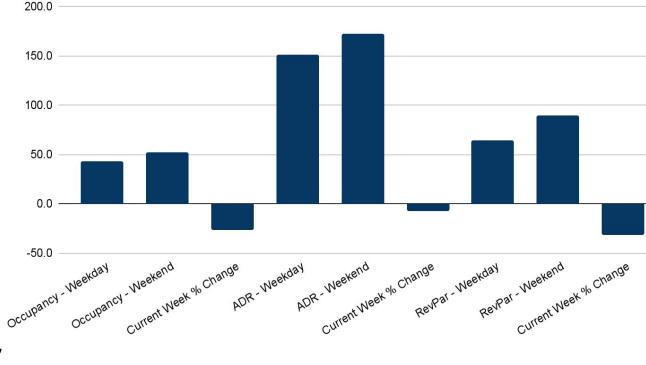
STR Summary BC & Regions

Jan 23 - Jan 29, 2022

- British Columbia had a 42.5% occupancy from Sunday-Thursday and a 51.7% occupancy during the weekend, down -26.5% compared to the same week in 2019.
- British Columbia had an ADR of \$151.43 from Sunday-Thursday and an ADR of \$172.30 during the weekend, down -7.4% compared to the same week in 2019.
- British Columbia had a RevPAR of **\$64.41** from Sunday-Thursday and a RevPAR of **\$89.02** during the weekend, down **-31.9%** compared to the same week in 2019.

Regional STATS the Weekend of January 29-30, 2022:

- Cariboo Chilcotin Coast: OCC 50.9% ADR \$135.22 REVPAR \$68.77
- Kootenay Rockies: OCC **44.6%** ADR **\$139.36** REVPAR **\$62.15**
- Northern BC: OCC **49.1%** ADR **\$124.98** REVPAR **\$61.36**
- Thompson Okanagan: OCC **54.7%** ADR **\$135.50** REVPAR **\$74.13**
- Vancouver Island: OCC **51.7%** ADR **\$147.92** REVPAR **\$76.52**
- Vancouver: OCC **48.2%** ADR **\$160.21** REVPAR **\$77.22**
- Whistler: OCC 77.4% ADR \$442.76 REVPAR \$342.88



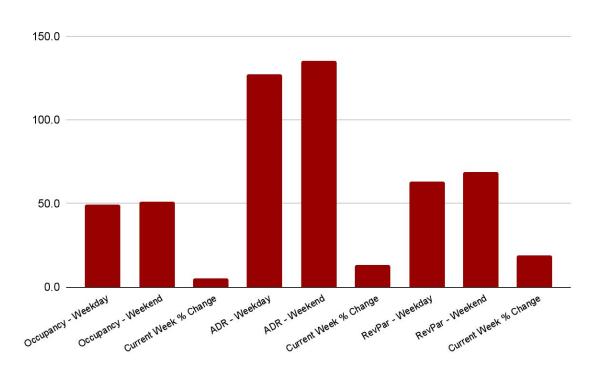
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Cariboo Chilcotin Coast Summary Jan 23 - Jan 29, 2022

- The Cariboo Chilcotin Coast had a 49.4% occupancy from Sunday-Thursday and a 50.9% occupancy during the weekend, giving the region the second-highest percent occupancy in BC
 - British Columbia had an occupancy of 42.5% and 51.7%, respectively
 - Compared to the week of January 20, 2019, occupancy is up 5.1% in the Cariboo Chilcotin Coast and down -26.5% in British Columbia
- The Cariboo Chilcotin Coast had an ADR of **\$127.53** from Sunday-Thursday and an ADR of **\$135.22** during the weekend, giving the region the **second-lowest** ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively
 - Compared to the week of January 20, 2019, ADR is up 13.1% in the Cariboo Chilcotin Coast and down -7.4% in British Columbia
- The Cariboo Chilcotin Coast had a RevPAR of **\$62.99** from Sunday-Thursday and a RevPAR of **\$68.77** during the weekend, giving the region the **third-highest** RevPAR in BC
 - British Columbia had a RevPAR of **\$64.41** and **\$89.02**, respectively
 - Compared to the week of January 20, 2019, RevPAR is up 18.9% in the Cariboo Chilcotin Coast and down -31.9% in British Columbia









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2022

- Week ending January 29,

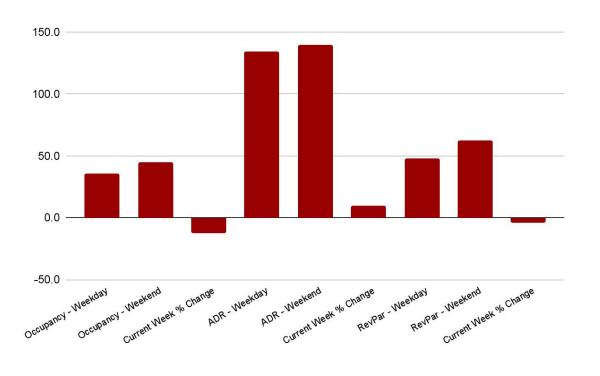
Destination Weekly Report

Source: STR/BCHA/BCRTS

Kootenay Rockies Summary

Jan 23 - Jan 29, 2022

- The Kootenay Rockies had a 35.7% occupancy from Sunday-Thursday and a 44.6% occupancy during the weekend, giving the region the lowest percent occupancy in BC
 - British Columbia had an occupancy of 42.5% and 51.7%, respectively
 - Compared to the week of January 20, 2019, occupancy is **down -12.3%** 0 in the Kootenay Rockies and down -26.5% in British Columbia
- The Kootenay Rockies had an ADR of **\$134.62** from Sunday-Thursday and an ADR of \$139.36 during the weekend, giving the region the fourth-lowest ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively 0
 - Compared to the week of January 20, 2019, ADR is up 9.7% in the 0 Kootenay Rockies and down -7.4% in British Columbia
- The Kootenay Rockies had a RevPAR of \$48.03 from Sunday-Thursday and a RevPAR of **\$62.15** during the weekend, giving the region the **lowest** RevPAR in BC
 - British Columbia had a RevPAR of \$64.41 and \$89.02, respectively 0
 - Compared to the week of January 20, 2019, RevPAR is down -3.8% in 0 the Kootenay Rockies and down -31.9% in British Columbia











2022

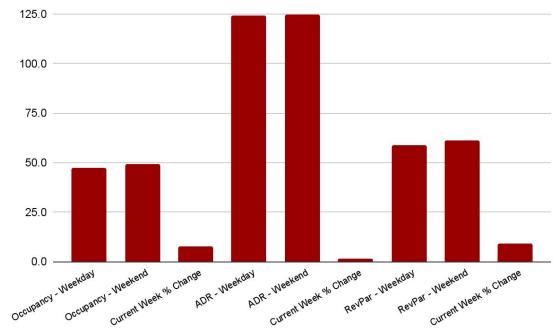
- Week ending January 29,

Source: STR/BCHA/BCRTS Destination Weekly Report

Northern BC Summary Jan 23 - Jan 29, 2022

- Northern BC had a **47.4%** occupancy from Sunday-Thursday and a **49.1%** occupancy during the weekend, giving the region the **fourth-highest** percent occupancy in BC
 - British Columbia had an occupancy of 42.5% and 51.7%, respectively
 - Compared to the week of January 20, 2019, occupancy is up 7.6% in Northern BC and down -26.5% in British Columbia
- Northern BC had an ADR of \$124.08 from Sunday-Thursday and an ADR of \$124.98 during the weekend, giving the region the second-lowest ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively
 - Compared to the week of January 20, 2019, ADR is up 1.4% in Northern BC and down -7.4% in British Columbia
- Northern BC had a RevPAR of **\$58.76** from Sunday-Thursday and a RevPAR of **\$61.36** during the weekend, giving the region the **second-lowest** RevPAR in BC
 - British Columbia had a RevPAR of **\$64.41** and **\$89.02**, respectively
 - Compared to the week of January 20, 2019, RevPAR is up 9.1% in Northern BC and down -31.9% in British Columbia

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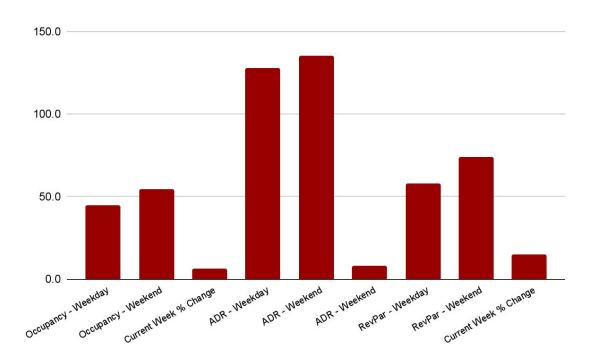


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Thompson Okanagan Summary Jan 23 - Jan 29, 2022

- The Thompson Okanagan had a **45.0%** occupancy from Sunday-Thursday and a **54.7%** occupancy during the weekend, giving the region the **third-lowest** percent occupancy in BC
 - British Columbia had an occupancy of 42.5% and 51.7%, respectively
 - Compared to the week of January 20, 2019, occupancy is up 6.1% in the Thompson Okanagan and down -26.5% in British Columbia
- The Thompson Okanagan had an ADR of **\$128.10** from Sunday-Thursday and an ADR of **\$135.50** during the weekend, giving the region the **third-lowest** ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively
 - Compared to the week of January 20, 2019, ADR is up 8.4% in the Thompson Okanagan and down -7.4% in British Columbia
- The Thompson Okanagan had a RevPAR of **\$57.69** from Sunday-Thursday and a RevPAR of **\$74.13** during the weekend, giving the region the **third-lowest** RevPAR in BC.
 - British Columbia had a RevPAR of **\$64.41** and **\$89.02**, respectively
 - Compared to the week of January 20, 2019, RevPAR is up 15.0% in Thompson Okanagan and down -31.9% in British Columbia









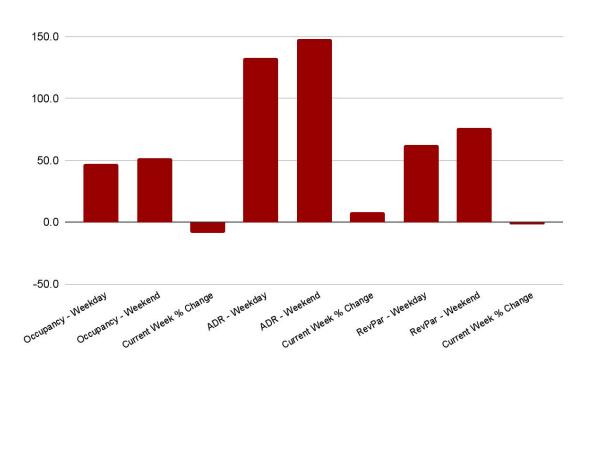


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Vancouver Island Summary

Jan 23 - Jan 29, 2022

- Vancouver Island had a 47.0% occupancy from Sunday-Thursday and a 51.7% occupancy during the weekend, giving the region the third-highest percent occupancy in BC
 - British Columbia had an occupancy of **42.5%** and **51.7%,** respectively
 - Compared to the week of January 20, 2019, occupancy is down -8.9%
 in Vancouver Island and down -26.5% in British Columbia
- Vancouver Island had an ADR of **\$132.85** from Sunday-Thursday and an ADR of **\$147.92** during the weekend, giving the region the **third-highest** ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively
 - Compared to the week of January 20, 2019, ADR is up 7.9% on Vancouver Island and down -7.4% in British Columbia
- Vancouver Island had a RevPAR of **\$62.50** from Sunday-Thursday and a RevPAR of **\$76.52** during the weekend, giving the area the **second-lowest** RevPAR in BC
 - British Columbia had a RevPAR of **\$64.41** and **\$89.02**, respectively
 - Compared to the week of January 20, 2019, RevPAR is down -1.7% on Vancouver Island down -31.9% in British Columbia











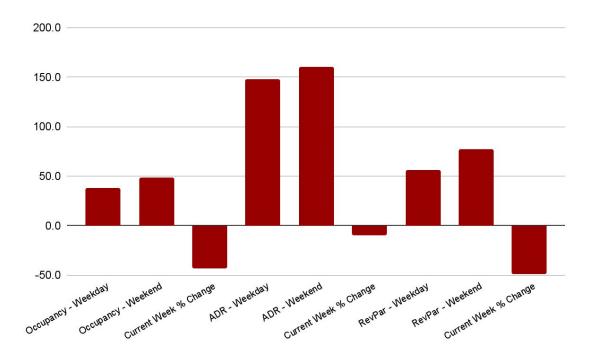
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2022

Vancouver Summary

Jan 23 - Jan 29, 2022

- Vancouver had a **38.2%** occupancy from Sunday-Thursday and a **48.2%** occupancy during the weekend, giving the area the **second-lowest** occupancy in BC
 - British Columbia had an occupancy of **42.5%** and **51.7%,** respectively
 - Compared to the week of January 20, 2019, occupancy is down
 -43.4% in Vancouver and down -26.5% in British Columbia
- Vancouver had an ADR of \$148.18 from Sunday-Thursday and an ADR of \$160.21 during the weekend, giving the area the second-highest ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively
 - Compared to the week of January 20, 2019, ADR is down -9.8% in Vancouver and down -7.4% in British Columbia
- Vancouver had a RevPAR of \$56.54 from Sunday-Thursday and a RevPAR of \$77.22 during the weekend, giving the area the fourth-lowest RevPAR in BC
 - British Columbia had a RevPAR of **\$64.41** and **\$89.02**, respectively
 - Compared to the week of January 20, 2019, RevPAR is down -48.9%
 in Vancouver and down -31.9% in British Columbia





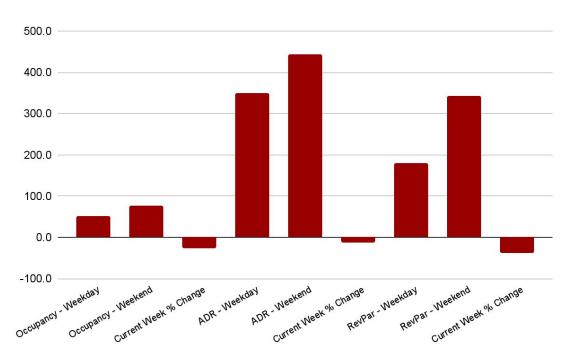






Whistler Summary Jan 23 - Jan 29, 2022

- Whistler had a **51.5%** occupancy from Sunday-Thursday and a **77.4%** occupancy during the weekend, giving the area the **highest** occupancy in BC
 - British Columbia had an occupancy of **42.5%** and **51.7%**, respectively
 - Compared to the week of January 20, 2019, occupancy is down -27.2% in Whistler and down -26.5% in British Columbia
- Whistler had an ADR of \$348.92 from Sunday-Thursday and an ADR of \$442.76 during the weekend, giving the area the highest ADR in BC
 - British Columbia had an ADR of **\$151.43** and **\$172.30**, respectively
 - Compared to the week of January 20, 2019, ADR is down -13.4% in Whistler and down -7.4% in British Columbia
- Whistler had a RevPAR of **\$179.83** from Sunday-Thursday and a RevPAR of **\$342.88** during the weekend, giving the area the **highest** RevPAR in BC
 - British Columbia had a RevPAR of **\$64.41** and **\$89.02**, respectively
 - Compared to the week of January 20, 2019, RevPAR is down -37.0% in Whistler and down -31.9% in British Columbia



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Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance





Contact Us

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