#### Weekly Visitor Insights

## Measuring Canadian Travel Patterns

January 17, 2022 - January 23, 2022

2022 Year to Date







### Purpose

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2022 and year over year 2019, 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.





### Methodology

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
  - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.

### Glossary

- Timeframe: The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.





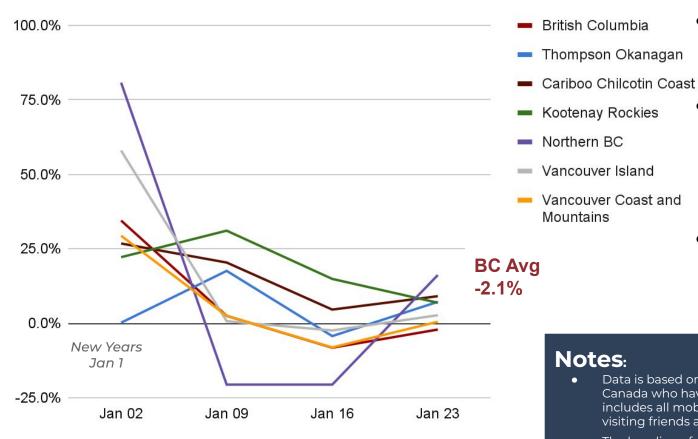
### Introduction

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

#### • BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains

#### Domestic Overnight Visitors - Weekly Year Over Year (2019 vs. 2022) Variation **B.C Regions**

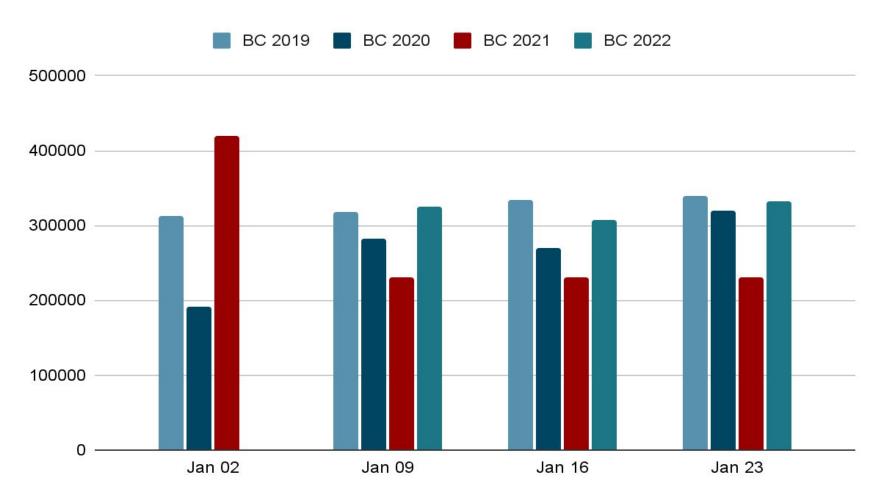


#### **Key Findings**

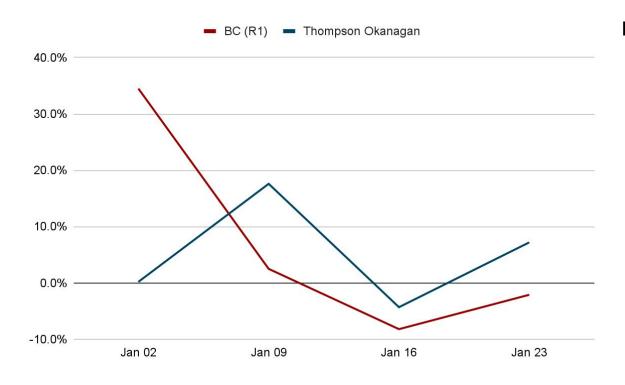
- Average Domestic Overnight Visitation to BC for Week 3 (Jan 17 - 23, 2022) is **down -2.1%** compared to the same week in 2019
- When comparing Week 2 (Jan 10 16, 2022) with Week 3 (January 17 - 23, 2022) Thompson Okanagan, Cariboo Chilcotin Coast, Northern BC, Vancouver Island, Vancouver Coast & Mountains saw an increase in visitation, Kootenay Rockies saw a decrease.
- British Columbia increased by 6.1% when comparing Week 2 (Jan 10 - 16, 2022) with Week 3 (January 17 - 23, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation British Columbia



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan Region



#### **Key Findings**

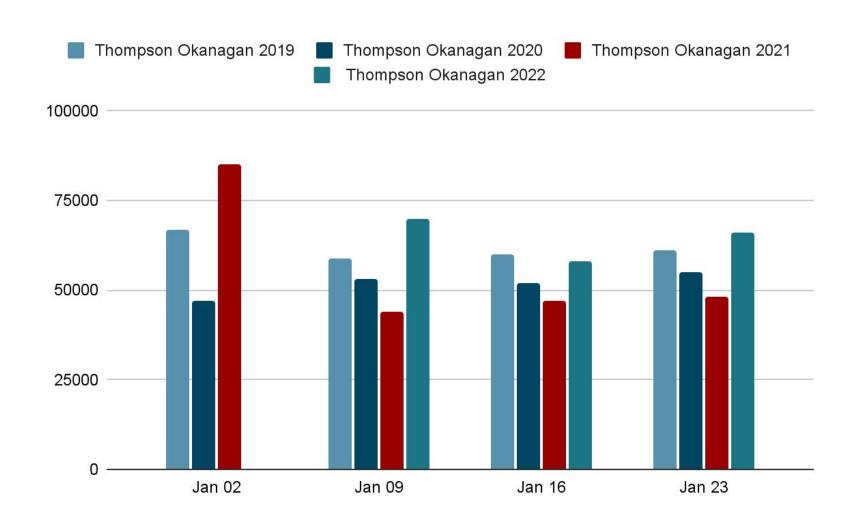
- Domestic Overnight Visitation to the Thompson
   Okanagan for Week 3 (Jan 17 23, 2022) is up 7.2%
   compared to the same week in 2019
- The Thompson Okanagan saw 9.3% more visitation when compared to British Columbia Week 3 (January 17 - 23, 2022)
- Visitation to the Thompson Okanagan increased by 9.3% and British Columbia increased by 6.1% when comparing Week 2 (Jan 10 - 16, 2022) with Week 3 (January 17 - 23, 2022)

#### Long Weekends and Holidays:

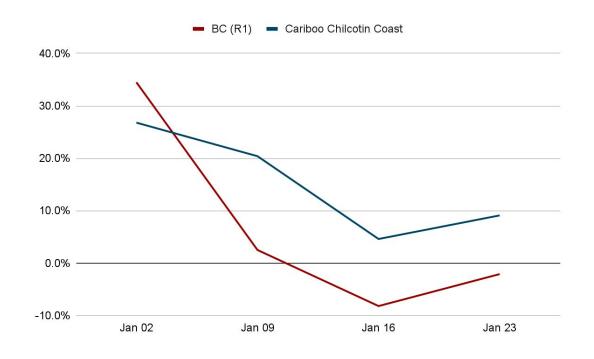
New Years Day Jan 1

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



#### **Key Findings**

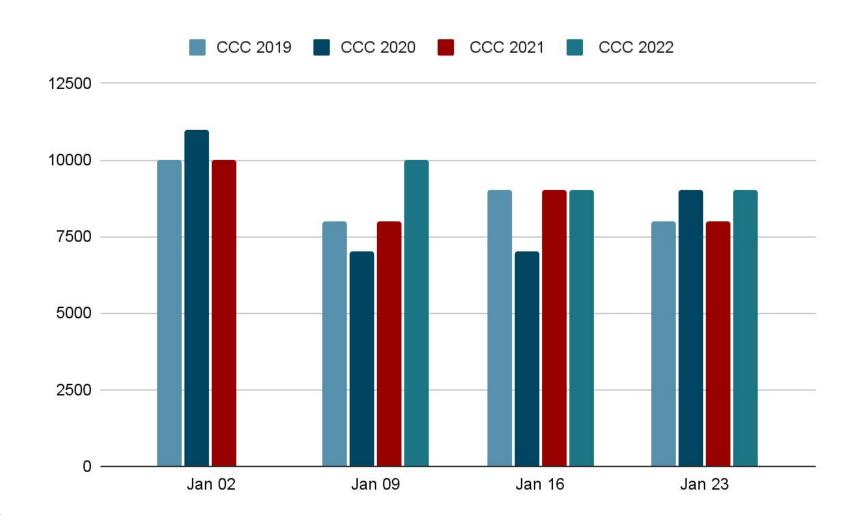
- Domestic Overnight Visitation to the Cariboo
   Chilcotin Coast for Week 3 (Jan 17 23, 2022) is up
   9.2% compared to the same week in 2019
- The Cariboo Chilcotin Coast saw 11.2% more visitation when compared to British Columbia during Week 3 (January 17 - 23, 2022)
- Visitation to the Cariboo Chilcotin Coast increased
   4.5% and British Columbia increased by 6.1%
   when comparing Week 2 (Jan 10 16, 2022) with
   Week 3 (January 17 23, 2022)

#### Long Weekends and Holidays:

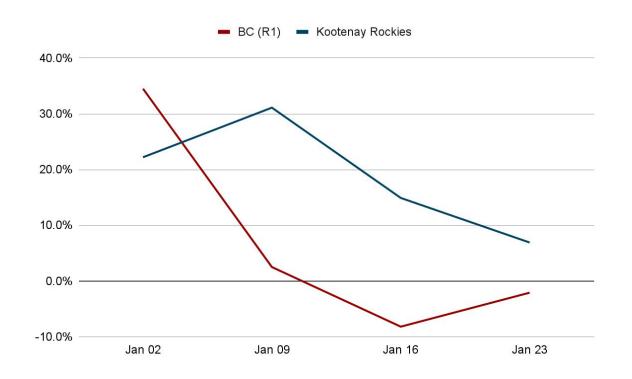
New Years Day Jan 1

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



#### **Key Findings**

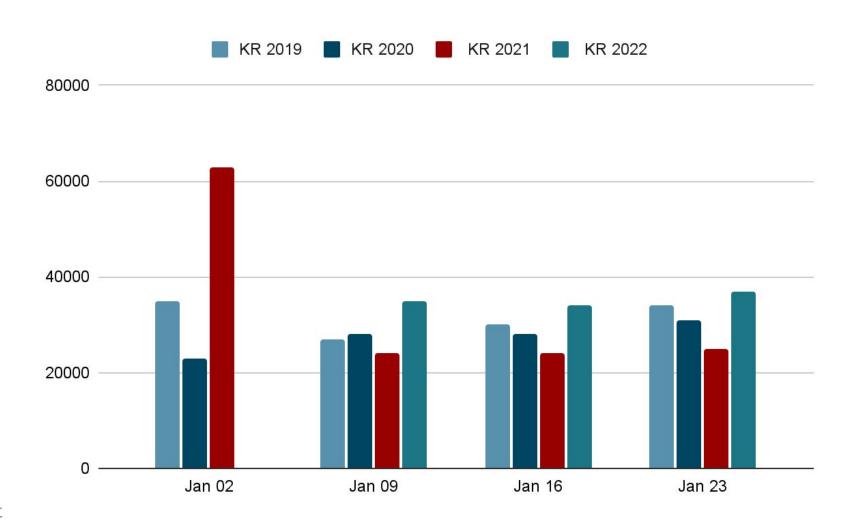
- Domestic Overnight Visitation to the Kootenay Rockies for Week 3 (Jan 17 - 23, 2022) is up 6.9% compared to the same week in 2019
- The Kootenay Rockies saw 9% more visitation when compared to British Columbia during Week 3 (January 17 - 23, 2022)
- Visitation to the Kootenay Rockies decreased by 8% and British Columbia increased by 6.1% when comparing Week 2 (Jan 10 - 16, 2022) with Week 3 (January 17 - 23, 2022)

#### Long Weekends and Holidays:

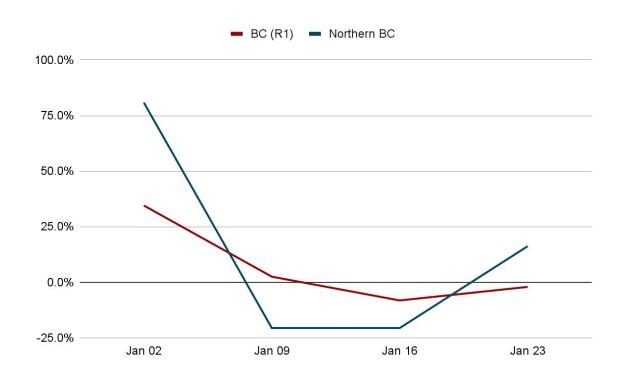
New Years Day Jan 1

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



#### **Key Findings**

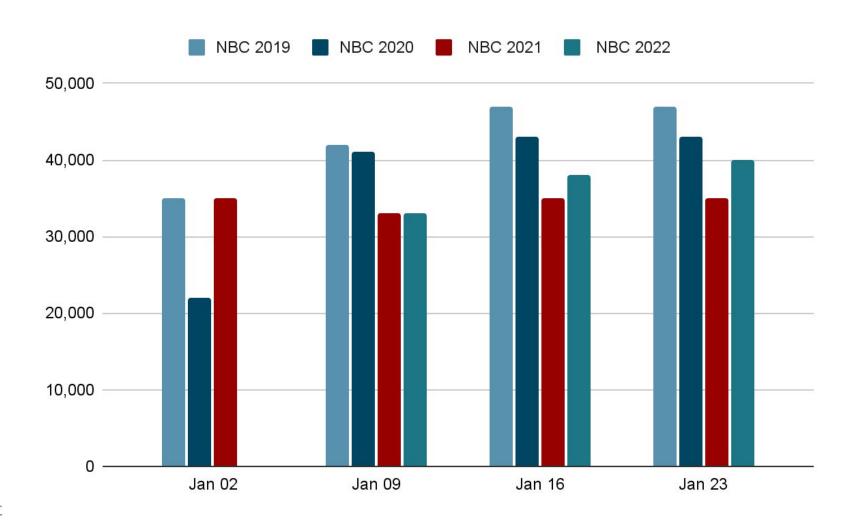
- Domestic Overnight Visitation to Northern BC for Week 3 (Jan 17 - 23, 2022) is up 16.2% compared to the same week in 2019
- Northern BC saw 18.3% more visitation when compared to British Columbia during Week 3 (January 17 - 23, 2022)
- Visitation to Northern BC increased 18.3% and British Columbia increased by 6.1% when comparing Week 2 (Jan 10 - 16, 2022) with Week 3 (January 17 - 23, 2022)

Long Weekends and Holidays:

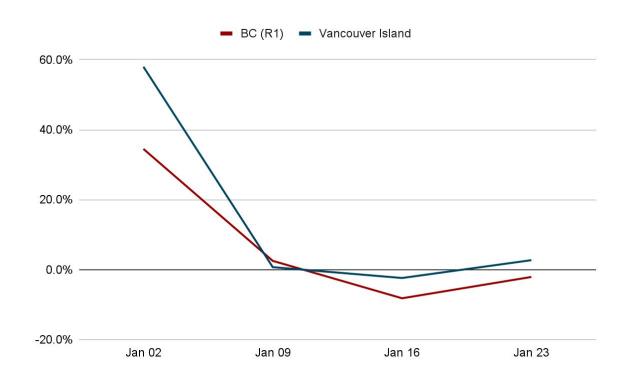
New Years Day Jan 1

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



#### **Key Findings**

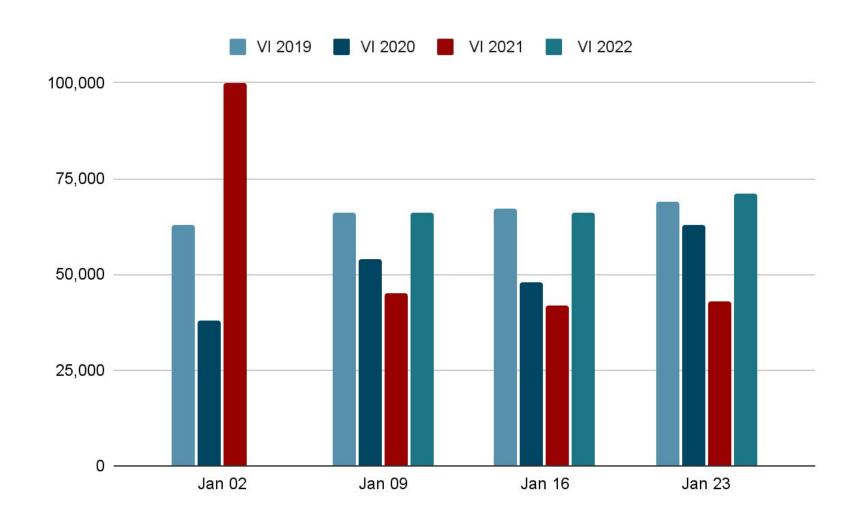
- Domestic Overnight Visitation to Vancouver Island for Week 3 (Jan 17 - 23, 2022) is up 2.7% compared to the same week in 2019
- Vancouver Island saw 4.8% more visitation when compared to British Columbia during Week 3 (January 17 - 23, 2022)
- Visitation to Vancouver Island increased 5.1% and British Columbia increased by 6.1% when comparing Week 2 (Jan 10 - 16, 2022) with Week 3 (January 17 - 23, 2022)

#### Long Weekends and Holidays:

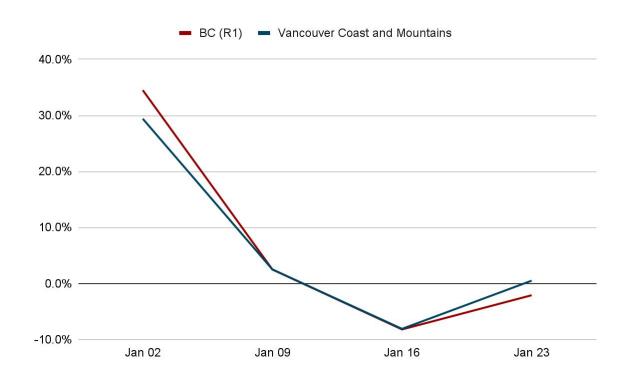
New Years Day Jan 1

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Coast & Mountains



#### **Key Findings**

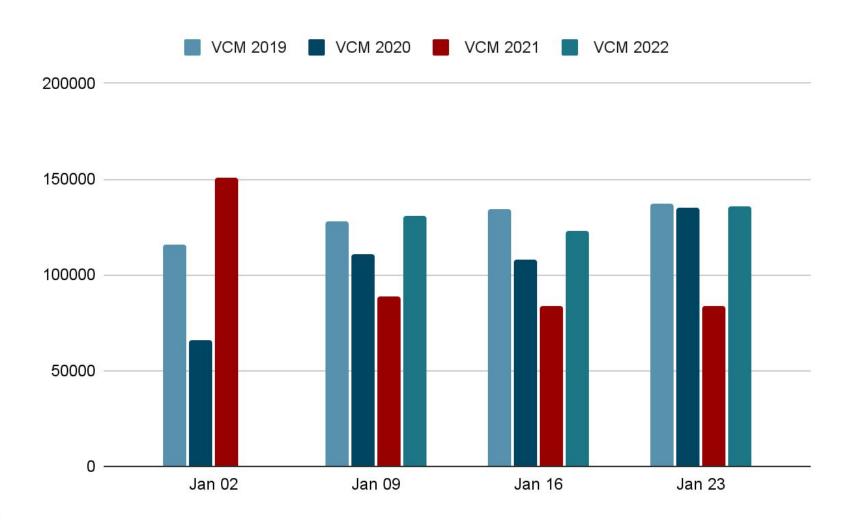
- Domestic Overnight Visitation to Vancouver Coast
   & Mountains for Week 3 (Jan 17 23, 2022) is up
   0.5% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 2.6% more visitation when compared to British Columbia Week 3 (January 17 - 23, 2022)
- Visitation to Vancouver, Coast & Mountains increased by 8.6% and British Columbia increased by 6.1% when comparing Week 2 (Jan 10 16, 2022) with Week 3 (January 17 23, 2022)

#### Long Weekends and Holidays:

New Years Day Jan 1

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



#### Weekly Visitor Insights

### STR Destination Report

January 16 to January 22, 2022

**2022 Weekly Report** 









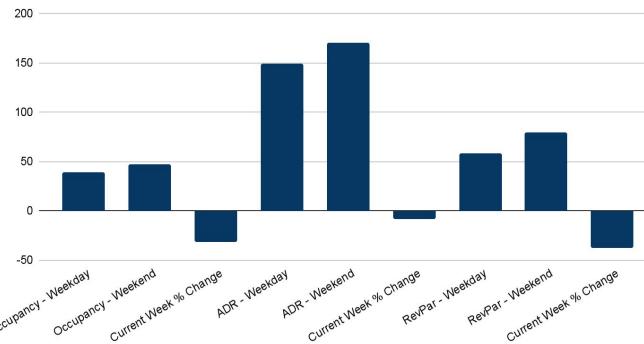


Jan 16 - Jan 22, 2022

- British Columbia had a 39.2% occupancy from Sunday-Thursday and a 46.9% occupancy during the weekend, down -32.1% compared to the same week in 2019.
- British Columbia had an ADR of \$149.45 from Sunday-Thursday and an ADR of \$170.38 during the weekend, down -8.2% compared to the same week in 2019.
- British Columbia had a RevPAR of \$58.54 from Sunday-Thursday and a RevPAR of \$79.89 during the weekend, down -37.7% compared to the same week in 2019.



- Cariboo Chilcotin Coast: OCC 45.4% ADR \$134.42 REVPAR \$60.97
- Kootenay Rockies: OCC 44.7% ADR \$132.81 REVPAR \$59.40
- Northern BC: OCC 47.0% ADR \$124.51 REVPAR \$58.47
- Thompson Okanagan: OCC **49.5**% ADR **\$133.56** REVPAR **\$66.05**
- Vancouver Island: OCC 45.6% ADR \$151.64 REVPAR \$69.15
- Vancouver: OCC 43.7% ADR \$159.27 REVPAR \$69.53
- Whistler: OCC **67.8**% ADR **\$442.50** REVPAR **\$300.03**



Participate in the STR "STAR" report: Submit your data and receive free reports benchmarking your performance against your market. Sign up today for free here: https://surveys.str.com/s3/Hotel-Enrollment-Form



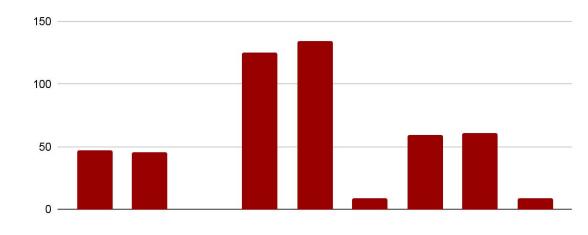




- Week ending January **Destination Weekly Report** Source: STR/BCHA/BCRTS

### Cariboo Chilcotin Coast Summary

- The Cariboo Chilcotin Coast had a **47.5%** occupancy from Sunday-Thursday and a **45.4%** occupancy during the weekend, giving the region the **highest** percent occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - Compared to the week of January 20, 2019, occupancy is down -0.2% in the Cariboo Chilcotin Coast and down -32.1% in British Columbia
- The Cariboo Chilcotin Coast had an ADR of **\$125.55** from Sunday-Thursday and an ADR of **\$134.42** during the weekend, giving the region the **third-lowest** ADR in BC
  - British Columbia had an ADR of \$149.45 and \$170.38, respectively
  - Compared to the week of January 20, 2019, ADR is up 9.2% in the Cariboo Chilcotin Coast and down -8.2% in British Columbia
- The Cariboo Chilcotin Coast had a RevPAR of \$59.66 from Sunday-Thursday and a RevPAR of \$60.97 during the weekend, giving the region the second-highest RevPAR in BC
  - o British Columbia had a RevPAR of **\$58.54** and **\$79.89**, respectively
  - Compared to the week of January 20, 2019, RevPAR is up 8.9% in the Cariboo Chilcotin Coast and down -37.7% in British Columbia







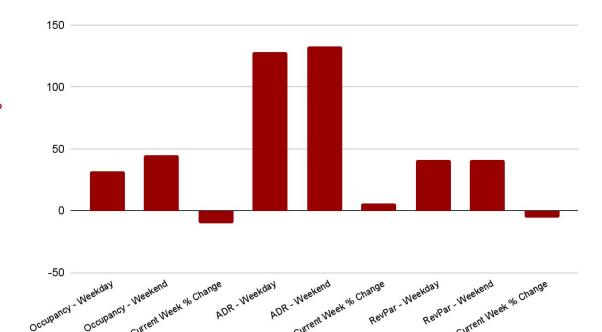






### **Kootenay Rockies Summary**

- The Kootenay Rockies had a 32.2% occupancy from Sunday-Thursday and a 44.7% occupancy during the weekend, giving the region the lowest percent occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - Compared to the week of January 20, 2019, occupancy is down -10.5% in the Kootenay Rockies and down -32.1% in British Columbia
- The Kootenay Rockies had an ADR of **\$128.14** from Sunday-Thursday and an ADR of **\$132.81** during the weekend, giving the region the **fourth-lowest** ADR in BC
  - o British Columbia had an ADR of \$149.45 and \$170.38, respectively
  - Compared to the week of January 20, 2019, ADR is up 5.8% in the Kootenay Rockies and down -8.2% in British Columbia
- The Kootenay Rockies had a RevPAR of \$41.28 from Sunday-Thursday and a RevPAR of \$59.40 during the weekend, giving the region the lowest RevPAR in BC
  - o British Columbia had a RevPAR of **\$58.54** and **\$79.89**, respectively
  - Compared to the week of January 20, 2019, RevPAR is down -5.4% in the Kootenay Rockies and down -37.7% in British Columbia







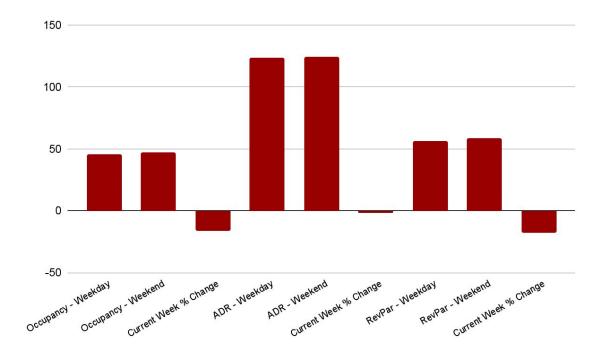




Internal Use Only

### **Northern BC Summary**

- Northern BC had a 45.3% occupancy from Sunday-Thursday and a 47.0% occupancy during the weekend, giving the region the third-highest percent occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - Compared to the week of January 20, 2019, occupancy is down -16.5%
     in Northern BC and down -32.1% in British Columbia
- Northern BC had an ADR of \$123.74 from Sunday-Thursday and an ADR of \$124.51 during the weekend, giving the region the second-lowest ADR in BC
  - o British Columbia had an ADR of \$149.45 and \$170.38, respectively
  - Compared to the week of January 20, 2019, ADR is down -1.8% in Northern BC and down -8.2% in British Columbia
- Northern BC had a RevPAR of \$56.02 from Sunday-Thursday and a RevPAR of \$58.47 during the weekend, giving the region the third-highest RevPAR in BC
  - o British Columbia had a RevPAR of **\$58.54** and **\$79.89**, respectively
  - Compared to the week of January 20, 2019, RevPAR is down -18.0% in Northern BC and down -37.7% in British Columbia





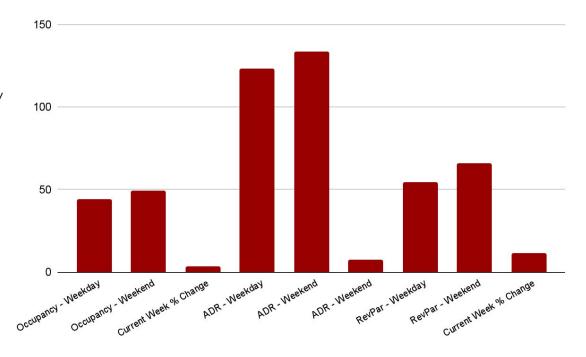






### **Thompson Okanagan Summary**

- The Thompson Okanagan had a **44.0**% occupancy from Sunday-Thursday and a **49.5**% occupancy during the weekend, giving the region the **fourth-highest** percent occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - o Compared to the week of January 20, 2019, occupancy is up **3.6%** in the Thompson Okanagan and down **-32.1%** in British Columbia
- The Thompson Okanagan had an ADR of \$123.51 from Sunday-Thursday and an ADR of \$133.56 during the weekend, giving the region the lowest ADR in BC
  - o British Columbia had an ADR of **\$149.45** and **\$170.38**, respectively
  - Compared to the week of January 20, 2019, ADR is up 7.7% in the Thompson Okanagan and down -8.2% in British Columbia
- The Thompson Okanagan had a RevPAR of **\$54.38** from Sunday-Thursday and a RevPAR of **\$66.05** during the weekend, giving the region the **fourth-highest** RevPAR in BC.
  - British Columbia had a RevPAR of \$58.54 and \$79.89, respectively
  - Compared to the week of January 20, 2019, RevPAR is up 11.5% in Thompson Okanagan and down -37.7% in British Columbia







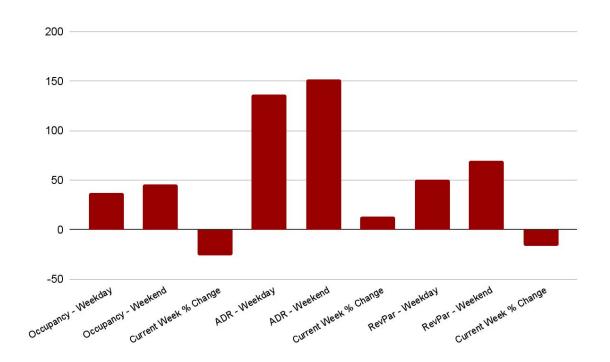




# 2022 - Week ending January 22, **Destination Weekly Report** Source: STR/BCHA/BCRTS

### Vancouver Island Summary

- Vancouver Island had a 36.9% occupancy from Sunday-Thursday and a 45.6% occupancy during the weekend, giving the region the third-lowest percent occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - Compared to the week of January 1203, 2019, occupancy is down
     -26.2% in Vancouver Island and down -32.1% in British Columbia
- Vancouver Island had an ADR of \$136.39 from Sunday-Thursday and an ADR of \$151.64 during the weekend, giving the region the third-highest ADR in BC
  - o British Columbia had an ADR of \$149.45 and \$170.38, respectively
  - Compared to the week of January 1203, 2019, ADR is up 13.4% on Vancouver Island and down -8.2% in British Columbia
- Vancouver Island had a RevPAR of \$50.38 from Sunday-Thursday and a RevPAR of \$69.15 during the weekend, giving the area the second-lowest RevPAR in BC
  - British Columbia had a RevPAR of \$58.54 and \$79.89, respectively
  - Compared to the week of January 20, 2019, RevPAR is down -16.3%
     on Vancouver Island down -37.7% in British Columbia







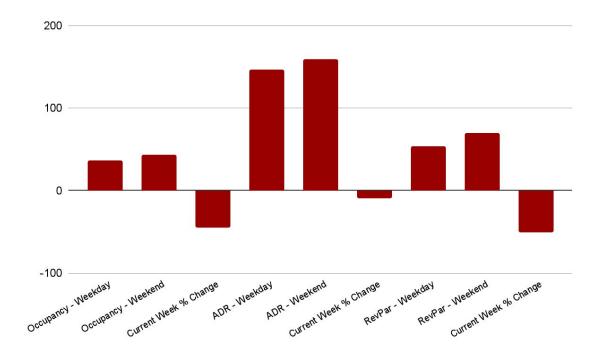




Internal Use Only

### Vancouver Summary

- Vancouver had a 36.6% occupancy from Sunday-Thursday and a 43.7% occupancy during the weekend, giving the area the second-lowest occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - Compared to the week of January 20, 2019, occupancy is down
     -45.2% in Vancouver and down -32.1% in British Columbia
- Vancouver had an ADR of \$147.06 from Sunday-Thursday and an ADR of \$159.27 during the weekend, giving the area the second-highest ADR in BC
  - o British Columbia had an ADR of \$149.45 and \$170.38, respectively
  - Compared to the week of January 20, 2019, ADR is down -9.2% in Vancouver and down -8.2% in British Columbia
- Vancouver had a RevPAR of \$53.89 from Sunday-Thursday and a RevPAR of \$69.53 during the weekend, giving the area the third-lowest RevPAR in BC
  - British Columbia had a RevPAR of \$58.54 and \$79.89, respectively
  - Compared to the week of January 20, 2019, RevPAR is down -50.2% in Vancouver and down -37.7% in British Columbia







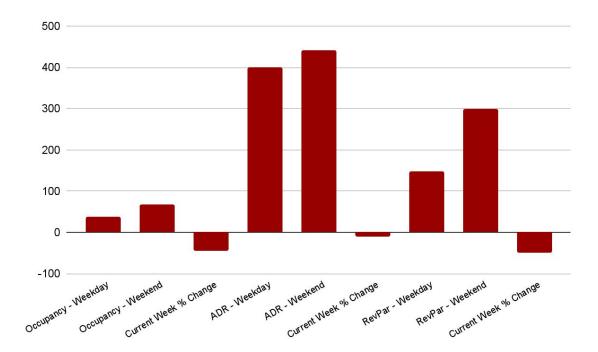




Internal Use Only

### **Whistler Summary**

- Whistler had a 37.0% occupancy from Sunday-Thursday and a 67.8% occupancy during the weekend, giving the area the second-highest occupancy in BC
  - o British Columbia had an occupancy of **39.2%** and **46.9%**, respectively
  - Compared to the week of January 20, 2019, occupancy is down -43.7%
     in Whistler and down -32.1% in British Columbia
- Whistler had an ADR of \$399.29 from Sunday-Thursday and an ADR of \$442.50 during the weekend, giving the area the highest ADR in BC
  - o British Columbia had an ADR of **\$149.45** and **\$170.38**, respectively
  - Compared to the week of January 20, 2019, ADR is down -9.8% in Whistler and down -8.2% in British Columbia
- Whistler had a RevPAR of \$147.89 from Sunday-Thursday and a RevPAR of \$300.03 during the weekend, giving the area the highest RevPAR in BC
  - o British Columbia had a RevPAR of **\$58.54** and **\$79.89**, respectively
  - Compared to the week of January 20, 2019, RevPAR is down -49.3% in Whistler and down -37.7% in British Columbia











### Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance





### **Contact Us**

Karen Chalmers

Managing Director, Symphony Tourism Services

Email: karen@totabc.com

Phone: 778.721.5448

symphonytourismservices.com

